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THE RESULTS AND IMPLICATIONS OF A STUDY OF FELT FAIR PAY IN A RANDOM SAMPLE OF NAVAL OFFICERS.

Leland Edward Wood

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THE RESULTS AND IMPLICATIONS
OF A STUDY OF FELT FAIR PAY
IN A RANDOM SAMPLE OF NAVAL OFFICERS

bу

Leland Edward Wood, Jr.

Thesis Advisor:

J. W. Creighton

September 1973

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The Results and Implications of A
Study of Felt Fair Pay
in a Random Sample of Naval Officers

bу

Leland Edward Wood, Jr.
Commander, United States Navy
B.S., Alabama Polytechnic Institute, 1958

Submitted in partial fulfillment of the requirements for the degree of

MASTER OF SCIENCE IN MANAGEMENT



ABSTRACT

A unique technique for assessing the interrelationships of work, pay and capacity in managerial roles is described. The utility of this technique, entitled Time Span of Discretion, is postulated for applicability in the selection, training and evaluation of Navy Project Managers. The results of a study to determine the perceived equitable pay for a wide range of Navy officer billets are set forth, and the implications of the results are discussed as they relate to the military utility of Time Span of Discretion and to the possible courses of future study.



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I. INTRODUCTION

With the advent of the revolutionary advances made in industrial and military technology as a result of the deamnds created during World War II, there emerged a problem of major magnitude having to do with the most efficient and effective allocation of the managerial talent available from the resources present within the society. Both military personnel managers and corporate executives directed their attentions to this problem, and in recent years, much study and research has been conducted, principally in the field of managerial behavior, with the objective of optimizing the process whereby personnel are selected to fill the positions of the upper management roles within both industry and the military services.

There have been many systems derived over the years for application to the managerial selection process. None has been developed which has demonstrated sufficient reliability to be implemented at some point within the earlier career years and also flexible enough to withstand the adjustments made over time to "desired career patterns" as management goals and objectives are changed and amended to reflect the changing mores and desires of the society. The central issue in any such selection scheme is early identification of personnel who possess the potential capacity for future utilization in positions of key executive responsibility. The obvious benefit would be training and career development programs



dedicated to providing a source of executive-calibre individuals, available for assignment to positions of increasing responsibility matched to the individual's capacities for such positions. By-products of reliable identification procedures inherent in such a system would be the screening out of those who either do not possess such potential for development or who have reached the zenith of their capacities and are no longer making a positive contribution to the effectiveness of the organization.

Consideration of the problems associated with the development of such a system, within a military context, led to the study effort addressed by this thesis. In October of 1971, the author and Lieutenant William S. Joransen, USN, were introduced by Dr. John W. Creighton of the Naval Postgraduate School to a series of works published by Dr. Elliot Jaques dealing with manpower planning and development and a hypothesis derived by him entitled "Time Span of Discretion." Speculation as to the applicability of this technique in the selection and training of Naval Officers at the graduate level in Weapons Systems Acquisition Management and subsequent assignment and utilization in billets as Project Managers led to further questioning of the present procedures employed within the Navy for selection and training of its officer personnel resources for optimal utilization along any career development path. It became evident in further discussion with Dr. E. R. F. W. Crossman and Dr. Stephan Laner of the University of California, Berkeley, and Lieutenant Commander Henry T. Baker, USN, that study of the "Time Span of Discretion" theory



was worth pursuing further in terms of a potential tool for use in the selection of those to be trained and utilized as military managers, specifically as project managers.

Under the sponsorship of Dr. Creighton, the author and Lieutenant Joransen undertook such study, working together until December 1972 at which time graduation and reassignment for Lieutenant Joransen removed him from active participation as a study member. The author continued in the research, and this thesis is dedicated to the presentation of the results of that study effort.

A. TIME SPAN OF DISCRETION

During the period from 1948 through 1951, Dr. Elliot

Jaques, a British psychoanalyst was engaged with other members
of the Tavistock Institute of Human Relations, London in a
series of studies dealing with organizational and social
factors affecting the operations of a London-based metals
firm, Glacier Metal Company. During the conduct of that
phase of what has come to be known as the "Glacier Project"

Dr. Jaques noted a marked problem in assigning relative
measures to the level of work performed in a particular managerial task and to the level of responsibility assigned to
that role by superior managers. He also concluded during
later work with Glacier in 1954 that there existed no precisely
defined meanings which could be ascribed to "level of work"

Jaques, Elliot, The Changing Culture of a Factory, Fernhill House, 1951.



or "level of responsibility." He did perceive, however, that time and the spread or breadth of responsibility seemed to possess greatest significance as the two dimensions by which levels of responsibility could be assumed. This conclusion, reinforced by the observation that managers at increasingly senior levels were expected to plan over more protracted time periods and that their work was reviewed successively less frequently, led Jaques to the evolution of his hypothesis that the level of responsibility accorded to a specific role could be measured by a single factor, denoted the Time Span of Discretion. He initially defined Time Span of Discretion as:

"The period of time during which marginally substandard discretion could be exercised in a role before information about the accumulating substandard work would become available to a manager in charge of a role."3

1. The Definition of Work--A Basis for Measurement

Historically, work has been defined as something that is done . . . an act, or a deed, or an occupation, or a business, and more especially, action involving effort or exertion directed to a definite end as a means of gaining one's livelihood. There are a considerable number of shortcomings in definitions of this nature, for they do not describe the quality of work involved, the level of the work involved, or the psychological work involved. Furthermore, work, in these definitions, is not broken down into its two principal components as described by

Jaques, Elliot, Measurement of Responsibility, Halsted Press, 1956.

³ Jaques, Elliot, Equitable Payment, 1st ed., p. 99, Wiley, 1961.



Wilfred Brown as: the prescribed component -- those tasks which the person in the role must do; and the discretionary component -those decisions and choices that the person in the role must make of his own accord. 4 The common definitions of work describe in general the prescribed component, but completely ignore the discretionary component. Jaques has defined work as "the exercise of discretion within prescribed limits in order to reach a goal or objective." This definition is consistent with the common usage in that it includes the notion of activity directed toward a goal or objective. But it goes further in that it distinguishes between the two principal components of the activity: the discretionary content describing the discretion, choice or judgement which the occupant is expected to exercise; and the prescribed content, comprising the rules, regulations, policies, procedures, custom and practice, and the physical limitations extant which set external limits within which the discretion must be exercised.

Non-technical and non-executive tasks, i.e., skilled roles, are covered by the generally accepted definitions of work and are susceptible to quantification, thus permitting various categories of jobs to be evaluated and rank ordered. Technical and managerial skills which include creativeness, responsibility, judgement, etc., are difficult, if not impossible to measure or quantify objectively. Therefore, rational

Brown, Wilfred, Exploration in Management, p. 21, Wiley, 1960.

⁵ Jaques, Elliot, Equitable Payment, p. 47.



and objective quantification or ranking of level of work, or responsibility, in the executive hierarchy has been virtually impossible to obtain and support. For this reason, a definition of work which does not appropriately describe all components of work that exist throughout the organizational hierarchy is inadequate for measuring the level of work or responsibility present within each role.

Having established his general definition of work,

Jaques next redefined employment work as the "application of knowledge and the exercise of discretion within the limits prescribed by the immediate manager and by higher policies, in order to carry out the activities allocated by the immediate manager, the whole carried out within an employment contract for a wage or salary." In this definition, the concepts of the prescribed content (knowledge) and the discretionary content of responsibility are set forth explicitly, constituting the foundation of Jaques' definition and measurement of work, which in turn forms the basis for his Time Span of Discretion technique.

2. The Time Span of Discretion Technique

Jaques' Time Span of Discretion technique can be regarded as a managerial job evaluation method which uses a single factor as the principal indicator—the level of responsibility as determined from the discretionary component of the work. The performance of the discretionary component

^{6 &}lt;u>Ibid.</u>, p. 71.



of a specific role demands know-how, wisdom, motivation and judgement. The person performing the tasks must exercise his own control and judgement over those resources he has at his disposal. He must choose, feel, evaluate, examine, analyze and determine his course(s) of action based on his own know-ledge and previous experience.

The basic difference between the prescribed and the discretionary content is that the assessment of a person's prescribed content of work activity can be measured against a known standard. In the case of the discretionary content, assessment of work activities can occur only in the manager's mind, since no external standard for the performance of such work components exists.

Every task to be performed by a manager or worker entails a certain amount of freedom in its execution. If the execution of a task could be specified in every detail, then the work could be programmed and the occupant replaced by a computer. For non-computerized tasks, part of the job must be left to the individual's own discretion, which varies between workers and tends to increase with experience. Intuitively, one would expect the amount of discretion present in a company president's role to be much greater than that present in the role of a shop floor foreman. Unfortunately, no test exists which will directly determine the amount of discretion present in a particular role or possessed by a certain individual, but Jaques' efforts are leading in this direction. Faced with the problem, Jaques worked out the hypothesis that discretion implied the amount or period of non-supervisory



intervention; the absence of intervention or monitoring, supervision or spot checks by the immediate supervisor. He then developed the concept that this period of non-intervention by the supervisor provides the index to the amount of discretion present in the role. For purposes of quantification, this measure of discretion was expressed in units of time, i.e., minutes, hours, days, months and years.

The concept of task is central to Jaques' time span technique. Measurement of the time span cannot begin until the analyst has determined the set of tasks which make up the role and engender the various activities involved. The accuracy of the results of the analysis depend critically on the precision of this job breakdown, but the number and type of activities comprising a task are secondary. Jaques states the main components of task definition to be the prescribed objective, the time of task allocation or initiation, and the targeted (not actual) completion time. Taken together, these features are the necessary and sufficient conditions for task determination. Once the task has been specified in these terms, the time span of discretion is immediately evident: it is the time interval between the assignment or initiation of the task and its scheduled or targeted completion.

In many work roles, especially at managerial levels, incumbents must watch the relative progress of all tasks assigned to them, including those which they delegate to their subordinates. If the progress of these tasks is allowed to get out of line, some of them will be ready too soon, some will lag behind the others and begin to back up. It is the



manager's responsibility to prevent this from happening and a long time span of discretion will imply a considerable amount of judgement in regulating progress. The concepts of a single task role and multiple task role were specifically developed to distinguish between roles which contain or do not contain the additional load of discretion described. A single-task role is one where decisions regarding the order and sequence of task execution as well as the setting of starting and targeted completion times are made by the role occupant's superior and not left to the occupant's judgement. By contrast, the multiple-task role is characterized in its discretionary content by the discretion to make decisions about priorities, in short, time management. The incumbent of a multiple-task role may have several tasks allocated simultaneously and further tasks added while others are in progress. The decisions about when any one of these tasks should be started, interrupted or replaced by another, when it should be resumed, the intensity of effort applied to the task, etc., are all the responsibility of the incumbent, and therefore at his discretion. The measure of the time span of discretion in such multiple-task roles is stated by Jaques to be the time span accorded to the longest extended task.

It should be noted that in the discussion relating to the measurement of the time span of discretion, the objective is the measurement of the responsibility present in the role, and not the discretionary capacity of the occupant of

⁷ Jaques, Elliot, <u>Time Span Handbook</u>, p. 24, Heinemann, Landon, 1964,



the role. In summary, the Time Span of Discretion as postulated by Jaques, and as ascribed to be the measure of role responsibility, is the length of time that is allowed to transpire by the superior before he reviews the tasks being performed to determine any possible departure from expected standards in quality or in time of completion on the part of the subordinate.

3. A Modified Time Span of Discretion Technique

In applying Jaques' technique of time span of discretion measurement, the analyst is limited in that the reliability of the outcomes is based on tasks currently assigned to the roles. The manager in the past may have assigned longer tasks to a role but currently is assigning shorter tasks. If the analyst does not obtain a complete list of tasks that are assigned to the role being analyzed, there is no guarantee that the longest task is measured and no reliable index for the role can be established. Further, there is the possibility that the longest task may be of lessor or secondary importance to the job objective.

To resolve the limitations caused by the single-task and multiple-tasks role measurement dichotomy, Professors

Stephan Laner and E. R. F. W. Crossman, and LCDR H. T. Baker, then of the University of California, Berkeley, modified

Jaques' definition of work so that the measurement of time span of discretion may be based on the resources over which the role occupant exercises discretion. As redefined in the new approach to time span of discretion, work is the application of knowledge and the exercise of judgement over discretionary



resources within the limits set by the manager and higher authority—this going on in time for wages and salary. 8 The significant difference is that this definition permits a measure on the span of time during which the role occupant must anticipate future events and commit resources to meet these events. Discretionary resources are the total amount of organizational resources which the manager allows his subordinates to commit before checking for possible departure from optimal deployment. These resources include the time of the role incumbent, the time and efforts of all subordinates who work directly or indirectly for him, the equipment, buildings, facilities and supplies over which he exercises control, and all capital, both cash and credit resources, which he employs in the conversion of inputs to outputs.

The general procedure used by Laner, et. al. to determine the time span of discretion for a particular role is as follows:

- a. Study the organizational structure of the corporate entity and determine the objectives of the role to be analyzed in order to develop a complete understanding of the role's prescribed and discretionary contents.
- b. Introduce each manager within the organization to the time span concepts and insure that each understands the exact meanings of the definition, and is thinking in terms of the time span concept. All measurements made regarding the

University of California, Berkeley, Human Factors on Technology Research Group Report HFT 69-10, Measurement of Responsibility: A Critical Evaluation of Work Measurement by Time Span of Discretion, by S. Laner, E. R. F. W. Crossman and H. T. Baker, 1969.



level of work in a role are based on the analyst's interview with the manager of that role, not the role occupant. It is generally acknowledged that only the manager can determine the limits of discretion allocated to a subordinate role.

- c. Study the role to be analyzed so as to acquire a good understanding and appreciation of those resources over which the incumbent appears to exercise discretion.
- d. Determine from the superior manager those resources over which the incumbent in the subordinate role actually exercises discretion.
- e. Determine from the superior the degree of discretion accorded by the superior to the occupant for the commitment and utilization of the subordinate's discretionary resources. This degree of discretion is quantified as the minimum acceptable period of time which the superior will allow to pass without exercising some form of direct or indirect review of his subordinate's anticipation of future events and the actions taken to commit resources to meet those events. The time interval thus obtained establishes the minimum level of responsibility (or work) inherent in that particular role in terms of time span of discretion.
- f. Roles are seldom filled by occupants whose time span is exactly that of the role. More likely, the time span of a role should cover a spread of time which will permit growth of work content as well as permit individual growth of the incumbent. Therefore, most roles should have a minimum and a maximum time span of discretion. To determine the maximum limit, the superior must decide on the maximum time span that



he would reasonably expect an incumbent of the role to anticipate future events and to commit discretionary resources to meet these events. The manager may have difficulty in establishing a precise limit, but this upper limit on the level of work is not as critical to measure as is the lower limit.

Many criticize Jaques' method for not giving an accurate measure when an exhaustive list of tasks is not obtained by the analyst. Laner et. al. feel their method will not be as subject to the same criticism. Man ers generally think in terms of resources and have no difficulty in determining those resources over which a subordinate exercises discretionary control.

4. Felt Fair Pay

If, as has been argued argued above, the judgemental content of a role as measured in the time dimension is the most important aspect of that role, then it should follow that individuals filling that role would perceive that it is that aspect of work for which they are being paid. Evidence gathered by Jaques from interviews of over a thousand managerial jobs in both Glacier Metals and a variety of other British industries confirmed that a direct relationship existed between the time span of discretion, used as the measure of the level of work attached to a role, and the remuneration which the role occupants felt would, in their estimation, be fair and adequate for the work they were performing. Individuals in jobs with equivalent time span of discretion stated a very similar level of pay which they felt would be fair and adequate, independent of the type of



work being performed. 9 Jaques gave the name "Felt Fair Pay" to these norms of equitable payment, which he also determined to be independent of the actual wage or salary being paid the individuals who constituted the sample population. With this point in mind, he proceeded to attempt to determine if the Felt Fair Pay exercised any influence over the occupants' attitude toward their actual salaries. His findings indicate that such influence does in fact exist and that there is a salary bracket within plus or minus five percent of the actual wage within which the role occupants are essentially satisfied that they are being paid fairly for the level of work involved. If actual pay falls outside this ten percent bracket, the individual is either dissatisfied with the financial rewards of the role or he begins to exhibit an uneasy feeling toward being overpaid. Jaques felt that only thosewhose actual pay was within plus or minus three percent of Felt Fair Pay perceived that their role was being reasonably paid in relation to others. A person whose pay falls between five to ten percent below Felt Fair Pay feels that the organization is treating him unfairly. A person whose pay is ten percent or more below Felt Fair Pay will consider seeking other employment where he will receive a more satisfactory pay level. The greater the discrepancy between equitable and actual pay, the greater is the probability that the individual will seek other employment. When an individual's actual pay exceeds equitable pay he experiences anxiety about being able to maintain his high level of earnings.

⁹ Jaques, Elliot, Equitable Payment.



This anxiety may result in loss of efficiency, resistance to change, change in attitude, and possibly transfer to a job where actual pay is more closely in line with his perception of equitable pay. 10

Initially, Jaques was wary of asserting that the responsibility of the role was synonomous with the level of work present in the role and therefore related to Felt Fair Pay. He would go only so far as to say that it was apparent that as the time span of discretion increased, so was there an apparent increase in the executive responsibility of the role. It became evident to him as he expanded his studies in the Glacier Project that what is experienced as the effort in work, that is, the intensity and impact of responsibility, is the direct result of the degree of discretionary content of the work, and is, in fact, that which is measurable through his Time Span of Discretion technique. The ability to perform prescribed actions within given bounds and regulations is the degree of knowledge required for a role. The factor present in the role which creates the particular anxieties resulting from the exercise of discretion and decision is the responsibility associated with that role. 11 This then, would indicate that Felt Fair Pay and the Time Span of Discretion constitute two directly related variables applicable to the evaluation of the responsibility present in a managerial role.

^{10 &}lt;u>Ibid.</u>, pp. 132-134.

ll Brown, Wilfred and Jaques, Elliot, Glacier Project Papers, 2nd ed., Southern Illinois University Press, 1971.



Jaques' theories applying to Time Span of Discretion have met with considerable skepticism, but in two separate and unrelated research efforts, his basic premise has been validated. The first such effort was that referenced previously in the study conducted by Laner, Crossman and Baker which, while proposing a modified process for assessing role responsibility via the span of discretionary resource deployment, concluded that the Time Span of Discretion technique permits not only rating, but reliable measurement of the levels of responsibility present in managerial roles. 12

The other researcher who added great credence to the Time Span of Discretion technique was Roy Richardson of the International Harvester Company. Richardson tested the relationship between Felt Fiar Pay and Time Span of Discretion in a study of 1400 "middle managers" of the Honeywell Corporation in Minneapolis. Richardson concluded from his study that there is a direct, linear relationship between Felt Fair Pay and the Time Span of Discretion, that they are both sensitive to incremental difference in actual salary levels, that they are both capable of bridging their qualitative differences and the independent characteristic of their measurement, that they are capable of predicting each other across their qualitative differences and that no other single variable can satisfy the

Measurement of Responsibility: A Critical Evaluation of Work Measurement by Time Span of Discretion, by S. Laner, E. R. F. W. Crossman and H. T. Baker.



bridging criteria as well as can the Felt Fair Pay and Time Span of Discretion estimates. 13

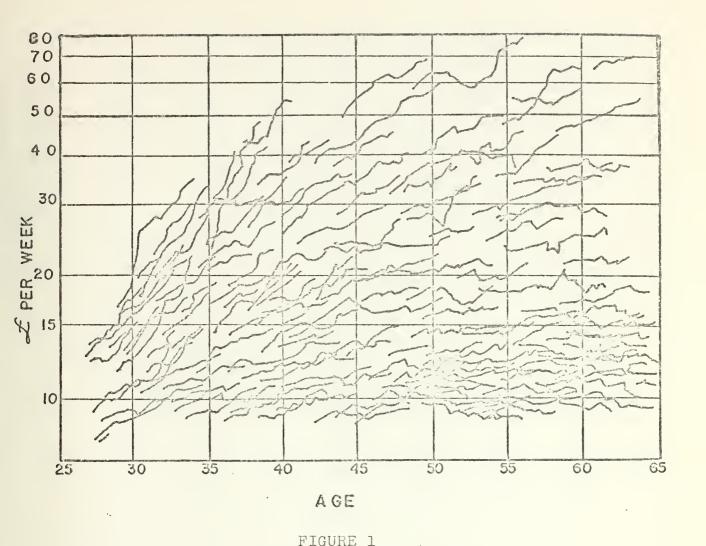
5. Individual Capacity

So far only the level of work for a role and the equitable salary for that role have been discussed. No consideration has been expressed concerning who should be given a job or at what salary a particular individual should be paid. When a person complains that he is not being paid fairly, one of three situations may exist. He may be dissatisfied with his standard of living regardless of whether it is equitable for the work in his role, he may not be receiving equitable pay for his work, or he may be receiving equitable pay for his work but he feels that he is capable of performing a higher level of work and thus should be earning higher pay. This last situation describes a person who is underemployed.

Empirical data collected by Jaques supports the hypothesis that individuals tend to seek work at a level which is consistent with their capacity, and that payment for that work is equitable relative to pay received by others in similar work. This hypothesis led Jaques to the conclusion that there might be a smoothed curve of progression in earning for each person which coincided with his capacity and represented his economic progress. Jaques plotted the individual earnings data of over 250 people, both skilled and managerial. The results of plotting this data are shown in Figure 1.

¹³ Richardson, Roy, Fair Pay and Work, Southern Illinois University Press, 1971.





Rough Earnings Progression Curves, Salary Vs. Age

The plotted data represented the career patterns of all individuals in the sample, therefore, the earnings were plotted against age. Jaques noted very definite patterns as the result of plotting salary on a logrithmic scale versus age on an arithmetic scale. From these patterns he drew smooth curves which represented the general trend of movement of individual curves over the period of a career, as depicted in Figure 2.

Jaques called these smoothed curves STANDARD EARNING PROGRESSIONS.



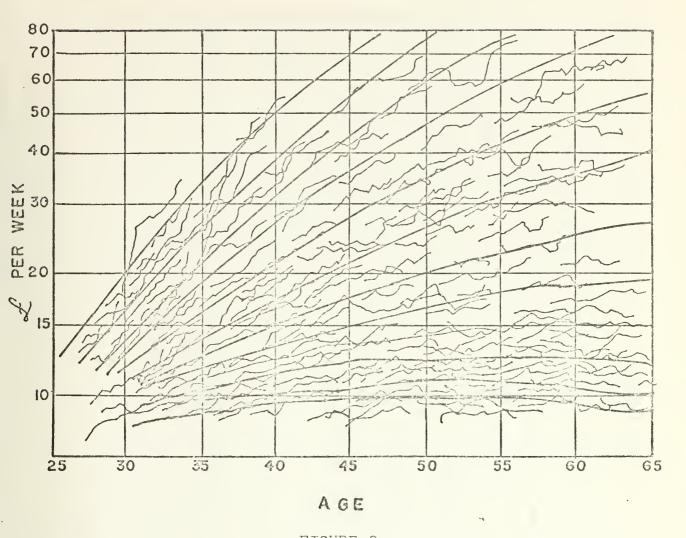
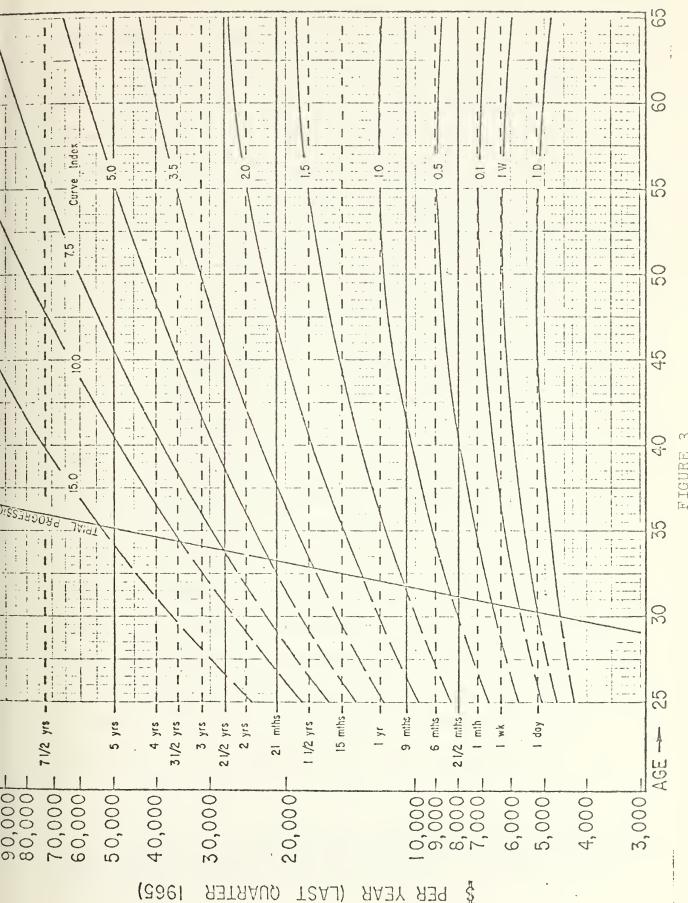


FIGURE 2
Smoothed Earnings Progression Curves

Using his findings relating Time Span of Discretion to pay, Jaques superimposed the corresponding time span on the axis with fair pay. The result is a series of curves as shown in Figure 3, which is a sample of the STANDARD EARNINGS PROGRESSION DATA SHEET adapted for use in the United States. The (arithmetic) abscissa has age graduations from 26 -65, and the (logarithmic) ordinate is graduated in dollars per year as well as in time spans from one day to seven and a







half years. 14 The salary axis has been corrected to the 1965 basis to compensate for inflation.

The portion of the curve between the ordinate and the trial progression line generally illustrates rapid increase in salary, indicating that the individual is seeking a level of work consistent with his capacity. To the right of the trial progression line, the curve established by the earnings data usually conforms to one of the standard earnings progression curves and represents the capacity that an individual is willing to give to an organization. The sawtooth effect of the individual's curve represents the effect of inflation.

Deviation below the individual's established progression for several years is a strong indication that something has interferred with that person's normal growth. If the cause is not isolated and corrected, that individual will probably leave the organization. Seldom will there be found deviations above the line except when a person is seeking employment in line with his capacity. In this case the individual will reach and remain at a higher progression where work and capacity are consistent. A short-term deviation above the individual's standard curve normally indicates that the person was over-promoted. The lack of future promotions or salary increases and the effect of inflation on his salary eventually compensate for the over-promotion. The

University of California, Berkeley, Human Factors on Technology Research Group Report HFT 69-2, Earnings Progression Data Sheets Expressed in U. S. Dollars, by S. Laner and H. T. Baker, 1969.



individual's subsequent salary progression follows closely the trend of his earlier progression. 15

B. THE LEVEL-OF-RESPONSIBILITY/EQUITABLE PAY FUNCTION 16

Further study of the relationship which exists between Time Span of Discretion, Felt Fair Pay, and Individual Capacity has been conducted within the Industrial Engineering and Operations Research Department at the University of California, Berkeley. The principal objective is to evaluate and further develop Jaques' Time Span of Discretion technique for use as the single criterion against which levels of work or responsibility can be measured for any role within any size organization, military or civilian. The experience gained so far in this effort has not given sufficient data upon which a firm, convincing argument, based on hard, statistical evidence, can be stated in support of Jaques' intuitively appealing hypothesis. There is, however, strong evidence that a Level-of-Responsibility/Equitable Pay Function exists which relates Time Span of Discretion to Equitable Pay so that when the level of responsibility of a role is measured in terms of its Time Span units, it is possible to ascertain the equitable pay for such responsibility. The research also supports the converse, that when a level of actual remuneration is known,

Jaques, Elliot, <u>Progression Handbook</u>, Southern Illinois University Press, 1968.

University of California, Berkeley, Human Factors in Technology Research Group Report HFT 72-8, Organizational Analysis and Career Projections Based on a Level-of-Responsibility/Equitable Payment Model, May 1973.



and given that perceived equitable pay (Felt Fair Pay) has proved to be accurate within plus or minus five percent of actual pay. The level of responsibility for that role can then be determined in terms of Time Span of Discretion. The Level-of-Responsibility/Equitable Pay function is depicted in Figure 4 by the curve which relates responsibility, in terms of time-span units, to equitable pay, shown corrected for inflationary changes to 1965 and 1970 base years. The data gathered to date has shown the Level-of-Responsibility-Equitable Pay Function to be a very powerful tool for use in assessing individual capacities for responsibility, and in organizational studies. Also, extensions of the Earnings Progression techniques set forth by Jaques, reveal strong indicators which may be utilized in such vital personnel functions as career development and planning, career progression assessment and recruitment screening.



Dollars Per Year (in thousands)



II. THE STUDY

Having become familiar with the work and theories postulated by Jaques relating to his Time Span of Discretion technique, studied the data published by Richardson in support of the Felt Fair Pay-Time Span of Discretion relationship, and having had the opportunity to discuss with Laner, Crossman, and Baker their evaluation and modifications to the Jaques' method, it was convincingly apparent that there is considerable potential in the Time Span of Discretion model for translation into an improved system for selection and training of the Navy's project managers. It was also evident that such a system could not be formulated until Time Span of Discretion could be related to the military managerial role. It was understood that this relationship would require a massive study effort which could not be completed within the time available to the author prior to graduation from the Weapons Systems Acquisition Management program. However, it was felt that a worthwhile baseline of data could be established and that such data would constitute the foundation for follow-on study by future students enrolled in the same or a related curriculum.

A. INITIAL VALIDATION EFFORT

The initial effort to verify the military validity of the Time Span of Sicretion model was directed to the investigation of the Level-of-Responsibility/Equitable Pay Function utilizing



Earnings Progression techniques. In this instance, Earnings
Progression Data Sheets were used to plot the income histories
of forty-three Navy officers who at that time were assigned
to duty as project managers. Each of the project managers
selected had risen to that position via different career
patterns.

Pay and allowance of each individual was converted to 1965 dollars, based on an index derived from the Department of Labor wage inflation tables. 17 The results were then plotted on Earnings Progression Data Sheets (1970 version) supplied by Laner and Baker. If the Level-of-Responsibility/Equitable Payment function applies to the military environment, the level of actual income at any point in time would establish a measure of the Time Span of Discretion for that role. If the individual possesses the capacity which roughly matches the level of responsibility as measured by the time-span units, there would be a relatively smooth curve established as income is plotted against age (time). This curve should soon stabilize to one of the Earnings Progression curves postulated by the model. Such earnings progression curves would then relate each project manager's growth in managerial expertise. In each of the cases, the results were nearly identical with definite sawtooth, irregular patterns vice smooth progression curves. These results had been anticipated and were interpreted as clear

Earnings Progression Data Sheets Expressed in U. S. Dollars, by S. Laner and H. T. Baker.



evidence that actual military pay cannot be utilized in any attempt to measure the Time Span of Discretion present in any military role except as it reflects rank. There are two obvious reasons for such a conclusion:

- 1. The overall military pay system is established and regulated by congressional legislation and is not subject to the forces of a free market.
- 2. Within the military pay system, military personnel are not paid for level of work (level of responsibility), but by rank and by years of service.

B. FELT FAIR PAY AND LEVEL OF RESPONSIBILITY

The next step in the study effort was to formulate a revised method for validation of the applicability of the Time Span of Discretion to a selection, training and role evaluation system for military managers. For this purpose, the hypothesis was established that if all of the relationships of the Level-of-Responsibility/Equitable Pay function hold true for military roles, then Felt Fair Pay can be utilized as a surrogate variable within the military for what would constitute actual pay if military and civilian pay scales were determined by the same free market forces. Actual military pay would then be shown to be independent of the level of work. Parenthetically, it can be said that if this independence can be proven to exist, and that if the differential between Felt Fair Pay and military pay falls outside the pay satisfaction bounds established by Jaques and confirmed by Richardson and Laner, then the fact that career personnel continue to serve in highly demanding



and responsible military roles would give hard evidence that rewards for military service rather than measured in terms of money received, are based on may interrelated and complex behavioral factors such as challenge, patriotism, recognition, and responsibility.

1. Pilot Study

In order to conduct a preliminary test of the hypothesis, a pilot study was initiated using 500 officer students at the Naval Postgraduate School as the sample. The objective was to determine if there would be a relatively close approximation of the same degree of Felt Fair Pay for particular billets made by a number of officers who had served in those billets prior to reporting to NPS. In order to gather this data, 500 questionnaires, Figure 5, were distributed and the results of over 300 responses tabulated.

BILLET COMPENSATION

Consider the last billet you held in your last command. For that billet, estimate what you think fair monetary compensation should be. Do not consider what your individual worth was while you held the billet. Estimate the compensation for anyone who might fill the billet adequately under the guidelines of billet requirements. Your estimate should be in total yearly compensation.

BILLET RANK COMMAND COMPENSATION



The wide distribution of billet categories with only a few responses in each indicated that not enough data had been generated upon which a statistically significant test of the hypothesis could be made. There was, however, considerable evidence present in the responses indicating that naval officers had a good appreciation of equitable pay. Based on this indication, it was determined that the Felt Fair Pay method was worthy of additional study on a much larger scale.

C. FELT FAIR PAY STUDY

After a critical examination of the pilot study results, the basic study approach was reviewed prior to expanding the Felt Fair Pay study on a Navy-wide basis. As a result of this review, the long range study objective remained unchanged. This objective was to determine if Time Span of Discretion applies within the structure of the military organization and can be utilized for purposes of organizational analysis, personnel selection, and remuneration. It was decided that with the increasing reliance on project managers for the development and acquisition of major weapons systems, and because of the close parallel between the military project manager and a civilian industrial manager, the intermediate goal of the study should be to determine if Time Span of Discretion can be utilized in the selection, training, and evaluation of Navy project managers.

In order to make this determination, it seemed evident that two alternative courses of study were available. First, personal interviews could be conducted with project managers



and officers in billets supposedly leading to project managership to determine analytically the Time Span of Discretion
present in each of the roles. After this the more detailed
analysis of the interrelationships of level of work, capacity
and pay would be done. The second alternative was to use Felt
Fair Pay estimates based on questionnaire responses to determine
the Time Span of Discretion present in these roles. The latter
was used because sufficient time and money to conduct numerous
interviews was not available, and because the questionnaire
could reach a much larger sample of the population.

1. The Questionnaire and the Survey Description

The Billet Compensation Survey Questionnaire, Figure 6, was formulated so as to provide information on the following specific points of interest (data points).

- a. The present primary duty by billet (work role) title.
- b. Length of service in the present billet.
- c. Present rank.
- d. A comparison of the respondent's present rank with the rank specified for his billet by the organizational allowance directive.
- e. The respondent's estimate of the fair and adequate compensation for the duties, tasks and responsibilities specified for the billet, apart from any considerations of his own individual worth. This attempt to eliminate personal worth was designed in an attempt to get the respondent to address only the role requirements, not his perception of how much above those requirements he contributed to the role and for which he should be compensated.



BILLET COMPENSATION SURVEY

1.	What is your present primary duty (your billet title as indicated in
	your unit/organization ODCR)?
2.	How long have you been in your present billet?
	1-3 months 3-6 months 6 months-1 year greater than 1 year
3.	What is your present rank?
	ENS LTJG LT LCDR CDR CAPT FLAG
4.	How does your rank compare with the rank specified in the ODCR?
	2 levels below ODCR 1 level below same as ODCR above
5.	Consider the duties, tasks and responsibilities specified for your
	present billet. Estimate what you feel would be fair and adequate
	monetary compensation for any individual who meets the requirements
	for your billet. Do not confine yourself to the present military
	pay scale and do not let your feeling for your own personal worth
	influence your estimate.
	Estimate of total yearly salary \$
6.	What is your present age?
	20-25 25-30 30-35 35-40 40-45 45-50 50-65
7.	How many years of active commissioned service do you have?
	1-3 3-5 -10 10-20 20-30
8.	What is the level of your formal education?
	some college BA/BS MA/MS PHD

FIGURE 6

Billet Compensation Survey Questionnaire



- f. The respondent's present age, in five year increments from 20 to 65 years of age.
- g. The number of years, in five increments, of active commissioned service for the respondent.
- h. The level of formal education completed by the respondent.

The questionnaire was sent to 3,000 of the 5,700 Naval officer graduates of the Naval Postgraduate School on active duty as of 31 December 1972. The response to the questionnaire is shown in Figure 7.

Questionnaires mailed	3,000		
Returned as undeliverable	137		
Questionnaires delivered		2,863	
No response		76	
Completed and returned			2,787
Response rate		97.4%	
Responses not incorporated in survey for reasons of:			
a. Inadequate billet identification			
b. Not responsive to the question			
c. No Felt Fair Pay estimate given			108
Usable responses (sample si	ze)		2,679

FIGURE 7



2. Data Reduction, Organization and Analysis

As the survey responses were received, it became apparent that the billet title was the principal factor about which the data reduction, organization and analysis should be structured. Accordingly, each returned questionnaire was assigned a billet category from the Index of Naval Officer Billet Classification Titles which classifies each of the various Navy officer billets into one of 925 billet categories. They are denoted by a four-digit number or Naval Officer Billet Classification Code (NOBCC), and given a specific word description of the duties applicable to that billet. The NOBCC is the lowest identifier used within the Navy to classify any officer role formalized within the separate organizational entities which constitute the service, both ashore and afloat. The Index divides the 925 NOBCC's into 10 Professional Duty Fields which are functionally oriented, and within which the NOBCC's are subdivided further into ten Major Groups defining the particular specialties within a Professional Duty Field. The Navy Officer Billet Classifications Code Fields are:

0000 - 0999	Medical and Dental
1000 - 1999	Supply and Fiscal
2000 - 2999	Sciences and Services
3000 - 3999	Personnel
4000 - 4999	Facilities Engineering
5000 - 5999	Electronics Engineering

¹⁸ Bureau of Naval Personnel Manual, NAVPERS 15839B, Manual of Navy Officer Classifications, p. A-5 through A-253.



6000	-	6999	Weapons Engineering
7000	_	7999	Naval Engineering
8000	_	8999	Aviation
9000	_	9999	Naval Operations

An example of Major Groups can be seen from the following groupings which make up the Naval Operations Professional Duty Field (NOBCC's 9000 - 9999)

9000 - 9099	Staff and Fleet Command
9200 - 9299	Shipboard Operations and Weapons
9300 - 9399	Engineering Operations
9400 - 9499	Shore Operations
9500 - 9599	Communications
9600 - 9699	Intelligence
9700 - 9799	Automatic Data Processing
9900 - 9999	Naval Operations, General

An example of a specific NOBCC assigned an individual response and which was determined by the answer to the first question of the questionnaire is the NOBCC 9222 which identifies a billet with the NOBCC title of Commanding Officer, Afloat and which is defined as "Commands ship or unit of operating force in accordance with regulations, orders, traditions, and customs of the naval service."

a. Data Reduction

All responses were manually scanned upon receipt and values were assigned to each question according to the

^{19 &}lt;u>Ibid.</u>, p. A-217.



answer given, i.e., question 1 was assigned a four-digit number matching the NOBC code determined to be appropriate by reference to the billet title, questions 2, 3, 4, 6, 7, and 8 were assigned a single-digit number corresponding to the box checked and question 5 was assigned a five-digit number reflecting the Felt Fair Pay estimate made by the respondent for his billet. Figure 8 shows the value assignment scheme used for data reduction.

A second sorting was made to divide the responses into billet categories matching the NOBC code resulted in some 160 separate and indentifiable NOBC's. Since there were close associations in terms of duties performed between a large number of billets, the separate NOBC groupings were further reduced into fifty billet categories. Those billets having close functional ties can be considered to constitute essentially the same work role for purposes of this study. A full listing of the 50 billet categories and their functional descriptions is presented in Appendix A. The Statistical Package of the Social Sciences (SPSS) was used for data analysis.

b. Data Organization

The data were transferred to the standard 80 column punched cards directly from each questionnaire, utilizing the values which had been assigned to each question during the data reduction phase. The initial card format reflected that data organization, utilizing columns 1 through 15 of each punched card. One card then represented each questionnaire, and thus became a "case." Since each card was identified by an NOBC code, cards of the same NOBC were organized into



BILLET COMPENSATION SURVEY

1.	What is your present primary duty (your billet title as indicated in
	your unit/organization ODCR)?
2.	How long have you been in your present billet? 1-3 months 3-6 months 6 months-1 year greater than 1 year
3.	What is your present rank? ENS LTJG LT LCDR CDR CAPT FIAG
4.	How does your rank compare with the rank specified in the ODCR? 2 levels below ODCR 1 level below same as ODCR above
5.	Consider the duties, tasks and responsibilities specified for your
	present billet. Estimate what you feel would be fair and adequate
	monetary compensation for any individual who meets the requirements
	for your billet. Do not confine yourself to the present military
	pay scale and do not let your feeling for your own personal worth
	influence your estimate.
	Estimate of total yearly salary \$ [] []
6.	What is your present age? 20-25 25-30 30-35 35-40 40-45 45-50 50-65
7.	How many years of active commissioned service do you have?
8.	What is the level of your formal education? Some college BA/BS MA/MS PHD FIGURE 8

Data Reduction Values



sub-files which, in turn, when aggregated, formed the complete input data file which would be manipulated by the SPSS system.

After a few "proofing" runs were made on the cpmputer, it was determined that additional data was needed for each case or data card, in order that the full range of the system could be employed to show direct relationships between Felt Fair Pay and actual pay. To accomplish this. a program was written to add to each card the following:

(1) Felt Fair Pay Level; a single digit converting the continuous span of Felt Fair Pay estimates into 9 discrete

RANK	YEARS SERVICE				
	1 - 3	3 - 5	5 - 10	10 - 20	20 - 30
FLAG (7)					34,000
CAPT (6)				23,200	26,700
CDR (5)	, -		17,800	20,200	23,300
LCDR (4)		15,700	16,200	18,800	
LT (3)	12,400	14,200	15,600	17,000	
LTJG (2)	10,900	13,100	13,520		
ENS (1)	9,200	10,800			

FIGURE 9
MILITARY PAY MATRIX



values, each representing dollar levels of felt fair pay in \$5,000 increments from "less than \$15,000" to "greater than \$50,000";

- (2) Actual Military Pay; a five-digit number computed from the matrix developed and shown in Figure 9. This data point provides a mean actual military pay figure which corresponds to each respondent's rank and years of service.
- (3) Military Pay Level; again a single-digit number which groups actual military pay into five discrete levels, in \$5,000 increments, ranging from "less than \$15,000 to \$35,000";
- (4) Sequence Number; a four-digit number which afforded the means of assigning a unique case-identification code to each data card (case).

Once this program was de-bugged, the original data file was run through and new cards were output by the system with the following data format:

Card Column	Data Element (Variables)
1-4	NOBC: Billet category
5-8	SEQNUM: The case sequence number
9-10	Blank
11	YRSINBIL: Length of service in present billet
12	RANK: Present rank
13	BILALLOW: Rank specified for the respondent's billet
14-18	FAIRPAY: The Felt Fair Pay estimate made by the respondent
19	AGE: Present age



Card Column	Data Element (Variables)
20	YRSVC: Total years of active commis- sioned service
21	EDLVL: Highest level of formal education
22	FFPLVL: The level of Felt Fair Pay estimate in nine discrete intervals
23-27	MILPAY: The mean actual military pay of that respondent, determined from rank and years service
28	PAYLVL: The level of the mean actual military pay in five discrete intervals

The complete computer program listing by which the data manipulation and analysis was accomplished is printed in Appendix E, giving all data definition statements and a complete data listing from which the program may be duplicated and rerun if necessary. The restructured data cards are in the possession of the author.

After the data cards were reformatted, the data was loaded from the punched cards onto a Direct-Access Storage Device (2314 Disc) for internal storage within the 360/67 system, thereby reducing the time and effort required for each data analysis run. This file, named FELTFAIR, was subsequently used throughout the study.

3. Data Analysis

During the initial data manipulation and analysis, various subprograms available within the SPSS system were utilized to generate descriptive statistics, one way frequency distributions, descriptions of sub-populations, table displays of relationships and bi-variate correlation analysis. The flexibility of SPSS provided that data analysis could be



made of the entire file considering every case (the entire survey sample) as one file and/or concurrently examining the file in terms of its sub-file structure, allowing analysis on the basis of the fifty individual billet categories. The computer output generated by such manipulations was considerable, approximately 800 pages to provide descriptive statistics for the entire file (sample) and then by sub-file (billet) breakdown and to provide bivariate correlation analysis between the selected variables. Accordingly, it was determined to condense the computer analysis to that printed out in Appendix D, which provides descriptive statistics and correlations from the survey sample using the following procedures.

a. CODEBOOK

This option provided the one-way frequency distributions, histograms, and descriptive statistics for each of the eleven variables, such as NOBC, RANK, AGE, FAIRPAY, etc., over the entire sample. The data was also analyzed in CODE-BOOK format by billet (sub-file) structure, but is too voluminous to append.

b. BREAKDOWN

The BREAKDOWN feature of SPSS, again considering the entire sample only, provided an examination of the mean, standard deviation and variances of two criterion variables among various subgroups of variables within the population. For purposes of comparison, the FAIRPAY variable and the MILPAY variable were chosen as the criterion variables and each one was then analyzed in terms of mean, standard deviation and variance for the subgroupings of RANK, AGE, and YRSVC.



This capability allowed the mean Felt Fair Pay to be computed and compared to the mean MILPAY for the entire sample, for each rank level, each age group and each level of years of commissioned service. The BREAKDOWN option was also utilized for a sub-file analysis, which provided the same comparisons within each billet category, but again the output was too massive to append.

c. PEARSON CORR

The subprogram PEARSON CORR computed zero-order product-moment correlation coefficients, or Pearson correlations, between two specified variables. This option permitted the linear relationships between two selected variables to be examined by measuring the amount of spread about the linear least-squares equation. The output generated by this subprogram shows the correlation coefficient between the two variables, the number of cases upon which the correlation was computed, and the test of significance (two tailed using the student's t with N-2 degrees of freedom).

Pearson correlations were computed for FAIRPAY with, in turn, RANK, AGE, YRSVC and EDLVL. For purposes of comparison, the correlation between MILPAY and RANK, AGE, YRSVC and EDLVL was also computed. In this analysis, the computations of correlation coefficients were made first using the entire sample, and then by billet category.

4. Results

The results of the data analysis show that, of the fifty billets represented in the sample, the mean Felt Fair

Pay for 13 billets exceeded the mean actual pay by 130 percent



or more. For another 28 billets, the mean Felt Fair Pay was between 115 to 130 percent of mean actual pay. These 42 billets with high ratios of Felt Fair Pay to actual pay represent 84 percent of the billet categories which appear in the sample, and over 84 percent of the sample population. When the statistics were analyzed on the basis of rank alone, the mean Felt Fair Pay for LTJG, LCDR, CDR and CAPT are all in excess of 120 percent of mean actual pay. Only the small sample of 9 flag-grade officers shows a Felt Fair Pay-to-actual pay ratio less than 1.00.

Appendix D is the computer generated output of the statistical analysis of the FELTFAIR survey, showing the statistics which in general describe the sample, the breakdown by mean, standard deviation and variance of the FAIRPAY estimates made by the respondents, and the correlation of the FAIRPAY estimates to rank, age, years of service and education. A brief description of the sample is provided in Figure 10, which shows the summary of study statistics by variables, and Figure 11, which presents the mean Felt Fair Pay estimates grouped by rank.

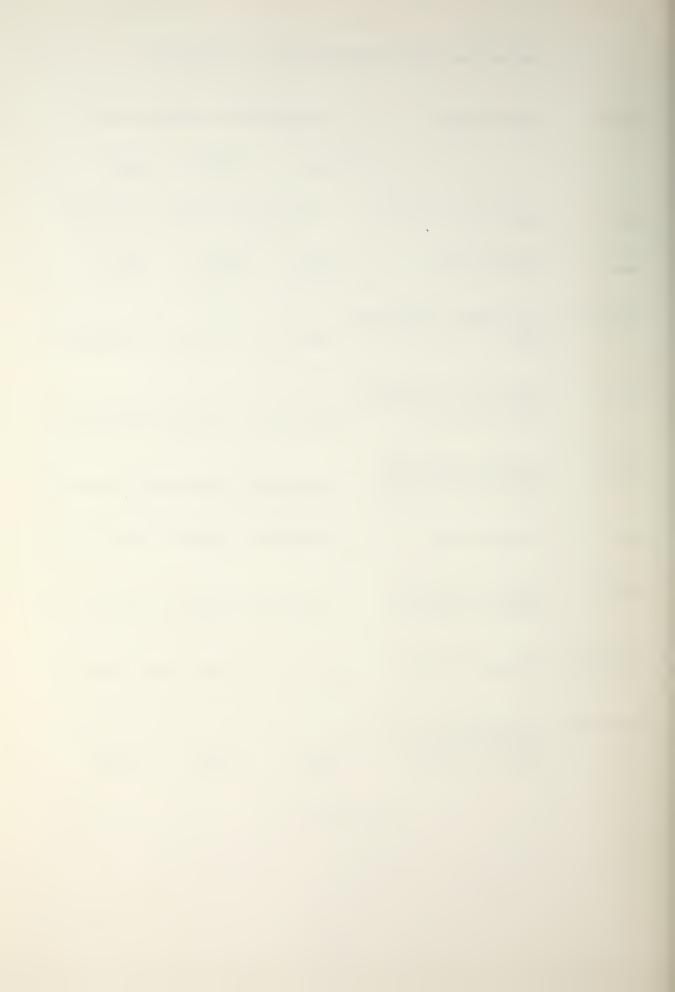
Appendix D, because of the limitations in bulk, does not completely describe the sample data since the descriptions of the sub-files or billet categories were not called out. However, the FELTFAIR sample was analyzed from this standpoint and the results of this detailed analysis have been condensed and tabulated and are presented in Appendices B and C.



SUMMARY OF STUDY STATISTICS BY VARIABLES

LABEL	DESCRIPTION	STATIST	ICAL DISTR	IBUTION
		MEAN	MEDIAN	KODE
NCBC	RESPONDEE'S BILLET	(50 BILLET	TS CLASSEC	BY NGBC)
RANK	PRESENT RANK	LCCR	LCDR	CCR
FAIRPAY	RESPONDEE'S FELTFAIR PAY IN DOLLARS PER YEAR	25407.17	24914.64	25000.00
MILEAY	ACTUAL PAY COMPUTED FOR RANK AND TOTAL YEARS SERVICE	20357.59	19886.(3	20200.00
ECLVL	HIGHEST LEVEL OF FORMAL EDUCATION: SHOWN IN PERCENTS	37% BS-8A	; 62% PS-PA	A: 01% PHD
AGE	PRESENT AGE	35-40 YR	35-40 YR	35-4C YR
YRSVC	YEARS OF ACTIVE COMMISSIONED MILITARY SERVICE	10-20 YR	10-20 YR	10-20 YR
YRSINEIL	TIME IN PRESENT BILLET	6 MO-1 YR	6 MO-1 YR	GVER 1 YR
BILALLCH	PRESENT RANK AS COMPARED TO THE RANK SPECIFIED FOR THE BILLET	SAME	SAME	SAME

FIGURE 10



1	RANK	N	MEAN FAIRPAY (F)	MEAN MILPAY (M)	
				MEAN MILPAY (M)	F/M
	RANK	\overline{N}	MEAN FAIRPAY (F)	MEAN MILIAI (H)	<u>F / 21</u>
	LTJG	18	\$13,889	\$11,267	1.233
	LT	191	\$17,310	\$15,329	1.129
	LCDR	977	\$22,482	\$18,412	1.221
	CDR	1099	\$26,901	\$20,877	1.289
	CAPT	385	\$32,913	\$26,418	1.246
	FLAG	9	\$33,444	\$34,000	0.984

FIGURE 11

Mean Felt Fair Pay Estimates By Rank

a. FELT FAIR PAY Survey Data Summaries

Appendix B presents, in two tables, the summarization of the detailed analysis of the survey results, examined
in terms of the fifty billet categories which constituted the
data sample. The appendix title page explains the tables in
detail.

Table 1 provides for comparison of the mean Felt

Fair Pay against the mean actual pay by billet and by rank

within billets. Table 2 shows the Pearson correlation coef
ficients by billet for the variable pairs which are formed

when Felt Fair Pay is analyzed for any linear relationship

with rank, age, years of service and education. The correlation

analysis is computed for variable pairs formed with actual pay



and, in turn, rank, age, years of service and education. Only eight of the fifty billets show a correlation coefficient higher than 0.6 for correlation of RANK/FAIRPAY, and of these only Communications Officer (Afloat) has a coefficient higher than 0.8. Only three billets show any significant correlation between AGE and FAIRPAY, and then not higher than 0.67. There is only one billet with a correlation coefficient higher than 0.6 when YRSVC and FAIRPAY are correlated. The relationship of education to FAIRPAY is shown to be even more independent, with no billet showing a correlation coefficient higher than 0.4425.

b. Rank Ordering of Billets

The tables presented in Appendix C are included to indicate the results achieved when the billets are listed in rank order using Felt Fair Pay as the criterion for structuring the list. Table 3 shows the billet rank order when mean Felt Fair Pay is used as the rank order factor. Table 4 shows the rank ordering when the ratio of Felt Fair Pay to actual pay is used as the rank criterion. Tables 5 through 10 were constructed for each rank represented in the sample and show the orderings of billets as computed using the mean Felt Fair Pay of officers of that rank in the billets represented.



III. CONCLUSIONS

Before stating any specific conclusions, it would perhaps be appropriate to review the tenor of the entire study approach. The study effort described herein is envisioned as the initial phase of a much larger program which will continue for a considerable period of time. In keeping with this consideration, there are long range and intermediate goals implicit in the overall research effort which have remained essentially beyond the context of the present study. The principal thrust of this effort was an attempt to determine, based on the results of a large sample, if military officers have any appreciation of equitable pay for level of work, and if so, is the perception of equitable pay independent of the determinants of military pay.

A. FELT FAIR PAY

Based on the results of the data summary as set forth in Table 1 of Appendix B, and in the rank ordering manipulations set forth in Tables 1 and 2 of Appendix C, it appears quite evident that the bulk of Naval Officers perceive Felt Fair Pay to be a definable entity well within their understanding. The Pearson correlations of Table 2, Appendix B give solid evidence that this perception of Felt Fair Pay is, in almost every case, independent of rank, age, years of service and education. Since these variables, with the exception of education, constitute the framework within which actual



military pay is structured, it may then be argued that Felt Fair Pay is perceived independently of actual pay.

There is some evidence, as seen from the rank orderings of billets within the sample, that in cases where there is some association with an industrial counterpart, that there is a stronger perception of equitable pay.

The high rank placement of operational command billets (TYCO, COSA, COAV, COAF) is striking evidence in support of the existence of unusually high levels of responsibility in these billets, heretofore intuitively labeled "command responsibility." The billet rank orderings also show that there are a relatively large number of billets perceived as significantly lower in terms of equitable pay.

It would therefore appear that there is strong evidence that Felt Fair Pay can be utilized as the indicator of the level of work inherent in a particular military role, serving as a surrogate variable for equitable pay in the Level of Responsibility/Equitable Pay model.

B. IMPLICATIONS FOR FUTURE STUDY

The principal result of this thesis has been to demonstrate the existence of Felt Fair Pay as a measurable quantity, perceived by Navy Officers to be independent of actual pay.

Implicit in the results obtained and the conclusions drawn are certain indicators for the direction of future study efforts.

1. Re-test

In order to give substantative proof to the Felt Fair
Pay hypothesis, another survey should be conducted of a large



random sample of the officer population. Sufficient time will have elapsed in the interim so that duplication of addressees should not be a problem. This effort should be geared along essentially the same lines as the previous questionnaire, but with the following modification:

- a. Billet identification should be provided by NOBC code vice billet title in order to eliminate over 90 percent of the manual data reduction effort.
- b. A covert coding system should be utilized to link the respondent by name to the data base so that future resurvey and/or verification interviews can be conducted of selected individuals, and a billet progression tracking method established.
- c. The survey questions should be worded so that answers may be given in discrete terms vice incremental intervals, i.e., age as 38 years rather than 35-40 years. This will again simplify the data reduction process by eliminating the requirement to recode the data. It will also provide that the statistical analysis can be conducted on the basis of continuous variables, thereby affording a more meaningful statistical description of the populations and subpopulations.

2. Personal Interviews

Based on the results derived from the study effort to date, it would appear that there is sufficient evidence in support of the Felt Fair Pay hypothesis to warrant a limited program of personal interviews for the purpose of analytical determination of the level of responsibility present in certain billets. Such a limited program might be undertaken for project manager billets in the Washington, D. C. area



and would provide, in addition to a check against the Felt
Fair Pay approach, valuable insight and experience in the Time
Span of Discretion interview techniques. The interview
methodology, described and outlined by Richardson, appears
to be readily adaptable to the military aspects of the study.
A modified interview form incorporating the utilization of
discretionary resources can be constructed with little effort
and could be tested in the local area prior to its use in
the "real world" environment of Navy Project Managers.

3. Ancillary Studies

There are certain questions raised by the study results which lead into areas of interest beyond the immediate question of the applicability of the Time Span of Discretion hypothesis to project manager considerations. These are the questions which are associated with the long range goals and which may impact on other research efforts in such fields as military pay studies, retention, optimum military organizational structure analysis, and the determination of the most effective mix of military and civilian billets. An interface with such groups should be established to provide for the free exchange of information and data which may be of significant and mutual benefit.

C. SUMMARY

This thesis has been directed to an introduction to the concept of Time Span of Discretion as a potential tool for use in measuring work, pay and capacity in managerial roles.

The applicability of the Time Span of Discretion techniques



to the military managerial environment was postulated and a specific hypothesis was established for the purpose of investigating such potential utility. The reasoning behind selection of Navy project managers as the group of officers most suited to be the test sample for such an evaluation was identified and supported. The main body of the thesis work was given to a data collection and analysis program designed to determine if Felt Fair Pay is perceived by Naval Officers to be a separate, quantifiable entity, independent of actual military pay. The analysis of the data collected indicates that such a perception does, in fact, exist; that future study efforts should be oriented along specific directions; and that early contact should be established with other researchers investigating what may prove to be the same long range objectives.

This, it is hoped, is a beginning.



APPENDIX A: BILLET CATEGORY LISTING

comp 1050; <u>Comptroller</u> - Directs formulation, justification and administration of fiscal and budgetary management policies, plans, and procedures: Determines budget and fiscal control policies; coordinates and approves allocation of funds to programs and organizational units; develops reports on status of appropriations; provides required data on utilization of labor, material, and commercial services; prescribes required methods for budget estimation, fiscal administration, and accounting; exercises internal control over these systems through administrative and internal activities.

PCMT 1400; <u>Procurement</u> - Billets in this group identify primary duties associated with purchasing, renting, leasing, or otherwise obtaining supplies and services, and include all phases of contract administration.

SUPO 1900; <u>Supply Officer (General)</u> - Directs supply department activities: Applies supply policies to operation of department; determines demand in accordance with mission and standard allowance lists; approves requisitions, balance sheets, and summaries; directs receiving, storage, inventory control, issue, and salvage of material; oversees procurement and sale of goods and services; administers operation of general mess, including procurement, storage, issue, and inventory of provisions; conducts



disbursing activities in connection with property accountability and transfer, payroll and personal accounts.

ANLS 2085; Statistical Data Analyst - Performs professional statistical work involving collection, compilation, verification, analysis, and interpretation of data to aid in logistical planning, scientific research, and management control: Obtains basic data, determining character and volume of information necessary for solution of statistical problems; analyzes quantitative statistical data; develops significant trends and ratios; evaluates trends and correlations to determine causeeffect relationships; selects methods of presenting findings, such as charts, diagrams, and written summaries.

RDTE 2100; Research Development, Test and Evaluation (General) This category identifies billets with primary duties directed
to the management of research and development programs and
projects for air, surface and sub-surface warfare.

DSPM 2160; Designated Project Manager - Exercises executive authority over the planning, direction, and control of a designated project and over the allocation and utilization of all authorized departmental resources: Prepares and submits for approval the project master plan; applies to the project intensified management techniques, procedures, and controls as required; makes technical, personnel, and business management decisions required by the project as authorized by his charter; reports status and progress of his project in



accordance with instructions of the major agency to which he is responsible.

ASPM 2165; Assistant Project Manager - Assists the project manager of a designated project in a functional area for the administration of the project requiring intensified management techniques: Assists in planning, such as cost estimating, budgeting and funding, research and development tasks, test programs, production, logistic support, personnel requirements, technical support, installation, overhaul, repair and supply programs, and contracting; assists the project manager in the execution of the project master plan.

DPSO 2170; Designated Project Support Officer - Directs a specific functional element of a designated project: Plans and develops and coordinates a functional element such as a phase of research, development and/or evaluation, production, logistic support, or training equipment for a designated project; coordinates progress of functional element to assure accomplishment of required schedules to meet objectives of the project master plan.

PERS 2600; Personnel Administration (General) - Conducts or directs personnel administration of naval activity: Directs preparation of naval billet descriptions and revisions to manpower authorizations; effects transfers and changes in assignments; initiates requests for replacements; supervises interview and assignment of personnel on basis of qualifications



and billets; provides for discharge and reenlistment of personnel; supervises maintenace of statistical and record controls; directs preparation of personnel rosters and strength reports; supervises maintenance of service records; reviews promotion actions for conformance to authorization.

PMCD 3000; Personnel Management Control and Distribution Administers distribution of officer and enlisted naval personnel: Maintains availability records based on school quotas, enlistment, officer procurement, and transfer statistics, receiving requests from fleet and shore command; assigns officers to billets; assigns enlisted personnel to commands for detailing to billets; implements sea and shore rotation policy; transfers naval personnel between commands; acts on officer requests for change of duty; oversees assignment and utilization of ratings and special classification of enlisted personnel.

TRNG 3200; Training (General) - Classifications in this group identify primary duties associated with planning, administering, or instructing in the naval training program, the vocational and academic education of naval personnel, and inservice training.

FENG 4200; Shore Facilities Engineering - Classifications in this group identify primary duties involving shore facilities research, planning, design, construction, and maintenance; facilities related staff functions; and matters pertaining to

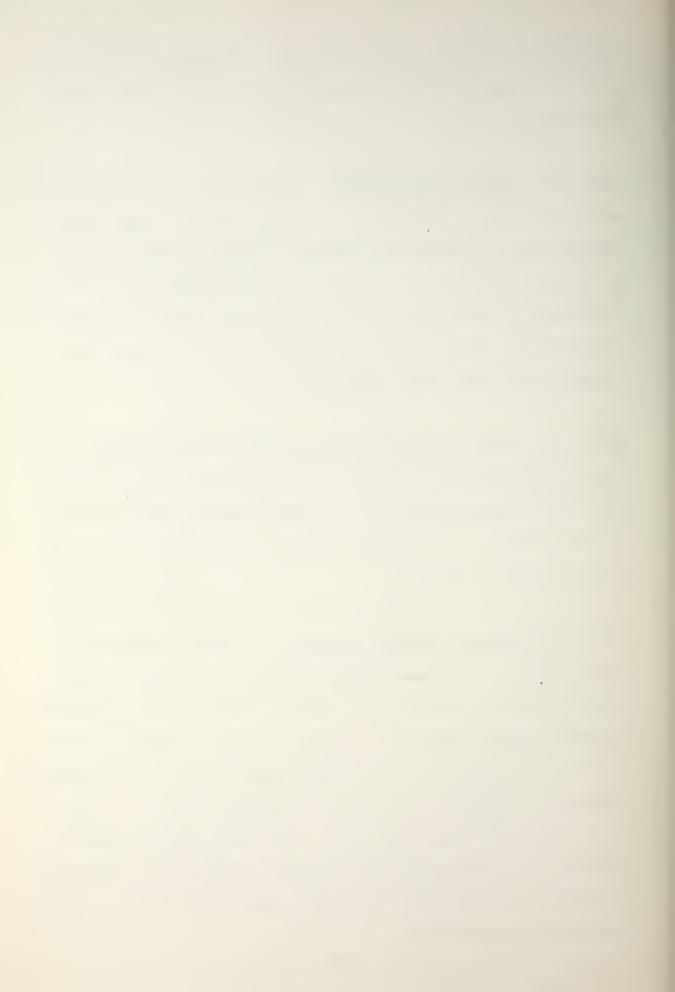


the Petroleum and Oil Shale Reserves. Excluded from this group are classifications pertaining to nuclear shore system facilities.

PWKO 4250; Public Works Officer - Directs and administers public works and public utilities at naval activities: Supervises or participates in facilities planning, design, construction, and maintenance; provides for installation and maintenance of public utilities; provides transporation services; conducts inspections of facilities and projects for conformance to safety, maintenance, and other naval regulations.

WENG 6000; Weapons Engineering (General) - This category includes classifications which identify billets with primary duties involving research in, and development and production of, naval weapons and weapons material, and the installation and maintenance thereof.

PRJO 6900; Project Officer (General) - Coordinates and/or participates in the planning and conduct of tests and evaluations of specific end items, systems, tactics and procedures: Prepares project plans for conduct of tests to determine the capabilities and limitations of equipment to meet acceptability standards; designs the types and determines number of tests to be conducted; supervises the conduct of tests; maintains liaison with governmental and private research and development agencies; prepares reports of tests and evaluations to include specific recommendations.



NPRO 6914; Naval Plant Representative - Administers all types of contracts placed with private contractors and serves as primary government point of contact with the contractor: Maintains surveillance of contractor's management, systems, procedures, and methods, and ensures economical operation; represents contracting agencies and project managers on all contracting matters and ensures compliance with prescribed procurement, engineering, and quality procedures and objectives; advises contracting agencies and project managers on present and predicted contractor cost and schedule performance; ensures proper plant security and maintenance of government facilities and equipment; as appropriate, maintains surveillance of flight operations.

NAVE 7000; Naval Engineering (General) - This category includes classifications which identify billets with primary duties involving planning, research, design, development, construction, production, alteration, repair, and upkeep of naval vessels.

AVED 8000; Aviation Engineering (General) - Classifications in this group identify primary duties involving planning, participation in, or direction of research, development, design, and testing of naval aircraft and components.

AVMO 8100; Aviation Maintenance Officer - Classifications in this group identify primary duties involving planning, administration, and direction of depot, intermediate and organizational maintenace of naval aircraft, components, parts and support equipment.



AGSS 8600; Aviation Ground Support Ashore - Classifications in this group identify primary duties involving the direction or administration of operations required for the immediate support of the flight group, such as air traffic control, flight safety, line servicing, aircraft arming and fueling, flight scheduling, and miscellaneous airport services.

AGSA 8650; Aviation Operations Support, Afloat - Controls and schedules flight operations of ship's aircraft: Prepares flight operations plan, indicating daily flight and plane assignment; delivers briefings to embarked pilots; maintains radio communications with aircraft and provides directions on launching-landing operations; tracks aircraft in combat information center (CIC); furnishes CIC with information regarding air operations; evaluates operation with pilots and prepares operational reports.

coav 8670; Commanding Officer, Aviation Squadron - Commands aircraft squadron in carrying out assigned mission: Prepares squadron policies and directives, complying with regulations and instructions from higher commands; organizes divisions, including aircraft maintenance, aviation ordnance, flight operations, material and training, administrative and supply; conducts squadron training; reviews flight proficiency; ensures operational readiness of aircraft; investigates delays by maintenance personnel; operates squadron aircraft.



XOAV 8672; Executive Officer, Aviation Squadron - Assists commanding officer in carrying out and administering squadron policies and directives: Prepares squadron bills and orders; interviews and assigns enlisted personnel; consults department heads and division officers when planning squadron activities; establishes daily routine; directs such administrative activities as maintaining personnel records, reviewing all correspondence, enforcing system for advancement in rating, and preparing required reports; operates squadron-type aircraft.

MEOC 8715; Meteorologist/Oceanographer - Provides oceanographic, hydrographic, air/ocean interface and air navigational information for the Navy: Administers all phases of naval oceanography and hydrography including field surveys; adjusts programs to conform to budget; authorizes exchange of hydrographic and oceanographic information with foreign governments within limits of existing documentation; maintains liaison with governmental and nongovernmental organizations concerned with oceanographic matters; participates in oceanographic projects as the Navy representative. Directs operation of weather office in supplying meteorological, oceanographic, and climatological information to naval activities and operational commands.

coso 9015; Chief of Staff/Chief Staff Officer - Coordinates activities of staff officers in accordance with general policies laid down by the commander: Guides work efforts of staff, exercising general supervision over sections and ensuring that completed staff work is submitted to commander for decision;



serves as major contact point for other commands; advises and assists commander in consideration of policies and problems; acts as direct representative, signing correspondence on routine matters and determining the line of action in situations where views of commander are known.

ADVR 9020; Combat Advisor - Advises commander or staff officer of foreign naval command engaged in combat: Accompanies command on operational missions and advises counterpart officer in matters pertaining to effective tactical employment of the command and actions related thereto; evaluates available intelligence; counsels in development of operation plans and orders; maintains liaison with other U. S. advisors in chain of command and those with proximate units.

LOGI 9051; Logistics - Directs or assists in the direction of activities concerned with the preparation, review and implementation of logistic plans: Plans for support of sea-going forces and naval bases; establishes policies governing implementation of plans, providing general guidance for material control and for fleet maintenance; coordinates efforts to fulfill established requirements; determines priorities and controls allocation of critical items; reviews and evaluates progress in fulfilling requirements.

SCAC 9060; Staff Command and Control - Assists commander by taking initial actions in rapidly developing crises: Prepares and, upon approval, implements staff emergency action



procedures; directs and monitors dedicated command and control communications facilities; monitors the status and employment of nuclear forces in support of general war plans; coordinates the use and development of automatic data processing systems for use in command and control; develops plans, procedures, and equipment for use in the command center.

SMTL 9063; Staff Material - Directs staff material activities involving repair, preservation, maintenance, and activation programs for ships of command: Supervises staff work concerned with upkeep and preservation of hull, engineering, electrical, electronic, and ordnance materials; prepares budget estimates and requests funds; directs allocation of funds; recommends priority of ships for overhaul; maintains liaison with staff supply activities, systems commands, shipyards, naval bases and stations, and other commands; conducts inspections; develops plans and policies; serves as technical advisor; contracts for repair work by commercial sources.

SOPS 9065; Staff Operations, Plans - Assists commander by coordinating and directing employment of ships and units of command: Oversees preparation and implementation of training schedules and exercises; prepares standard instructions concerning disposition and tactical procedures for units constituting command's forces; directs preparation of estimates of situation, coordinating with other staff divisions; supervises staff preparations for all operations, including preparation and coordination of operation plans and orders; directs



critiques on results of exercises or engagements; maintains liaison with other commands and staffs.

SRTR 9067; Staff Readiness/Training - Administers program designed to maintain and improve combat readiness of ships of command: Determines efficiency rating of ships by planning, organizing, conducting, or evaluating test programs for equipment and/or ordnance systems; recommends modification or development of new tactics and doctrine.

ANLO 9085; Operations Analyst - Conducts theoretical, statistical, and simulator analyses of complex systems: Assists in determining basis for decisions regarding selection, employment, and control of operations systems; interprets results of fundamental operations research studies; assists in design of fleet and operational evaluations of new equipment, weapons systems, and tactics, and in interpretation of results of evaluations; assists in design, analysis, and interpretation of results of fleet exercises.

TYCO 9098; Type Squadron Commander - Commands administrative or operational unit consisting of two or more divisions of ships, or of ships of similar type organized for fleet service, and additional ships which may be assigned, such as flagships or tenders, in accordance with regulations, orders, traditions, and customs of the naval service.



poop 9220; Division Officer, Afloat (Operations) - Directs collection, display, evaluation, and dissemination of operational and combat information: Supervises combat information center (CIC) personnel operation radar, sonar, electronic countermeasures, communication, and plotting equipment; provides information to control stations regarding navigation, movement of friendly and enemy ships and aircraft, and current combat information; directs the care, operation, and maintenance of CIC equipment; assists in target designation, piloting, anti-submarine operations, and tactical deception.

COAF 9222; Commanding Officer, Afloat - Commands ship or unit of operating force in accordance with regulations, orders, traditions, and customs of the naval service.

XOAF 9228; Executive Officer Afloat - Administers ship's organization and daily routine, instructing department heads as to cruises, exercises, and training programs desired by command:

Supervises ship's major administrative office, preparing daily routine, screening discipline cases, reports, correspondence, and maintaining records; inspects ship's spaces; controls liberty and leave; prepares watch bills; schedules drills; exercises general supervision over messing, berthing, boat schedules, and ship maintenance; assists commanding officer in shiphandling underway and commands ship in his absence.



DOWP 9250; Division Officer, Afloat (Weapons) - Assists

Weapons Officer by administering division of weapons department: Directs operations, maintenance, and repair of weapons
and associate equipment; assigns personnel to weapons duties;
establishes and supervises training program; schedules drills;
organizes firing practices; ensures readiness of equipment
and spaces; inspects battery; directs care, handling, stowage,
and use of battery ammunition; promulgates weapons doctrine;
oversees preparation of division records and reports.

WEPA 9258; Weapons Officer, Afloat - Directs activities of ship's weapons department: Advises commanding officer on weapons operations, capabilities and problems; oversees operation and operational maintenance of all weapons and weapons control equipment; supervises preparation of charts, maps and grid systems; supervises care, handling, stowage and use of explosives; ensures performance of seamanship evolutions and small ships.

OPSA 9274; Operations Officer, Afloat - Coordinates ship's operations, training, and tactical planning: Organizes operations department and delegates responsibilities for communications, combat information center (CIC), and sonar activities; confers periodically with commanding officer and department heads in preparation of ship's operation plans and training schedules; conducts briefings; directs underwater, surface, and air searches and electronic countermeasures; evaluates and disseminates operational information, advising



command on required tactics and ship movements and controlling airborne aircraft through CIC officer; supervises electronic equipment repair.

DOEG 9310; Division Officer, Afloat (Engineering) - Classifications in this group identify primary duties involving engineering operations and operational maintenance afloat including propulsions, damage control, diving, and salvage operations.

ENGA 9362; Ship's Engineer Officer - Administers ship's engineering department: Directs operation and maintenance of propulsion and auxiliary machinery and electric power equipment; superintends engineroom, boilerrooms, carpenter shops, and electrical and other engineering spaces; directs maintenance of boat machinery, control of damage, repair of hull and other appurtenances, and repairs not specifically assigned to other departments; directs procurement and use of fuel, lubricants, spare parts, and other engineering equipage; maintains comprehensive maintenance program; directs preparation of required engineering records and reports.

FOPS 9400; Fleet Operations Support - Classifications in this group identify primary duties involving port and naval base command and operations, harbor services to fleet, harbor defense, convoy and routing administration, ship-movement control and reporting, and civil affairs.



OICS 9420; Officer-in-Charge, Shore Activity - Directs operation of activity or major component thereof: Initiates and implements action required to carry out assigned mission; ensures compliance with policies, directives, regulations, and instructions from higher authority; maintains required departmental organization to provide effective performance of activity functions, administration, and training; conducts periodic inspections to ensure operational efficiency; promotes general welfare and morale of activity personnel.

cosa 9421; Commanding Officer, Shore Activity - Commands activity, or major component thereof, of Naval Shore Establishment in accordance with law, regulations and customs of the service: Develops organizational plan to fulfill assigned mission; establishes policies and procedures for operation and functioning of activity; inspects to ensure efficient operation, and initiates corrective action; interprets and implements policies and orders of higher authority; exercises military control and provides technical guidance for command.

XOSA 9436; Executive Officer, Shore Activity - Represents the commanding officer in duties concerning military, professional and general efficiency of a naval shore activity. Administers the activity's rules, regulations and policies as determined by commanding officer. Directs activities of department heads.

SCOM 9500; Staff Communication Officer - Advises and assists staff, fleet or force commanders by planning and administering communications: Formulates communication plans and directives



maintains liaison with other services and joint or allied commands on communication matters; enforces communication discipline; assigns frequencies within allowances; maintains security of communications and communication equipment; supervises cryptoboard activities.

COMA 9582; Communications Officer, Afloat - Supervises ship's exterior communications and internal systems pertaining thereto: Ensures proper routing of messages and secures acknowledgement and replies; maintains message files, safeguarding physical security of communications; furnishes recognition and emergency identification signals; provides for procurement, safeguarding, and reporting of registered publications; directs cryptoboard training.

INTL 9600; Intelligence Officer (General) - Classifications in this group identify primary duties associated with planning and the execution of measures to collect, evaluate, interpret and disseminate information, data, and material concerning naval plans, facilities, and equipment of foreign nations, and to safeguard naval information and the security of the United States.

ADPO 9700; ADP Plans/Operations/Management - Classifications in this group identify primary duties associated with operations, programming, analysis, and maintenance of general purpose digital computers and related peripheral equipment.



AIDE 9930; Executive Assistant/Aide - Coordinates activities of staff assistants to a senior civilian (secretarial level) or military official: Organizes, plans, and controls administrative matters, ensuring submission of completed staff work to the official; serves as principal contact point for the official and controls appointments; advises and assists the superior in consideration of policies and problems; provides answers to inquiries of policy and nonpolicy nature when superior's views are known; performs liaison with other offices; acts as personal aide to the superior.



APPLNDIX B: FELT FAIR PAY SURVEY DATA SUMMARIES

This appendix presents, in two tables, the summarization of the detailed analysis of the survey results, examined in terms of the fifty billet categories which constituted the data sample.

Table 1 provides for comparison of the mean Felt Fair Pay against the mean actual pay by billet and by rank within billets. Entries under the heading BIL reflect the billet title as indexed and described in Appendix A. The RANK, N (number), and PCT (percentage) columns show the distribution of officers by rank within the indicated billet category. The figures under the FFP-BIL heading show the mean annual Felt Fair Pay computed for each billet category and each rank level within the category. The MILPAY-BIL figures show the mean actual military pay, not including hazardous duty pay, computed for all officers within the billet categories, and for officers at each rank level. The column headed \$ DIFF shows the dollar difference between FAIRPAY and MILPAY. The ratio of Felt Fair Pay to actual pay is computed and shown under the column titled F/M RATIO, and is indicative of the percentage difference between the two pay values. FFP-S shows the mean Felt Fair Pay which was computed for the entire sample, as seen on a billet line, and for all officers of each grade in the sample, as shown on the rank lines. The column headed B/S RATIO indicates the percentage difference



between the mean Felt Fair Pay for a particular billet and the mean Felt Fair Pay for the entire sample. Likewise, the percentage difference between the mean Felt Fair Pay for a specific rank in a particular billet and the mean Felt Fair Pay of all officers in the sample of that rank is shown.

Table 2 shows the Pearson correlation coefficients by billet for the variable pairs as listed in the column headings. Rank, age, years of service and level of education are correlated in turn with Felt Fair Pay and actual pay. Only those officers within the particular billets were considered in computing the correlations.



TABLE 1

FELTFAIR PAY AND ACTUAL PAY COMPARISONS BY BILLET AND BY RANK WITHIN BILLETS

811	RANK	4	PCT	FFP-BIL	MILPAY-BIL	\$ CIFF	F/M RATIO	FFP	B/S RATIO
CCNF		041	1.00	26366	21112	5254	1.249	25403	1,038
	1	0.02	• 043	2550C	170CC	BSCC	- IN O	1731C	1.473
	LODR	013	.317	22615	18400	4215	· 223	22481	1.006
	CCR	510	.463	25737	21342	4205	1.20€	26900	0.557
	CAPT	007	.171	35286	267CC	8586	1.322	32913	1.072
PCMT		021	1.00	27119	21424	5655	1.266	25403	1.068
	LTJG	001	.048	17000	10900	6100	1.560	13885	1.224
	COR	200	• 333	22714	1880C	3514	1.208	22481	1.010
	CCR	000	.333	28214	21529	6685	1.211	265CC	1.049
	CART	900	.286	32667	11192	655C	1.251	32513	666.0
SUPC		064	1.00	25107	19745	5262	1.2716	25403	0 .588
	LTJG	004	.063	14750	12000	2750	1.229	13885	1.062
	-	900	.063	18750	15660	3150	1.202	17310	1.083
	LCDR	025	.351	2288C	18384	4456	1.245	22481	1.018
	C C R	023	.359	27342	20374	8949	1.310	265CC	1,017
	CAPT	008	.125	34000	267CC	73CC	1.273	32913	1.033



TABLE 1 (CONT'D)

FELTFAIR PAY AND ACTUAL PAY COMPARISCNS BY BILLET AND BY RANK WITHIN BILLETS

BIL	RANK	Z	PCT	FFP-BIL	MILPAY-BIL	\$ CIFF	F/M RATIO	FFP-S	B/S RATIO
ANLS		026	1.00	21648	19485	2163	1.111	25403	0.852
	LT	003	.115	15283	15133	0150	1.010	1731C	0.883
	LCDR	010	385	183CC	1828C	052C	1.028	22481	0.836
	CLR	015	.462	25750	20975	5214	1.228	269CC	0.957
	CAPT	001	• 0 3 3 3	2000	26700	22166	0.749	32913	0.608
RDTE		C47	00.1	26285	21413	4872	1.228	254C3	1.035
	LCCR	012	. 255	21200	18582	2617	1.141	22481	0.943
	CCR	027	.575	25667	21233	6644	1.205	269CC	0.954
	CAPT	008	.170	36000	26263	1515	1.371	32913	i.094
DSPR		623	00 • 7	31828	23955	5982	1.328	25403	1.253
	LCDR	900	.207	22667	13860	3867	1.206	22481	1.008
	CCR	900	.207	31667	20717	10556	1.529	26900	1.177
	CAPT	016	.552	35125	26481	8644	1.326	22913	1.067
	FLAG	001	• 034	35000	34000	1000	1.029	33444	1.047
ASPN		0	1.00	28136	220CC	9219	1.279	25403	1.108
	LCER	900	.182	23833	18367	5466	1.298	22481	1.060
	CER	017	.515	27471	20828	6542	1	26900	1.021
	CAPT	010	.303	31850	26,000	5850	1.225	32513	0.568



TABLE 1 (CONT'C)

FEL	FELTFAIR	PAY A	AND ACTUAL	PAY	COMPARISCNS B	BY BILLET	AND BY RANK	K WITHIN	N EILLETS
B I L	RANK	Z	PCT	FFP-BIL	MILPAY-EIL	₽ CIFF	F/M RATIC	FFP-S	B/S RATIO
DPSC		920	1.00	26329	20225	6164	1.302	25403	1.036
	LCER	037	.487	22270	18519	3751	1.202	22481	165.3
	CER	032	.421	2525C	20781	8465	1.408	26900	1.087
	CAFT	007	.092	34425	26700	7729	1.285	32913	1.046
PERS		092	1.00	24035	21108	2527	1.139	25403	0.546
	L T	002	.054	18100	15600	2566	1.160	17310	1.046
	LCDR	032	.348	21742	21781	3023	1.162	22481	196.0
	CCR	038	.413	24303	21342	2561	1.139	269CC	6.503
	CAPT	011	.185	29500	267CC	28CC	1.105	32913	968.0
PMCC		084	1.00	24744	20339	4465	1.217	25403	515.0
	LTJG	001	.012	150CC	10900	41CC	1.376	13888	1.080
		005	.024	19000	15600	3400	1.218	17310	1.098
	LCCR	024	.286	51712	18367	3112	1.169	22481	0.955
	CCR	051	.607	25931	20747	5184	1.250	2690C	496.0
	CAPT	000	090.	30500	26700	3866	1.142	32913	0.527
	FLAG	0.01	.012	35000	3400C	1000	1.029	33444	1.047

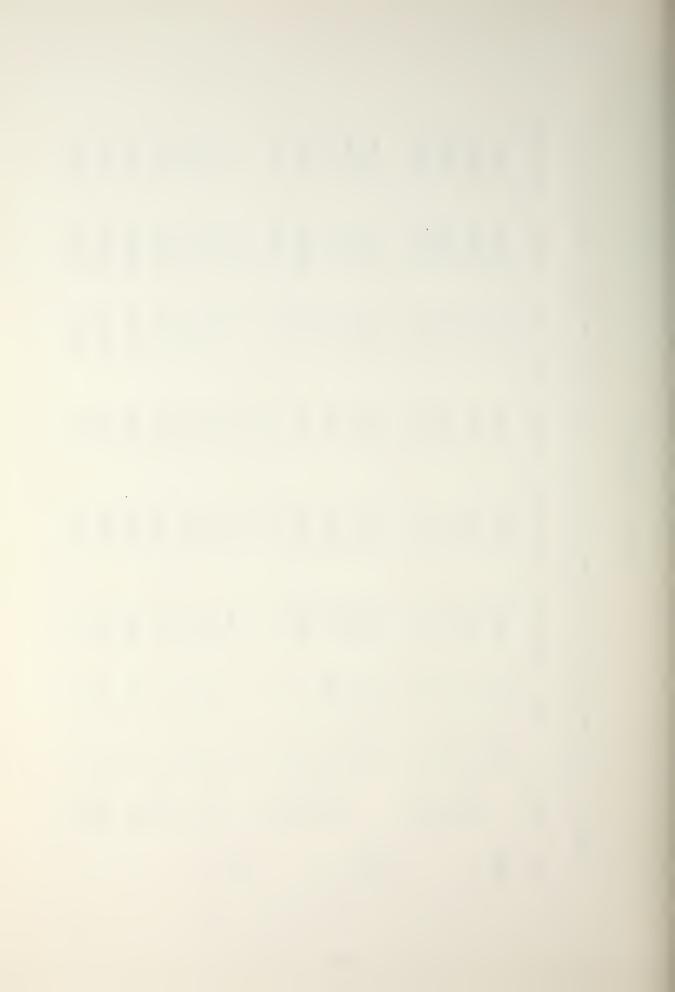


TABLE 1 (CONT'D)

RATIO RANK WITHIN BILLETS 1.068 1.065 1.042 1.008 1.074 1.124 0.860 0.544 0.869 1.045 C.780 0.779 0.870 0.831 0.973 1.142 0,511 B/S 22481 269CC 25403 FFP-S 25463 2690C 265CC 22481 17310 32913 22481 32913 254C3 32913 22481 25403 RATIO 1.0630 .065 1.278 1.280 C.865 1.250 . . 242 1.077 1.217 1.296 1.251 1.311 585.0 1.293 .271 1.433 1.407 1.071 BY F/W AND BILLET 1155 4558 5463 51111 1185 5113 19CC 6473 50CC 5865 1172 -16C 1606 57CC -21CC 5386 49 BX MILPAY-BIL AND ACTUAL PAY COMPARISCNS 18367 18475 18429 18627 18558 15040 20747 2320C 21038 20349 267CC 2080C 20482 25825 20737 56CC FFP-BIL 23938 19552 23429 13500 24013 26182 1488C 22353 19770 30000 25596 25462 2860C 27273 37000 26542 .0308 610 1.00 200 .192 1.00 318 1.00 .170 1.00 .192 .462 ,327 500 .182 .049 366 PCT 0 C 5 γAΥ 052 010 024 017 001 026 800 013 022 200 011 004 041 002 0 15 017 100 Z FELTFAIR RANK LCDR CAPT LCDR CAPT LCCR CAPT LCCR CAPT CER CER CER CER TRNG FENG SZ EL アドドロ B II C



TABLE 1 (CONT'D)

FELTFAIR PAY AND ACTUAL PAY COMPARISCNS BY BILLET AND BY RANK WITHIN BILLETS

BIL	RANK	Z	PCT	FFP-BIL	MILPAY-EIL	E IFF	F/N RATIO	F P P - S	B/S RATIO
PRJC		190	1.00	25516	19367	5519	1.318	25403	1.004
	9617	001	.015	17000	10900	9100	1.560	13885	1.224
	LT	002	.030	20000	15600	944CC	1.282	17310	1.155
	LCDR	043	.642	24805	18377	6428	1.250	22481	1.103
	CCR	017	.254	26471	21254	5177	1.243	269CC	0.584
	CAPT	004	090.	34000	25825	8175	1.217	32912	1.033
NPRO		020	1.00	27950	21925	6025	1.275	25403	1.100
	LCDR	0.05	.250	27000	18800	82CC	1.436	22481	1.201
	CER	011	.550	27090	21609	5481	1.254	26966	1.007
	CAPT	004	.200	31500	267CC	7737	.180	32513	0.957
NAVE		0 83	1.00	25108	19907	52C1	1.261	25403	885.0
	1	900	.072	18583	15123	3450	1.228	17310	1.074
	LCDR	680	.470	23846	18467	5275	1.291	22481	190-1
	CER	050	.362	26533	20923	9109	1.287	269CC	1.001
	CAPT	008	960.	29313	267CC	2613	1.058	32913	C.891



TABLE 1 (CONT'C)

FELTFAIR PAY AND ACTUAL PAY COMPARISONS BY BILLET AND BY RANK WITHIN BILLETS

BIL	RANK	Z	PCT	FFP-BIL	MILPAY-BIL	(1) (2) (3)	F/M RATIO	FFP-S	B/S RATIO
AVEC		054	1.00	26852	20626	622€	1.302	25403	1.057
	LT	001	.019	12000	156CC	-3600	692.0	17310	0.693
	LCDR	022	. 407	22773	18682	7504	1.219	22481	1.013
	CCR	025	.463	29240	21220	3C28	1.378	269CC	1.087
	CAPT	900	. 111	24.32	26117	8216	1.314	32913	1.043
AVPC		033	1.00	26151	20206	5045	1.254	25403	1.029
	LT	0.02	.061	15000	15600))) -	C.562	17310	C . E67
	LCDR	500	.273	22998	18800	4158	. 223	22481	1.023
	CDR	021	.636	27905	20938	2959	(n) (n) (n)	2650C	1.037
	CAPT	001	.030	40000	267CC	133CC	1.458	22913	1.215
AGSS		021	I . 00	24119	20205	3514	1.154	25403	675.0
	LCDR	0 1 1	.524	21546	13800	2746	1.146	22481	0.558
	CER	010	.476	26950	21750	52CC	1.239	269CC	1.002
AGSA		071	1.00	24426	18531	5885	1.318	25403	0.962
		016	.225	18156	15775	2381	Fred CA Fred •	17310	1.049
	LCER	027	.380	23333	18319	5014	1.274	22481	1.038
	CER	0 2 8	.394	89052	20311	2578	1.587	269CC	1.080



TABLE 1 (CONT'D)

FELTFAIR PAY AND ACTUAL PAY COMPARISCNS BY BILLET AND BY RANK WITHIN BILLETS

								•) ; ; ;
811	RANK	۷	PCT	FFP-BIL	MILPAY-BIL	\$ CIFF	F/M RATIO	D + Q + H	B/S RATIC
COAV		044	1.00	34161	20623	13535	1.656	25403	1.345
	CDR	044	1.00	34161	20623	3530	1.656	26900	1.270
X O A V		044	1.00	28477	20522	7925	1.386	25403	1,121
	CCR	044	1.00	28477	20522	5252	1.386	265CC	1.059
MECC		041	1.00	15011	18555	452	1.624	25463	0.748
	L	600	.220	17556	15444	2112	1.137	17310	1.014
	LCDR	025	.610	19178	18529	645		22481	0.853
	CER	000	.122	184CC	21440	73646	C. 858	26900	0.684
	CAPT	005	.049	25000	24950	0	1.002	32913	092.3
CCSC		041	1.00	31768	72928	8 8 3 \$	ω (1)	25403	1.251
	LCDR	0 10	.244	00252	18860	9466	1.340	22481	1.121
	C C R	013	.317	25731	21154	8577	1.405	269CC	1.105
	CAFT	018	.439	36889	26506	10383	1.392	32913	1.121
ADVR		022	1.00	23546	18636	4910	1.263	25403	0.927
		100	950.	16000	156CC	7 C C	1 ° C 2 5	17310	0.924
	LCER	012	. 542	22250	17717	4533	1.293	22481	1.256
	CCR	500	604.	26119	202CC	5135	1.293	269GC	0.571



TABLE 1 (CONT'C)

FELTFAIR PAY AND ACTUAL PAY COMPARISCNS BY BILLET AND BY RANK WITHIN BILLETS

BIL	RANK	Z	PCT	FFP-BIL	MILPAY-BIL	\$ CIFE	F/M RATIO	FFP-S	B/S RATIO
LCGI		220	1.00	26925	21438	5487	1.256	25403	1.060
	LTJG	001	.013	20000	10900	3716	60 60 64	13885	1.440
	LCQR	0 13	691.	27269	17866	5945	1.532	22481	1.213
	CER	044	.571	25425	20629	9314	1.232	26900	675.0
	CAPT	010	.247	30526	26332	4164	1.159	32512	0.927
SCAC		033	1.00	23023	21473	155C	1.672	25403	905.0
	LCER	900	.132	18667	18800	(2)	265.0	22481	0.830
	CER	023	169.	24380	21413	2567	\$ 00 md	30692	0.506
	CAPT	044	.121	21750	25825	3105-	0.842	32913	0.661
SMTL		0 m	1.00	25330	20387	6 8 4 3	1.242	25413	265.0
	-	004	.076	18750	1595C	2860	1.176	17310	1.083
	LCDR	021	.356	26922	18429	2261	1.123	22481	C.920
	CER	021	986.	26571	21086	5372	01 13	269CC	1.062
	CAFT	200	.132	3328€	26700	9359	1.247	32513	1.C11



TABLE 1 (CONT'D)

FELTFAIR PAY AND ACTUAL PAY COMPARISCNS BY BILLET AND BY RANK WITHIN BILLETS

BIL	RANK	Z	PCT	FFP-81L	MILPAY-BIL	\$ CIFE	F/W RATIO	4 H	B/S RATI	OH
SOPS		240	1.00	25788	21664	4184	1.194	25463	1.015	
	11	0.04	.017	2025C	14900	535C	1.25	17310	1.170	
	LCCR	058	.242	22693	18531	4162	1.225	22481	1.009	
	CDR	126	.525	25167	21061	4106	• • • • • • • • • • • • • • • • • • • •	269CC	0.536	
	CAPT	041	961.	30579	26164	4875	1.187	32513	C.541	
SRTR		033	1.00	25849	21579	427C	e	254C2	1,018	
	LT	001	.030	170CC	170CC	2200	1.000	17310	0.582	
	LCCR	0.07	.212	22429	18429	40CC	1.217	22481	865°)	
	CER	0 15	.455	26267	20467	5860	1.287	3069Z	925.0	
	CAPI	010	. 303	285CC	26000	25cc	1.096	22672	0.866	
ANCC		051	1.00	23922	19808	4114	1.208	25403	C.542	
	1	900	.118	20002	15600	946C	1.282	17310	1.155	
	LCDR	018	រ រ រ រ រ	2125C	17789	3461	1.155	22481	C • 545	
	CLR	021	.412	26405	20938	5467	1.261	269CC	C. 582	
	CAPT	900	. 118	27167	26117	1050	1.038	32913	0.825	
TYCE		015	1 0 0 T	37292	25617	11675	1.456	25403	1.468	
	CIR	0 C 2	167	30000	20200	2385	1.485	269CC	1,115	
	CAPT	010	(n (n •	38750	267¢C	12050	1.451	32913	1.177	



TABLE 1 (CONT'C)

FELTFAIR PAY AND ACTUAL PAY COMPARISCNS BY BILLET AND BY RANK WITHIN BILLETS

8 I L	R A N X	Z	PCT	FFP-BIL	MILPAY-BIL	\$ CIFF	F/M RATIO	다 - - - -	B/S RATIC
DCCP		052	1.00	18769	17685	1684	1.061	25403	0.739
	LTJG	001	.019	0006	10900	-1900	0.826	13885	C.648
	<u>ب</u>	018	.346	16056	15522	684	1.034	17310	0.528
	LCDR	024	.462	20208	18258	1950	1.107	22481	0.899
	CCR	600	.173	21444	21233	риц Бич С	1.010	565CC	151.0
CCAF		181	1.00	30007	21766	8241	1.275	25463	1.181
	LT	900	.033	21551	156CC	4317	1.277	17310	1.151
	LCER	036	.199	25736	18511	7225	1.390	22481	1.145
	CER	084	494.	25324	55402	8825	1.431	26966	1.090
	CAPT	0 a) a)	.304	34846	26509	1248	9 5 6	32913	1.062
XCAF		152	1.00	24684	19032	5651	1.297	25403	0.5717
	LT	900	.040	1875C	1560C	3150	1.202	17310	1.081
	LCER	113	.776	23614	18556	5056	1.272	22481	1.050
	CER	028	.171	29731	21352	5 6 6 8	1.350	269CC	1.105
	CAPT	005	.013	4000C	267CC	133CC	1.500	32913	1.215



TABLE 1 (CONT'C)

FELTFAIR PAY AND ACTUAL PAY COMPARISCNS BY BILLET AND BY RANK WITHIN BILLETS

BIL	RANK	~	PCT	FFP-BIL	MILPAY-BIL	\$ CIFF	F/M RATIO	FFP+S	B/S RATIO
DC NP		027	00-1	19500	1627C	3230	1.199	25403	0.768
	LTJG	003	. 111	13333	10900	2433	1.223	13885	095°0
	LT	007	.259	16071	146CC	1471	1.101	17310	0.528
	LCDR	015	.556	22200	1776C	3646	1.250	22481	0.588
	CER	0 6 2	•074	20500	1900C	15CC	1.079	269CC	0.762
MEPA		025	1.00	22920	18424	9555	1.244	25403	C • 505
	L	900	.240	17750	1560C	215C	1.128	17310	1.025
	LCDR	500	.360	22889	17644	5245	1.297	22481	1.018
	CLR	010	.400	26050	2082C	523C	1 . 2 . 2 . 1	269CC	0.968
CPSA		101	00 • 1	21414	1855	2859	1.154	25403	0.843
	⊢ −	015	.149	15100	15413	-313	0.980	17310	0.872
	LCDR	053	.525	21128	18112	3015	1.166	22481	055.3
	CCR	m m O	.327	24142	20691	4051	1.196	269CC	C.920
DCEG		250	1.00	18754	15684	3070	1.196	25403	0.738
	LTJG	004	.070	12250	10900	135C	1.124	13885	C. 882
	<u></u>	032	195.	17300	14554	2766	1.185	1731C	665.0
	LCCR	018	.316	21361	17933	3428	1.191	22481	0.550
	0 13 8	003	• 0 5 0	27293	20200	2502	und US \ (Y) e	26900	1.015



TABLE 1 (CONT'D)

FELTFAIR PAY AND ACTUAL PAY COMPARISCNS BY BILLET AND BY RANK WITHIN BILLETS

811	RANK	Z	PCT	FFP-BIL	MILPAY-BIL	\$ DIRE	FIN RATIO	1 d H H	B/S RATIC
EN CO A		043	1.00	24361	17758	6663	1.372	25403	0.957
	17	011	.256	18727	15600	3127	1.200	17310	1.082
	LCDR	024	. 558	23396	17933	5463		22481	1.041
	CCR	008	.186	35000	20200	14866	1.733	269CC	1.301
FOPS		020	1.00	24600	00 80 80 80	3745	1.180	25403	0.568
	LTJG	001	.050	15000	13100	1500	1.145	13885	1.080
	LCDR	900	.300	21833	18367	3466	581	22481	725.0
	CLR	011	.550	27182	22173	5006	-226	269CC	1.010
	CAPT	002	.100	2350C	2495C	-1450	0.942	22913	0.714
OICS		061	1.00	23378	19957	3421	1-171	25403	0.520
	j	001	.016	12000	15000	-3666	0.769	17310	C.693
	LCDR	029	.475	21002	18621	2361	1.128	22481	C.534
	CLR	026	.426	22981	20319	2662	1.3	26900	0.854
	CAPT	000	.082	41500	26700	14800		32913	1.261
CCSA		039	1.00	36231	25295	10536	1.432	25463	1.426
	LCDR	002	.050	20750	18800	7557	1.104	22481	0.923
	CCR	900	.154	38417	20200	18217	5 C Z	269CC	1.428
	CAPT	0.31	.759	36807	267CC	10101	1.379	32913	1.118



TABLE 1 (CONT'C)

FELTFAIR PAY AND ACTUAL PAY COMPARISCNS BY BILLET AND BY RANK WITHIN BILLETS

BIL	RANK	4	PCT	FFP-BIL	MILPAY-BIL	\$ CIFF	F/N RATIO	FFP-S	B/S RATIO
XCSA		028	1.00	25054	22836	6218	1.2723	25403	1.144
	LCCR	005	.179	22000	18800	3200	1.170	22481	615.0
	CER	012	.429	27875	20975	2259	1.325	269CC	1.036
	CAPT	011	352	33546	26700	9839	1.256	32913	1.019
SCOM		065	1.60	24752	21575	3217	1.149	25403	925.0
		001	.015	23000	170CC	2229	ים מו מו	17310	1.329
	LCDR	025	.385	21890	18696	3154	1.171	22481	C.574
	CCR	022	.339	24396	20764	3632	1.175	28900	205.0
	CAPT	016	.246	18252	267CC	2581	1.057	32913	C.890
	FLAG	001	.015	36006	34000	2000	F. 059	33444	1.076
CCNA		014	1.00	15228	17321	1507	- F	25403	0.757
	LTJG	001	.071	0005	1090C	-1900	0.826	13885	C.648
	LI	002	.143	12500	14900	-24CC	0.839	17310	0.722
	LCER	600	.643	20577	17932	2644	1.147	22481	C. 515
	CLR	002	.143	25000	202CC	2 2 5 C C	1.238	26966	0.529



TABLE 1 (CONT'C)

LETS	RATIO	. 886	.524	.576	.837	.739	.502	.881	.886	865.	. 858	544	.924	.037	.788	. 893	1
IN BIL	B/S	0	0	Ö	Ö	0	0	0	0	Ů	0	Ó	0	-	0	Ü	(
<u>+</u>	F P P S	25463	1731C	22481	269CC	32913	25403	17316	22481	269CC	22913	25403	17310	22481	2690C	32513	(
AND BY RANK	F/M RATIO	1.047	0.941	1.161	1.061	0.911	1.158	1.048	1.076	1.278	1.058	1.152	1.626	1.293	1.050	1.162	(
BY BILLET	\$ CIFF	1006	-1000	3138	1295	-2367	3125	700	1415	584C	155C	28.63	906	5288	1000	41CC	,
COMPARISENS B	MILPAY-BIL	21509	17000	18800	21233	267CC	19793	1455C	13511	21008	26700	20128	1560C	18025	2020C	25300	
CTUAL FAY CO	FFP-BIL	22515	16000	21538	22528	24323	22922	15250	15926	26848	28250	23983	16000	23323	212CC	2940C	
AND ACT	PCT	1.00	.030	.242	.546	. 182	1.00	690.	.465	.397	690.	00.1	.035	. 586	.172	.172	
PAYA	Z	033	001	008	ī	000	058	000	027	023	0004	029	001	017	005	0.05	
ELTFAIR	RANK		LI	LCDR	CER	CAPT		<u></u>	LCDR	CER	CAPT		1	LCCR	CLR	CAFT	
111 111.	316	INTL					ADPC					AIDE					



PEARSON CORRELATION COEFFICIENTS BY BILLET

RANK WITH FAIRPAY	RAAN MITH MILPAY	AGE WITH FAIRPAY	A SE PAY IL PAY	YRSVC WITH FAIRPAY	Y RSVC WITH WILPAY	ECLVL WITH FAIRPAY	EDLVL WITH VILPAY
4877	.9130	.4103	.8085	.4029	. 8828	°C100	-07570.
3806	00.66	.4021	.7570	.2806	00°55	.4352	.2582
1557	.9634	.1718	.6526	. C763	.5952	. C725	.1266-
00.6	00.66	.0153-	.4259	. (595-	00.55	. 0458	.0433
5438	. 5448	.5242	,7914	.4775	.5028	.4512	.1001.
4593	.9581	.3412	.8236	.4061	. 5355	. 2865-	.0366
4182	- 5184	.3575	0913.	1552.	2045.	. 0151	-1249-
4675	6576.	4544	. 5467	.4583	.9442	.2873-	.3824-
00°5	00.65	.0750	. 5276	.1966-	000.55	.C104	.0230-
4181	.8864	.6182	.7352	. 5052	1863.	.1160	-0458-
5148	.8973	4684	.7404	\$04E.	.5026	. 2125	8050.
0809	.8774	.5274	. 8012	.6480	. 5005	00.55	00.65
6853	.9505	1909.	.8548	. 5835	.8970	.2787	.2189
1650	9506.	.0137-	.7586	· C874	.5012	.2758	.2166
4723	. 8618	.3588	.7226	.1453	. 8897	.1093	.1707
246C	.9143	6265.	.6833	.5126	.8380	-0950-	.1103-
4038	. 3945	.4954	.7749	,2424	.8595	. 0700	-1539-
1119	.8711	.4157	.7081	,3954	.9115	.0613	-1125-



PEARSON CORRELATION COEFFICIENTS BY BILLET

BILLET	RANK WITH FAIRPAY	RAANK MITH MILPA	AGE MITH FAIRPAY	ZY PI PI PI PI	YRSVC WITH FAIRPAY	YRSVC MITH MILPAY	ECLVL WITH FAIRPAY	EDLVL NITH NILPAY
RDIE	6519.	.8652	1954.	.7646	.4503	. 8423	.4425	.3544
AVMC	.4753	.8155	.3001	. 8298	.1992	.8871	.2024	.0620
SRTR	. 4362	.8921	.2040	.6879	.1039	. 8058	.0381	-5490.
SCPS	.3827	.8962	.2838	.7426	0502.	.8290	.0020	.0821
9 2 11 11	. 2573	· 90C4	5520.	. 7934	.1846	• 5454	-1269-	-1731-
PRJC	.3860	.8934	.2747	.6824	5855.	. 8443	-1085-	-3030-
SMIL	.6349	.9672	5009.	.7832	10 10 10	.5240	-0000-	.2035
NAVE	3880	.9078	.3849	.7462	.3668	.8926	.0016	-169€-
SUPC	.5168	. 9333	.4206	.8541	.4256	.5082	.0147	.1023-
SCON	. 4555	.9362	.4566	.7496	+385.	. 8501	.0734	-9240.
PMCC	9555.	.8732	.2937	+6044	.2805	.8576	.1063-	-22200
XCAF	.3345	.8487	.2866	.7035	20 20	.5086	-1531-	.0382-
FOPS	.3891	.8913	.2661	.8345	.3859	.9222	.0221	-3406-
AGSA	.3636	.9139	.2781	.8267	.2593	. 8845	. C144-	-2326-
ENGA	.7253	.8448	. 5940	.7562	1365.	1163.	-0590-	-1895-
AGSS	.3106	. 8093	.2779	.7308	.5327	.9505	.C841	-1817-
O C C C	.4173	.9275	.2991	. 7856	.3146	.8705	.1302	.0281
AIDE	.2967	.9157	.4172	.8234	.3246	. 8578	-1818-	.0722
							1	



PEARSON CORRELATION COEFFICIENTS BY BILLET

BILLET	RANK WITH FAIRPAY	R ANK WITH MILPAY	AGE WITH FAIRPAY	A STER STER STER STER STER STER STER STER	YRSVC MITH FAIRPAY	YRSVC NITH PILPAY	MECLVL FAIRPAY	EDLVL WITH VILPAY
ANCC	8725	.8950	.4765	.8499	.4852	0205.	-1506-	.2562-
ADVR	.4093	.8221	.2220	,6533	.4600	. 8128	.2079	-2444-
SOIO	. 5586	.8703	.5300	.7923	.4718	.7484	.1656	.1548
SCAC	.1594	.7920	.1355-	.4661	.2302	. 8653	.1512	.2783
ADPO	.6018	1558.	.4735	+511.	,4364	.8577	-1043-	-2071-
MEDDA	. 5175	.8786	.1459	.8764	.1057	.9751	.0201-	-5856-
INTL	.2033	.8822	-0736-	.8327	. 2352	. 5051	.1247	-1257-
ANLS	. 5424	.8836	. 24 C. 25 C	.8026	8852.	. 5338	-5165-	.0003
CPSA	.4753	.8366	.3651	.7928	1502.	.525C	.1372-	-3213-
TRNG	.4489	3858.	.2928	.8093	. 3429	2105.	. 6468-	.3420-
DON P	1468.	.8550	.5721	.9087	. 5256	.5828	-4681-	-9255.
CCMA	.8151	.9028	.7459	.9115	.7817	.5361	.4951-	.7518-
MEDC	.1578	. 9313	.1934	7807	.1686	6405	-8550.	-9991°
9000	.4892	8558	.5684	.8321	(n) (n) (n)	. 5337	-1716-	-6967-
DCEG	. 5686	.9310	.4642	.8754	. 5217	1250.	-1731-	-0478-



APPENDIX C: RANK ORDER OF BILLETS USING FELT FAIR PAY AS THE RANKING CRITERION

The tables presented in this appendix are included to indicate the results achieved when billets are listed in rank order using Felt Fair Pay as the criterion for structuring the list of billets.

Table 1 shows the billet rank order when the billets are ranked using mean Felt Fair Pay as the rank order factor. The F/M RATIO column also shows the percentage difference between mean Felt Fair Pay and actual pay computed for that category; N shows the number of officers in that billet and the F/M RANK shows the rank order of the particular billet if the billets were ranked according to the ratio of Felt Fair Pay to actual pay.

Table 2 is the rank order listing of all fifty billet categories, using the F/M RATIO as the rank order factor. In this table, the figure appearing in the FFP RANK column indicates the position of the billet as established by mean Felt Fair Pay and shown in Table 1.

Tables 3 through 8 reflect the rank orderings of billets as computed for each officer grade, from Flag rank through Lieutenant (junior grade). A brief description of each subpopulation is given in the table headings and the rank order factor used in all cases is mean Felt Fair Pay for the particular grade levels serving in the indicated billets.



TABLE 3

BILLET RANK CRDER BY MEAN FELTFAIR PAY FOR BILLET SAMPLE

RANK CREER FACTOR: MEAN FELTFAIR PAY FOR EACH EILLET

SAMPLE SIZE: 2679 RESPONDEES, 50 BILLETS

NEAN SAMPLE FELTFAIR PAY: \$25404.248

MEAN SAMPLE MILPAY: \$20357.922

SAMPLE FAIRPAY/MILPAY RATIO: 1.248

RANK	BILLET	MEAN FELTFAIR PAY	F/M RATIO	<i>V</i>	F/M RNK
01	TYCO	37292	1.456	C12	02
02	CCSA	36261	1.432	C39	03
C3	CCAV	34161	1.656	C 4 4	C 1
C 4	DSPM	31828	1.328	(29	3.0
05	ccsc	31768	1.385	C41	0.5
06	CCAF	30007	1.379	181	C 6
07	XCSA	29054	1.2723	C 2 E	19
C8	XCAV	28477	1.386	(44	C 4
(9	ASPM	28136	1.279	033	17 .
10	NFRO	27950	1.275	C 2 C	18
11	FWKO	27273	1.311	C 2 2	11
12	PCMT	27119	1.266	C21	21
13	LCGI	26925	1.256	C77	24
14	AVEO	26852	1.2018	C 5 4	12
15	NENG	26542	1.280	C41	16
16	CCMP	26366	1.249	041	25
17	DPSO	26329	1.3017	(76	13
18	RCTE	26285	1.228	(47	28
19	OMVA	26151	1.294	033	15
2 C	SRTR	25849	1.198	033	33
21	SCPS	25788	1.19367	240	36
22	FENG	255 96	1.2168	C26	29
23	FRJG	25516	1.3175	(6 7	1 C
24	SMTL	25330	1.242	(53	27
25	NAVE	25108	1.261	830	23



TABLE 3 (CONT'D)

RANK	BILLET	MEAN FELTFAIR PAY	E/M RATIO	٨	F/M RNK
26	SUPO	25107	1.2716		20
27	SCCM	24792	1.149	065	42
28	PMCD	24744	1.2166	(84	30
29	XCAF	24684	1.297	152	14
30	FCPS	246CC	1.180	020	38
31	AGSA	24426	1.318	C71	05
32	ENGA	24361	1.372	(43	67
33	AGSS	24119	1.194	C21	35
34	PERS	24035	1.139	092	43
35	AICE	23983	1.192	(25	37
36	ANCO	23922	1.208	051	31
37	ACVR	23546	1.263	(22	22
38	CICS	23378	1.171	061	39
39	SCAC	23023	1.072	033	46
40	ADPO	22922	1.158	058	4 C
41	k E P A	22920	1.244	(25	26
42	INTL	22515	1.047	033	49
43	ANLS	21648	1.111	026	44 .
44	CPSA	21414	1.154	101	41
45	TRNG	19770	1.063	(52	47
46	DChP	19500	1.199	C27	32
47	CCMA	19228	1.110	C14	45
48	MECC	19011	1.024	C41	5 C
49	CCCP	18769	1.061	(52	4.8
50	DCEG	18754	1.196	C57	34



TABLE 4

BILLET RANK CRDER BY FELTFAIR TO MILPAY RATIO FOR SAMPLE

RANK CREER FACTOR: FELTFAIR TO MILPAY RATIC FOR EACH BILLET

SAMPLE SIZE: 2679 RESPONDEES, 50 BILLETS

MEAN SAMPLE FELTFAIR PAY: \$25404.248

MEAN SAMPLE MILPAY: \$20357.922

SAMPLE FAIRPAY/MILPAY RATIO: 1.248

RANK	BILLET	F/M RATIO	MEAN FFP	MEAN MIL	٨	FFP RNK
Cl	CCAV	1.656	34161	20623	C44	C 3
C 2	TYCO	1.456	37292	25617	C12	C 1
03	CCSA	1.432	36231	25295	(39	C 2
04	XCAV	1.386	28477	20552	C44	0.8
05	ccso	1.385	31768	22929	C41	C 5
06	CCAF	1.379	30007	21766	1 & 1	06
07	ENGA	1.372	24361	17758	C43	32
8.0	DSPM	1.328	31828	23959	029	C 4
CS	AGSA	1.318	24426	18531	C71	31
1 C	FRJC	1.3175	25516	19367	C 6 7	23
11	PWKO	1.311	27273	20800	022	11
12	AVEO	1.3018	26852	20626	C 5 4	14
13	CFSO	1.3017	26329	20225	(76	17
14	XCAF	1.297	24684	19033	152	29
15	AVMO	1.294	26151	20206	033	19
16	WENG	1.280	26542	20737	C41	15
17	ASPM	1.279	28136	22000	033	09
18	NFRO	1.275	27950	21925	C 2 C	10
19	XCSA	1.2723	29054	22836	C 28	07
20	SLPO	1.2716	25107	19745	C 6 4	26
21	FCMT	1.266	27119	21424	C 2 L	12
22	ACVR	1.263	23546	18636	C22	37
23	NAVE	1.261	25108	19907	C 8 3	25
24	LCGI	1.256	26925	21438	C77	12
25	CCMB	1.249	26366	21112	C41	16



TABLE 4 (CONT'D)

RANK	BILLET	F/M RATIC	MEAN FFP	MEAN MIL	٨	EEP RNK
26	WEPA	1.244	22920	18424	(25	41
27	SMTL	1.242	25330	20387	C53	24
28	FCTE	1.228	26285	21413	C47	18
29	FENG	1.2168	25596	21039	C 26	22
3 C	PMCD	1.2166	24744	20339	C & 4	28
31	ANCO	1.208	23922	15808	C51	36
32	DCWP	1.199	19500	16270	(27	46
33	SRTR	1.198	25849	21579	033	2 C
34	DCEG	1.196	18754	15684	C57	5 C
35	AGSS	1.19371	24119	20205	021	33
36	SCPS	1.19367	25788	21604	240	21
37	AICE	1.192	23983	20128	(29	35
38	FCPS	1.180	24600	20855	020	30
39	CICS	1.171	23378	19957	C & 1	3 8
4 C	ADPO	1.158	22922	19793	C58	40
41	CFSA	1.154	21414	18555	101	44 .
42	SCGM	1.149	24792	21575	C 65	27
43	PERS	1.139	24035	21108	092	34
44	ANLS	1.111	21648	19485	C 26	43
45	CCMA	1.110	19228	17321	C14	47
46	SCAC	1.072	23023	21473	033	32
47	. TRNG	1.063	19770	18598	052	45
48	CCOP	1.061	18769	17685	052	45
49	INTL	1.047	22515	21509	(33	42
5 C	MECC	1.024	19011	18559	C 4 1	48



TABLE 5

BILLET RANK CREER, FLAG CFFICERS

RANK CROER FACTOR: MEAN FELTFAIR PAY WITHIN EACH EILLET

SAMPLE SIZE: 09 FLAG OFFICERS

MEAN FLAG OFFICER FELTFAIR PAY: \$33444.441

MEAN FLAG OFFICER MILPAY: \$34000.000

FLAG CFFICER FAIRPAY/MILPAY RATIO: 0.984

RANK	BILLET	Ν	MEAN FAIRPAY	MEAN MILPAY	F/M RATIO
01	SCCM	001	36000	34000	1.059
02	DSPM	001	35000	34000	1.029
C 2	PMCD	001	350CC	34000	1.025
0.3	SCPS	005	33000	34000	0.971
C 4	AICE	CO1	30000	34000	0.882



TABLE 6

BILLET RANK CRDER, CAPTAINS

RANK CREER FACTOR: MEAN FELTFAIR PAY WITHIN EACH EILLET

SAMPLE SIZE: 385 CAPTAINS

MEAN CAPTAIN FELTFAIR PAY: \$32912.984

MEAN CAPTAIN MILPAY: \$26418.180

CAPTAIN FAIRPAY/MILPAY RATIO: 1.246

RANK	EILLET	Ν	MEAN FAIRPAY	MEAN MILPAY	F/M RATIO
C 1	CICS	005	415CC	26700	1.554
02	XCAF	002	40000	26700	1.498
C 2	OMVA	001	40000	26200	1.498
C3	TYCO	010	38 7 5C	26700	1.451
04	NENG	007	37571	26700	1.407
05	PWKO	004	3700C	25825	1.433
C 6	CCSO	018	36889	26506	1.392
07	CCSA	031	368C7	26700	1.379
3.0	RDTE	008	36000	26253	1.371
09	CCMP	007	35286	26700	1.322
10	DSPM	016	35125	26481	1.326
11	CCAF	055	34946	26509	1.318
12	CPSO	007	34429	26700	1.289
13	AVEO	006	34333	26117	1.315
14	FRJO	004	34000	25825	1.317
15	SUPO	608	340CC	26700	1.273
16	XCSA	011	33546	26700	1.25€
17	SMIL	C07	33285	26700	1.247
18	FCMT	006	32667	26117	1.251
19	ASPM	010	31850 .	26000	1.225
20	NPRO	C O 4	3150C	26700	1.180
21	SCPS	047	30978	26104	1.188
22	LCGI	615	30526	26332	1.159
23	PMCD	005	30500	26700	1.143
24	TRNG	001	30000	23200	1.293



TABLE 6 (CONTID)

RANK	EILLET	N	MEAN FAIRPAY	MEAN MILPAY	F/M RATIO
25	FERS	017	29500	26700	1.105
26	AICE	005	24900	25300	1.169
27	NAVE	800	29313	26700	1.099
28	SCCM	016	29281	26700	1.097
29	FENG	C05	28600	26700	1.071
30	SRTR	010	28500	26000	1.05€
31	ACPO	004	28250	26700	1.058
32	ANCO	006	27167	26117	1.038
33	AGSS	010	2695C	21750	1.239
34	MECC	002	25000	24950	1.002
35	INTL	006	24333	26700	0.911
36	FCPS	CO 2	2350C	24950	0.942
37	XCSA	004	21750	25825	0.842
38	ANLS	COl	20000	26700	0.749



TABLE 7

BILLET RANK CROER, COMMANDERS

RANK CREER FACTOR: MEAN FELTFAIR PAY WITHIN EACH EILLET

SAMPLE SIZE: 1099 COMMANDERS

MEAN COMMANDER FELTFAIR PAY: \$26901.211

MEAN COMMANDER MILPAY: \$20876.648

CCMMANDER FAIRPAY/MILPAY RATIC: 1.289

RANK	BILLET	N	MEAN FAIRPAY	MEAN MILPAY	F/M RATIO
01	CCSA	006	38417	20200	1.902
C 2	ENGA	833	3500C	20200	1.733
03	CCAV	044	34161	20623	1.656
04	CSPM	006	31667	20717	1.529
C 5	TYCO	002	3 C C C C	20200	1.485
06	CCSC	010	29731	18800	1.340
C7	XCAF	C26	29731	21392	1.390
C 8	CCAF	C84	29324	20495	1.431
09	CFSO	032	29250	20781	1.408
1 C	AVEO	025	29240	21200	1.378
11	AGSA	028	29063	20311	1.587
12	SMIL	C21	28571	21086	1.355
13	XCAV	044	28477	20552	1.386
14	FCMT	00.7	28214	21529	1.311
15	OMVA	C17	27905	20938	1.333
16	XCSA	012	27875	20975	1.329
17	ASPM	C17	27470	20929	1.313
18	ANLS	012	27342	20975	1.228
19	CCEG	003	27293	20200	1.351
2 C	FCPS	C11	27182	22173	1.226
21	NFRO	011	27090	21609	1.254
22	AGSS	010	26950	21750	1.239
23	NAVE	030	26933	20923	1.287
24	ACPO	023	26848	21009	1.278
25	PRJO	C17	26471	21294	1.243



TABLE 7 (CONT'D)

RANK	EILLET	Ν	MEAN FAIRPAY	MEAN MILPAY	F/M RATIO
26	ANCC	C21	26405	20938	1.261
27	SRTR	015	26267	20407	1.287
28	PhKO	C11	26182	20482	1.278
29	ACVR	09	26111	20200	1.293
30	WEPA	010	26050	20820	1.251
31	PMCD	051	25931	20747	I.250
32	HENG	017	25765	20747	1.242
33	ANLS	012	25750	209 7 5	1.228
34	CCMP	C19	25737	21342	1.206
35	RCTE	027	25667	21233	1.209
36	FENG	013	25466	20349	1.251
37	LCGI	044	25425	20639	1.232
38	SCPS	126	25167	21061	1.195
39	CCMA	002	25000	20200	1.238
40	CFSA	033	24742	20691	1.196
41	SCCM	022	24396	20764	1.175
42	SCAC	023	24380	21413	1.139
43	PERS	038	24303	21342	1.139
44	CICS	026	22981	20319	1.131
45	SCEM	C22	22528	20764	1.175
46	TRAG	C17	22353	20747	1.077
47	DCCP	009	21444	21233	1.010
48	AICE	005	21200	20200	1.050
45	CCMP	002	20500	19000	1.079
50	MECC	005	18400	21440	0.858



TABLE 8

BILLET RANK CROER, LIEUTENANT COMMANDERS

RANK CREER FACTOR: MEAN FELTFAIR PAY WITHIN EACH EILLET

SAMPLE SIZE: 977 LIEUTENANT COMMANDERS

MEAN LIEUTENANT COMMANDER FELTFAIR PAY: \$22482.047

MEAN LIEUTENANT COMMANDER MILPAY: \$18411.461

LIEUTENANT COMMANDER FAIRPAY/MILPAY RATIC: 1.221

RANK	BILLET	N	MEAN FAIRPAY	MEAN MILPAY	F/M RATIO
C1	LCGI	013	27269	17800	1.532
02	NPRO	005	27000	18800	1.436
03	CCAF	036	25736	18511	1.390
04	CCSO	010	25200	18800	1.340
C 5	PRJO	043	24805	18377	1.350
06	WENG	015	24013	18627	1.290
C7	FENG	C08	23938	18475	1.296
8.0	NAVE	C39	23846	18467	1.291
09	ASPM	006	23833	18367	1.298
10	XCAF	118	23614	18558	1.272
11	PWKO	007	23429	18429	1.271
12	ENGA	024	23396	17933	1.305
13	AGSA	027	23333	18319	1.274
14	AICE	01.7	23324	18035	1.293
15	AVMC	C09	22998	18800	1.223
16	WEPA	009	22889	17644	1.297
17	SUPO	025	22880	18384	1.245
18	AVEO	022	22773	18682	1.219
19	FCMT	007	22714	18800	1.208
20	SCPS	C58	22693	18531	1.225
21	ESFM	006	22667	13800	1.20€
22	COMP	013	22615	18400	1.229
23	SRTR	007	22429	18429	1.217
24	CFSO	037	22270	18519	1.202
25	ADVR	C12	2225C	17717	1.293



TABLE 8 (CONT'D)

RANK	EILLET	N	MEAN FAIRPAY	MEAN MILPAY	F/M RATIO
26	CChP	015	22200	17760	1.250
27	XCSA	005	22000	18800	1.170
28	INTL	800	21938	18800	1.167
29	SCCM	025	21890	18696	1.171
30	FCPS	006	21833	18367	1.189
31	PERS	032	21742	18719	1.162
32	AGSS	011	21546	13800	1.146
33	FMCD	024	21479	18367	1.169
34	CCEG	018	21361	17933	1.191
35	ANCO	C18	21250	17789	1.195
36	RDTE	012	21200	18538	1:141
37	CPSA	053	21128	18113	1.166
38	CICS	029	21002	18621	1.128
39	CCSA	002	20750	18800	1.104
40	SMTL	021	20691	18429	1.123
41	CCMA	005	20577	17933	1.147
42	DCCP	024	20208	18258	1.107
43	OPJA	027	19926	18511	1.076
44	TRNG	024	19552	18367	1.065
45	MECC	025	19178	18529	1.035
46	ANLS	010	18800	18280	1.028
47	SCAC	006	18667	18800	0.993



TABLE 9

BILLET RANK CROER, LIEUTENANTS

RANK ORDER FACTOR: MEAN FELTFAIR PAY WITHIN EACH BILLET

SAMPLE SIZE: 191 LIEUTENANTS

MEAN LIEUTENANT FELTFAIR PAY: \$17310.207

MEAN LIEUTENANT MILPAY: \$15328.739

LIEUTENANT FAIRPAY/MILPAY RATIO: 1.129

RANK	EILLET	N	MEAN FAIRPAY	MEAN MILPAY	F/M RATIO
01	COMP	002	25500	17000	1.500
C 2	SCCM	COL	23000	17000	1.353
03	SCPS	004	20250	14900	1.359
C 4	PRJO	002	2 C O C C	15600	1.282
04	ANCO	006	20000	15600	1.282
C 5	COAF	006	19917	15600	1.277
CE	PMCD	002	19000	15600	1.218
07	SUPO	CC4	18750	15600	1.202
C 7	XCAF	00€	18750	15600	1.202
0.8	SMIL	004	18750	15950	1.176
CS	ENGA	011	18727	15600	1.200
1 C	NAVE	006	18538	15133	1.228
11	AGSA	016	18156	15775	1.151
12	PERS	005	18100	15600	1.160
13	hEPA	006	17750	15600	1.138
14	MEGC	009	17556	15444	1.137
15	CCEG	032	17300	14594	1.185
16	SRTR	001	17000	17000	1.000
17	DOWP	007	16071	14600	1.101
18	ECCP	018	16056	15522	1.034
19	AICE	001	16000	15600	1.026
2 C	ACVR	COL	16000	15600	1.025
21	INTL	001	16000	17000	0.941
22	ANLS	003	15283	15133	1.010
23	ADFO	004	15250	14550	1.048



TABLE 9 (CONTO)

RANK	EILLET	N	MEAN FAIRPAY	MEAN MILPAY	F/M RATIO
24	CPSA	015	15100	15413	C.98C
25	AVEO	002	15000	15600	0.962
26	TRNG	010	14880	15040	0.989
27	WENG	002	13500	15600	0.865
28	CCMA	002	125CC	14900	0.839
29	AVEO	001	12000	15600	0.769
29	CICS	001	12000	15600	0.769



TABLE 10

EILLET RANK CRDER, LIEUTENANTS (JUNIOR GRACE)

RANK CREER FACTOR: MEAN FELTFAIR PAY WITHIN EACH EILLET SAMPLE SIZE: 018 LIEUTENANTS (JUNIOR GRADE)
MEAN LIEUTENANT (JUNIOR GRADE) FELTFAIR PAY: \$13888.887
MEAN LIEUTENANT (JUNIOR GRADE) MILPAY: \$11266.664

LIEUTENANT (JUNIER GRADE) FAIRPAY/MILPAY RATIO: 1.233

RANK	EILLET	Ν	MEAN FAIRPAY	MEAN MILPAY	F/M RATIO
01	LCGI	001	20000	10900	1.835
02	FCMT	COL	17000	10900	1.560
C 2	FRJO	001	17000	10900	1.560
C 3	PMCD	001	15000	10900	1.376
04	FCPS	COl	1500C	13100	1.145
05	SUPO	004	14750	12000	1.229
06	CCWP	003	13333	10900	1.223
C7	CCEG	004	12250	10900	1.124
8 0	DCCP	CG1	9000	10900	0.826
80	CCMA	001	\$000	10900	0.826



1		2	PMCD 3000 AGSS 8600 AGSS 8600 COE 9910 AIDE 9930																							
P AGE		PAGE	PERS260C AVMC8100 SMTL9063 OPS A9274 ADP09700	ı	ш ~ 1																0 11		0 (o 0	σ,	.
12/73	PLE	2/73	CER PAY DPSC2170 SCAC9060 NEPA9258 INTL9600		CUMULATIV ADJ FREG PFRCENT	1.5		•	•	•		6	2.	9 (° .	<u>.</u> (, ,	,	4 ,	0 1	• (· c	,	.	2 r	3 (
08/12/	R ENTIRE SAM	08/	ADEQUATE CFF1 ASPM2165 NAVE7000 LCG19051 DCWP9250 COMA9582		ADJUSTED FREQUENCY (PERCENT)	1.5	0.8	5.4	1.0	1.8	1.0.	1.2	2.8	•	<i>m</i>	•		ω •	•				•	•	•	2 • 7
	TISTICS FO		PA IR DSFW2160 NPFR020 NDVRC6914 NDVRC6914 SCOP9920 SCOP99208		RELATIVE FRECUENCY (PERCENT)	1.5	8.0	2.4	1.0	1.8	1.0	1.2	2.8	4.	3.1	1.9	1.0	0.8	1.5	2.5	1.0	3.1	2.1	1.2	C . 8	2.7
DF 02/01/72	RIPTIVE S	PLE	OF PERCEIVED RDTE2100 PRJ06900 COSC9015 COAF9222 XOSA9436		OLUTE	1 1 1 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	21	64	26	7.47	28	k) k)		92	8 4	52	26	22	4 1	19	20	თ <i>ცე</i>	55	u) u)	21	7.1
Ų	/MILPAY DR	TATE SAM	SURVE ANLS208 WENG600 MEDC871 DOOD 922 COSA942	TEGCRY	VALUE	1 00 050	400.0	900.0	085.0	100.	160.	165.0	170.0	0.009	0	200.	N	4250.00	00.0009	6900.00	6914.00		8000.00	8100.00	9	65
	SR THE SOCIAL SCIENCE JN NAME FAIRPAY ET FILE ROCESS SPFILESALL	CODEBOOK OPTIONS STATISTICS A	1CN CATE = 04/26/7 CMT1400 SUPC1900 ENG4200 PWK04250 DAV8670 TYC09098 CO9085 TYC09098	NOBC RESPONDEE BILLET CA	LABEL																					



IRPAY/MILPAY DESCRIPTIVE STATISTICS FOR	ENTIRE SAMPLE	PLE		/80	08/12/73	PAGE	m
	8670.00	44	1.6	1.6	39.1		
	8672.00	44	1.6	1.6	40.7		
	8715.00	41	1.5	1.5	42.3		
	9015.00	41	1.5	1.5	43.8		
	9020.00	22	0.8	0.8	44.6		
	9051.00	77	2.9	2.9	47.5		
	9060.00	33	1.2	1.2	48.7		
	9063.00	53	2.0	2.0	50.7		
	9005.00	240	0.6	0.5	9.65		
	00.7509	33	1.2	1.2	6.09		
	9085.00	51	1.9	1.9	62.8		
	9008.00	11	0.4	0.4	63.2		
	9220.00	53	2.0	2.0	65.2		
	9222.00	181	6 • 3	6.8	71.9		
	9223.00	152	5.7	5.7	77.6		
	9250.00	27	0	1.0	70.6		
	9258.00	25	6.0	6.0	79.5		
	9274.00	101	w ∞•	3.8	83.3		
	9310.00	57	2.1	2.1	35.4		
	9362.00	43	1.6	1.6	87.0		
	9400.00	20	C - 7	0.7	87.8		
	9420.00	61	2.3	2.3	90.1		
	9421.00	39	1.5	1.5	91.5		
	9436.00	28	1.0	1.0	92.6		
	9500.00	65	2.4	2.4	95.0		
	9582.00	14	0.5	0.5	95.5		
	00.0096	u)	1.2	1.2	96.8		
PPAY/MILPAY DESCRIPTIVE STATISTICS FOR	ENTIRE SA	MPLE		08/	8/12/73	PAGE	4
	9700.00	58	2.2	2.2	6.86		
	9930.00	25	~ 0	1.1	100.0		
	1 - 0 -	>		•			



rv.	PMCD3000 AGSS8600 DGPS9065 AIDE69310												
PAGE	PERS260C AVMO8100 SMTL9063 OPSA9274 ADP09700												
8/12/73	FICER PAY DPS02170 AVEC8000 SCAC9060 WEPA9258 INTL9600												
0	ADEQUATE OF ASPM2165 NAVE7000 LOGI9051 COWP9250 COMA9582												
	PAIR DSPRZ NDPRC6914 ADVR9020 SCCAF9020 SCCAF9020 SCCAF9020												
MPLE	OF PERCEIVED PRJG6900 CUSC909015 COAF9222 XOSA9436												
ENTIRE SAM	SURVEY ANLS2085 WENG6000 MEDC8715 DOOP9220 COSA9421	TEGORY			PCT					*8 PCT	3.4 PCT	3.1 PCT	h
ISTICS FOR	= 04/26/73 SUP01900 PWK04250 XOAV8672 TYC09098 OICS9420	BILLET CA	1.5 PCT	8 PCT .	64) 2.4	.0 PCT	1.8 PCT	1.0 PCT	1.2 PCT	76) 2	(65)	(84)	1.9 PC
PTIVE STATI	XEATICN CATE FENG4200 CAV8009085 FOR S9400	RESPCNDEE	(41)	21) 0.8) # # # # # # # # # # # # # # # # # # #	261 1	(41)	28)	33)	* * * * * * * * * * * * * * * * * * *	长长长	并长长女女女	* (52
DESCRI	CCGMP1050 TRNG3200 TGSA86200 SAGR8650 SAGR8650 ENGA9362	NCBC	* * * * * * * * * * * * * * * * * * * *	***	***************************************	* * * * * * * * * * * * * * * * * * * *	***************************************) ** * * * * * * * * * * * * * * * * *	***	* * * * * * *	**	***	* * * * * * * * * * * * * * * * * * * *
FAIRPAY/MILPAY	SUBFILE FELTE SUBFILE TON AGS SAGS ENG		CODE 1050.0C #	1400.00	1900.00	2685.00 *1	2100.00	2160.60	2165.00 #	2170.00 *	2600.00	3000.00	3200.00



9

PAGE



7



AIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	I ****** (25) 0.9 PCT	1 ************************************	1 444444444444 (57) 2.1 PCT	1 4******** (43) 1.6 PCT	1 ***** (20) 0.7 PCT	1 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	1 ********* (39) 1.5 PCT	1 ******* (28) 1.0 PCT	1 444444444444444444444444444444444444	1 **** (14) 0.5 PCT	1 4****** (33) 1.2 PCT	1 1 1 1 1	
-AIRPAY/WILP	9258.0C *	9274.00 *	9310.00	9362.00	9400.00	9426.00	9421.00 *	9436.00	9500.00	9582.CO *	00°0096	00.0079	



FAIRPAY/WIL	FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	TISTICS F	OR ENTIRE SAM	PLE	08/1	08/12/73 F	PAGE 9
00.0866	9930.C0 ****** (29)	29) 1.1 PCT					
	I O FRECUENCY 50 100	100	150 20	I 250	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	400 4	.50 500
STATISTICS	•						
MEAN	7413.754		STD ERROR	54.297	MEDIAN	9063.125	5
MODE	000.5906		STD DEV	2810.354	VARIANCE	*	**
KURTOSIS	-0.375		SKEWNESS	-1.167	RANGE	8830.000	0
MINIMUM	1050.000		MAXIMUM	9930.000			
VALID CBSERVATIONS -		2679					



10 PMC AGSSSECO SGPSSECO FOEGS A TDE 9310							
P AGE PER S2600 AVMU981CC SMTH 081CC DPS A9274		ш ~1					
06/12/73 FFICER PAY DPS02170 AVEQ0000 SCAC9000 WEPA9258 INTL9600		CUMULATIV ADJ FREQ (PERCENT	7.5	21.9	50.0	6.66	100.0
08/ ASPM2165 NAVE 7000 LCGMP 9250 CCM 4 582		ADJUSTED FREQUENCY (PERCENT)	7.5	14.4	28.1	6.54	100.0
FAIR DSPT AND NSPT AND NST AND		RELATIVE FREGUENCY PERCENT)	7.5	14.4	28.1	6.54	100.0
SAMPLE EY OF PERCEIVED 85 RDJE2100 00 RDJE2100 15 COSC9015 20 COAF9222 21 XOSA9436		ABSOLUTE FREQUENCY	202	385	753	1336	2679
ENTIRE SAN SURVEY WENC62085 MENC6705 DOOP9220 COSA9421	ET	VALUE	1.00	2.00	3.00	4.00	5.00 TGTAL
FOR 73)	RESENT BILLET						
FAIRPAY/FILPAY DESCRIPTIVE STATISTICS FILE FELTFAIR (CREATION DATE = 04/26 SUBFILE TRMP320C FENG4200 PWKO42 ARCO320C FENG4200 PWKO42 ARCO320C FENG4200 PWKO42 ARCO320C FENGA9362 FOPS9400 01CS94	TIME IN PRESENT						
FELTFAIR (CREAT TRNG320C FING320C FING320C FING320C FING320C FING320C FING320C FING30C FINGA9362 FINGA9362	YRSINBIL	BEL				ORE	
FAIRPAY// FILE SUBFILE	VARIABLE	VALUE LABEL	1-3 MG	3-6 MO	6MC-1YR	1YR OR MOR	



11	P P P P P P P P P P P P P P P P P P P								2000						
PAGE	PERS2600 SMTL90600 ADSA9274 ADPC9774						PCT		1800 1800		3.499	905.0	4.000		
08/12/73	FICER PAY DPS 02170 AVFC8000 SCAC9060 WEFA9258 INTL9600						1336) 49.9		1600 1600		7	CCE			
Õ	DEGUATE OF ASPM2165 NAVE7000 LCG19051 DOWP9250 COMA9582						J		1400 1400		MEDIAN	VARIANC	RANGE		
	FAIR DSPY2160 NPRC6914 ADVR9020 XCAF9228 SCOM9500					.1 PCT	经减损税 化苯苯磺胺 医克尔氏 医二甲基苯甲基苯甲基苯甲基苯甲基苯甲基苯甲基苯甲基苯甲基苯甲基苯甲基苯甲基苯甲基苯甲		1200						
ř E	PERCEIVED PRJG6900 COSC9015 COAF9222 XOSA9436					7531 28	. 机抗糖甘油 经按据 计记录器 计		1000		0.018	0.952	-0.938	5.000	
ENTIRE SAMPLE	SURVEY O ANL S2085 WENG6000 MEDC8715 DOOP9220 COSA9421	.ET			14.4 PCT) 计技术指挥设备技术技术	经存款 计计算机 计计算机 计计算机		I • • • • • • 00		SID ERROR	STD DEV	SKEWNESS	MAXIMUM	
STATISTICS FOR	= 04/26/73) SUP01900 PWK04250 XOAV8672 TYC09098 OICS9420	RESENT BILL		7.5 PCT	* (385)	# # #	#	-	. I		ST	ST	S	W	60
	ATION DATE PCMT1400 FENG4200 CCAV8670 ANC09085 FCPS9400	AE IN P		202)	* * * * * * * * * * * * * * * * * * * *	4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4	**************************************	0.1 PCT	• • • • • • • • • • • • • • • • • • • •						2679
DESCRIPTIVE	R E/	BIL TIM		1-3 MC	44444444444444444444444444444444444444	************************************	关於林林洛芬公司 20 年 20	3)	REQUENCY 400		3.206	4.000	-0.196	1.000	I CNS I
	FELTFAIR (C COMP1050 AGN63200 AGN63200 AGN63200 AGN6490650 ENGA9362	YRSINE	-	- #	* * * • — * — —		+	∪ ⊢+⊢	I O FREQU	:			,		CBSERVATIONS CBSERVATIONS
FAIRPAY/MILPAY	FILE FEL SUBFILE	VARIABLE	CODE	1.00	2.00	3.00	4.00	2.00		STATISTICS	MEAN	MODE	KURTOSIS	MINIMUM	VALID CB



PMCD3000 AGSSE600 SOPSGE65 COE69310 AIDE9930									
P AGE AVMC8100 S.MTC8100 DPSA9274 ADPSA9274		₩ (I			,				
08/12/73 PFICER PAY DPSC2170 SCAC9060 NEPA9258 INTL9600		CUMULATI ADJ FRE (PERCEN	1.0	7.8	44.3	85.3	7.65	100.0	100.0
AD ECUATE OF A A SPECTOR OF COMP 9 9 2 5 0 C C C C C C C C C C C C C C C C C C		ADJUSTED FREGUENCY (PERCENT)	7.0	7.1	36.5	41.0	14.4	0 . 9	100
D FAIR AND NO		PRECLENCY (PERCENT)	C.7	7.1	36.5	41.0	14.4	C • 3	0
SAMPLE FEY OF PERCEIVE 885 RDTE2100 000 PRJD6530 015 CDSJO6530 CDSJO6522 CDS COAF9222 CDS A9436		ABSOLUTE FREQUENCY	18	191	225	1099	385	5	2679
ENTIRE SAN SURVEY WENCSO085 MENCSO085 MENCSO000 MENCSO000 MENCSO000000000000000000000000000000000000		VALUE	2.00	3.00	4.00	2.00	00.9	7.00	TOTAL
S FOR 26/73) 1900 4250 9098	RANK		٠						
RIPTIVE STATE EATICN DATE PCM11400 FENG4200 CDAV8670 ANCO9085 FOPS9400	PRESENT								
FAIRPAY/WILPAY DESCRIPTIVE STATISTIC FILE FELTFAIR (CREATICN DATE = 04/ SUBFILE TRNG3200 FENG4200 PWKC AGSA8650 COAV8670 NOWXO SRTR9067 ANCO9085 TYCO ENGA9362 FOPS9400 OICS	R ANK	BEL							
FAIRPAY/	VARIABLE	VALUE LABE	LTJG	רז	LCDR	CDR	CAPT	FLAG	



SFILE FELL STILE STAND S	Y DESCRIPTIVE 18 (CREATION D 1050 PPCM714 4865C CGAVG86 A9667 ANCO90 A9362 PPCM512 A9362 PPCM512 A9362 PPCM512 ANCO90 ANC	STICS F C C C C C C C C C C C C C C C C C C	TTIRE SAMP NLS2085 NENCS715 DG0099220 CG0099421 ** ** ** ** ** ** ** ** ** ** ** ** *	TERCEIVED JUE 2000 JUE 2000 A # # # # # # # # # # # # # # # # # #	FAIR AND DSPRES163 AND AND REPS28 SCCCKF9500 AND REP928 SCCCKF9500 AND	4 DE QUATE C FICER A SP M 2 16 5 D PS	12/73 CGEN PAY OVEGOSOOO SACACGOOOO NITTO IN TLGOO IN TLGOO IN TLGOO IN TLGOO IN TLGOO IN TLGOO	PAGE PAGE PAGE SATURGES	P P G G G G G G G G G G G G G G G G G G
KURTOSIS	-C.150	S	SKEWNESS	-0.117		RANGE		5.000	
SIS	-0.150	S	SKEWNESS	0.11		ANG		00.	
MINIMUM	2.000	Σ	MAXIMUM	7.000					
)		1A > 1 m Om	•					
VALID GBSER	RVATIONS -	2679 0							



14	A G G G G G G G G G G G G G G G G G G G									
PAGE	PERS260C AVMC810C SMTL9063 0PSA9274 ADPC970C		ш ~1							
08/12/73	ICER PAY DPSD2170 AVEC8000 SCAC9060 WEPA9258 INTL9600		CUMULATIVE ADJ FREG (PERCENT)	0.0	0.2	8.7	93.0	100.0	100.0	100.0
0 8	ADEQUATE ASPM2165 NAVE 7000 LOW 19051 CCMA9582		ADJUSTED FREQUENCY (PERCENT)	0.0	C • 1	8 5	84.3	6.9	0.0	100.0
	FAIR AND NPRESSIGN NPRESSION NPRESSIGN NPRESSION NPRESSI		RELATIVE FREGUENCY (PERCENT)	0.0	C.1	ω	84.3	6.9	0.0	100.0
SAMPLE	0F PERCEIVED PRJE6500 COSO9015 COS A 9436 X O S A 9436	LOWANCE	ABSOLUTE FREQUENCY	1	4	229	2258	186		2679
ENTIRE SA	NWWA SURSUR SUR SUR SUR SUR SUR SUR SUR SUR	BILLET ALLOWANC	VALUE	0.0	1.00	2.00	3.00	4.00	5.00	TOTAL
S FOR	EATICN CATE = 04/26/73) PCMT1400 FENG4200 PWK04250 A0090857 ANC09085 FCPS9400 FCC09098	PRESENT RANK VERSUS								
PAIRPAY/MILPAY DESCRIPTIVE STATISTIC	FILE FELTFAIR (CREATICN CATE SUBFILE COMPIDSO PCMT1400 TRNG3200 FENG4200 AGSAGO COAV9670 SRTR9067 ANCO9085 ENGA9362 FOPS9400	VARIABLE BILALLCW	VALUE LABEL		2 LVLS BELCW	1 LVL BELOW	SAME AS CDCR	ABOVE ODCR		



15	PMCD 2000 AGSS 2600 SCPS 9065 BDEG 9310 A1DE 930									0005						
PAGE	PER S260C AVMC8100 SMTL 5063 OPS A9274 ADP09700									4500		2.990	0.165	6.000		
08/12/73	ADECUATE OFFICER PAY ASPM2165 DFSQ2170 NAVETOO AVECBOOO ICG19051 SCAC9060 FOWP9250 WFPA9258 COMA9582 INTL9600						PCT			0000		MEDIAN	VARIANCE	RANGE		
ai.	PERCEIVED FAIR AND 15172100 DSFP2160 DSFP2160 DSFP2160 DSFP2160 DSFP90.0 DSFP90.0 DSFP90.0 DSFP90.2 XCAF9228 XCAF9228 XCAF9228 XCAF9228 XCAF9228 XCAF9228	ANCE					**** (2258) 84.3			2500 3000		C.008	1.0%.0	-0.379	5.000	
FOR ENTIRE SAMPLE	SURVEY OF ANL SZ 0855 WENGS 000 WENGS 715 DOOP 9220 COSA 9421	SUS BILLET ALLOWANCE					· · · · · · · · · · · · · · · · · · ·			1500 2000		SID ERROR	STD DEV	SKEWNESS	MAXIMUM	
STATISTICS	ON DATE = 04/26/73 NG4200 PWK04250 NG4800 PWK04250 CV8670 TYC090872 CV8670 TYC090872 PS9400 GICS9420	PRESENT RANK VERSUS		0.0 PC1	2 LVLS BELOW	229) 8.5 PCT BELUW	* * * * * * * * * * * * * * * * * * * *	861 6.9 PCT 0DCR 6.9 PCT	0.0 0.1	1 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						2679 0
AY DESCRIPT.	FELTFAIR (CREATION DATE	BILALLGW PF		(1)	1 2 LVLS	1 LVE BELOW	######################################	# 186) ***** (186) I ABDVE ODCR		I 0 FREQUENCY		2.981	3.000	691.19	0.0	RVATIONS -
FAIRPAY/MILPAY DESCRIPTIVE	F115 SUPF11E CO TR TR S R S R EN	VARIABLE	CCDE	0.0	1.00	2.00	3.00	4.00	8.00		STATISTICS	MEAN	MODE	KURIOSIS	MINIMUM	VALID CBSERVATIONS



16	PMCD 2000 AGSS 8600 SOP S9665 CDE69310 AIDE9930																							
PAGE 1	PERS2600 AVMC8100 SMTL9063 GPSA9274 ADPG5700		п ~ I																					
/12/73	ICER PAY DPSG2170 AVEC8000 SCAC9060 WEPA9258 INTL9600		CUMULATIVE ADJ FREG (PERCENT	0.0	C.1	0.2	0.2	0.3	0.3	4.0	0.5	0.5	9.0	0.7	L.O .	1.4	1.5	1.5	w	3.5	4.0	4.1	4.8	4.9
08'	DECUATE DF P ASPM2165 NAVE7600 LCG19051 COMP 9582		ADJUSTED FREQUENCY (PERCENT)	0.0	0.0	0 • 1	0.0	0.0	0.1	0.0	0.1	0 • 0	0.0	0.1	0.0	7.0	0.0	0.0	1.8	C • 2	0.5	C.1	1.0	0.1
	PA PART PAND A NO PART PAND PAND PAND PAND PAND PAND PAND PAND		RELATIVE FREGUENCY (PERCENT)	0.0	0.0	C.1	0.0	0.0	C.1	0.0	C.1	0.0	0.0	0.1	0.0	7.0	0.0	0.0	9.	C.2	0.5	0.1	C - 7	0.1
MPLE	OF PERCEIVED RDTE2103 PRJ069C0 COSC9015 COAF9222 XOSA5436	AR	ABSOLUTE FREQUENCY		1	m	prof	pred	2	1	m	1	1	4	1	18	1	1	48	5	14	2	20	2
ENTIRE SAM	SURVEY ANLS2085 WENG6000 MEDC8715 DOUP9220 COSA9421	ARS PER YE	VALUE	1500.00	4500.00	2000.00	000.0009	6500.00	7000.00	7200.00	8000.00	8400.00	8500.00	00.0006	00.0056	0000000	00.0050	1000.00	2000.00	2500.00	3000.000	3500.00	4000.00	4500.00
ISTICS FOR	= C4/26/73) SUP01900 PWK04250 XOAV8672 TYC09098 CICS9420	PAY IN DOLL														1	1	prof	1	1			1	1
IPTIVE STATI	ATICN CATE FENG4200 COAV8670 ANC09085 FUPS9400	FELTFAIR																						
AY/MILPAY DESCR	FELTFAIR (CRE COMP1050 TRNG820C AGSA65C SRTR9067 ENGA9362	E FAIRPAY	ABEL																					
FAIRPAY,	FILE	VARIABL	VALUE LA																					



STATISTICS FOR	OR ENTIRE SAMPLE	PLE		08/	08/12/73	PAGE
	14800.00	1	0.0	0.0	4.9	
	15000.00	151	5.6	5.6	10.6	
	15500.00	2	0.1	C.1	10.6	
	15600.00	1	0.0	0.0	10.7	
	16000.00	39	1.5	1.5	12.1	
	16500.00	S	0.2	0.2	12.3	
	16800.00	1	0.0	0.0	12.4	
•	17000.00	25	6.9	6.0	13.3	
	17500.00	12	C.4	0.4	13.7	
	18000.00	111	4.1	4.1	17.9	
	18250.00	7	0.0	0.0	17.9	
	18500.00	ç	0.2	0.2	18.1	
	18737.00	1	0.0	0.0	18.2	
	18750.00	2	C.1	0.1	18.3	
	19000.00	17	9.0	9.0	18.9	
	19200.00	1	0.0	0.0	18.9	
	19500.00	2	0.1	0.1	19.0	
	19700.00	1	0.0	0.0	19.0	
	19950.00	1	0.0	0.0	19.1	
	20000.00	397	14.8	14.8	33.9	
	20400.00	1	0.0	0.0	33.9	
	21000.00	22	3 °)	8.0	34.8	
	21250.00	1	0.0	0 • 0	34.8	
	21478.00	1	0.0	0.0	34.8	
	21500.00	9	C.2	0.2	35.1	
	21850.00	1	0.0	0.0	35.1	
	22000.00	7 C	2.6	2.6	37.7	





FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR E	ENTIRE SAN	SAMPLE		C8/1	C8/12/73	PAGE	19
31	31000.00	4	C.1	0.1	83.6		
31	31500.00	1	0.0	0.0	83.6		
32	32000.00	25	6.0	6.0	84.5		
352	32500.00	1.1	C.4	0.4	85.0		
32	32760.00	1	0.0	0.0	85.0		
333	33000.00	S	C.2	0.2	85.2		
34	34000.00	7	C.1	0.1	85.3		
355	35000.00	171	6.4	6.4	91.7		
36	36000.00	25	6.0	6.0	92.6		
36	36500.00	2	C.1	0.1	92.7		
37	37500.00	12	0.4	0.4	93.2		
38	38000.00	Ŋ	C • 2	0.2	93.4		
35	39000.00	2	C.1	0.1	93.4		
40	40000.00	81	3.0	3.0	96.5		
07	40500.00	2	C.1	C-1	96.5		
75	42000.00	е	C • 1	C • 1	96.6		
43	43000.00	1	0.0	0.0	7.96		
643	43500.00	1	0.0	0.0	7.96		
57	45000.00	23	6.0	6.0	9.76		
1.4	47500.00	2	C . 1	0.1	9.16		
54	49000.00	1	0.0	0.0	7.76		
26	50000.00	43	1.6	1.6	8.66		
35	55000.00	1	0.0	0.0	69.3		
09	00.00009	α	C.3	0.3	9.56		
27	75000.00	2	e • 0	c.3	5.66		
08	80000.00	2	C.1	0.1	100.0		
56	00°65566	1	0.0	0.0	100.0		
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR E	ENTIRE SAM	SAMPLE		08/1	08/12/73	PAGE	2 C
	TOTAL	2679	100.0	100.0	100.0		



1	PMCD3000 AGSSECTO COE69910 AIDE69310												
PAGE 2	PERS2600 AVMC8100 SMTL9063 DPSA9274 ADP09700												
8/12/73	FICER PAY DPSD2170 AVEC8600 SCAC9060 WEPA9258 INTL9600												
0	ADECUATE DE ASPM2165 NAVE7660 LOGI9051 DOWP9250 CCMA9582												
	PAIN DSPRAZION DSPRAZION NFRC6914 ADVR9020 SCCAPS020 SCCAPS020 SCCAPS020												
PLE	PR PERCEIVED PRJC6900 CDSC9015 CDAF9222 XDSA9436	R.											
ENTIRE SAMP	SURVEY ANLS2085 WENG6000 MEDC8715 COSP9220 COSP9220	ARS PER YEA											
STATISTICS FOR	= 04/26/73) SUPD1900 PWK04250 XOAV8672 TYC09098 DICS9420	PAY IN DOLL	E		5	PCT	5	5	PCT	СТ	PCT	E	РСТ
ш	CATE 11400 64200 V8670 S9085 S9400	LTFAIR	0.0 PCT	0.0 PCT	0.1 PCT	0.0 PC	0.0 PCT	0.1 PCT	0 • 0	0.1	0.0	0.0 PCT	0.1 PC
SRIPTIV	E AT I CN CAT CO	Ē.	1	1)	3)	1)	1.3	2)	17	31	1.3	1.3	7
AY DESC	VE S C C C C C C C C C C C C C C C C C C	LIRPAY	_	_	~	∵	_	_ *	_		_	_ *	_
FAIRPAY/WILPA	SUBFILE FELTFAIR SUBFILE ARNG AGSARA SPIRA ENGA	VARIABLE FI	1500.00	4500.00	200.00	00.0009	6500.00	2000.00	72CC.CO *	80.00.8	8400.00	8500.00	00.0006



FAIRPAY/MILPAY		DESCRIPTIVE	/E STATISTICS FOR ENTIRE	SAMP
9500.00	→	1	0.0 PCT	
10000-00	* * *	13)	0.7 PCT	
10500.00		11	0.0 PCT	
11000.00	~	1	0.0 PCT	
12000.00	* * * *	4	48) 1.8 PCT	
12500.00) * 1.	5)	0.2 PCT	
13000-00) *	14)	0.5 PCT	
13500.00	~ ~~* ~:	2)	0.1 PCT	
14660.00) ** I	201	0.7 PCT	
14500.00	~	2)	0.1 PCT	
14800.00		1)	0.0 PCT	
15000.00	· · · · · · · · · · · · · · · · · · ·	**	**** (151) 5.6 PCT	
15500.00		2)	0.1 PCT	
	⊣			







= A IR P A Y / M IL F	AY DES	CRIPT	*AIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	08/12/73
22692.00	→	1)	0.C PCT	
22800.00	_ 	13	0.0 PCT	
23000.00	**	÷	44) 1.6 PCT	
23500.00	_ *	10)	0.4 PCT	
24000.00] 	*	80) 3.0 PCT	
24500.00		1.)	0.0 PCT	
24750.00	_ +-	1)	0.0 PCT	
25000.00	* * * * *	*	1 1 4年次年的日本社会社会社会社会社会社会社会社会社会社会社会社会社会社会社会社会社会社会社会	
25003.00	→	1)	0.0 PCT	
25400.00	_ *	1)	0.0 PCT	
25500.00	→	3)	0.1 PCT	
25600.00	· *	2)	0.1 PCT	
26000.00	*	··)	38) 1.4 PCT	
	_			



PAGE



(1) 0.0 PCT	** (25) 0.9 PCT	(11) 0.4 PCT	(1) 0.0 PCT	(5) 0.2 PCT	(4) 0.1 PCT	1 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	** (25) 0.9 PCT	(2) 0.1 PCT	(12) 0.4 PCT	(5) 0.2 PCT	(2) 0.1 PCT	1 ******* (81) 3.0 PCT I
~ ⊷∗⊷	* * * *	*	~~* ~·	→ → ♣ ⊷ -	_ 	⊹ * *	* * * 	~~* ~·	*	*	~ ~~* ~~	* * *
31500.00	32000.00	32500.00	32766.00	. 33000.00	34000.00	35000.00	36000.00	36500.00	37500.00	38000.00	39000.00	40000.00



ICS FOR ENTIRE								PC T				
STATISTICS	PCT	PCT	PCT	PCT	0.9 PCT	PCT	PCT	1.6 P	PCT	3 PCT	3 PCT	PCT
	0.1	0.1	0.0	0.0		0.1	0.0	431	0.0	0.3	0.3	0.1
DESCRIPTIVE	2)	3)	13	1	231	2)	1)		7	8	1)	2)
PAY DESO	→ *	···* ···	→ *	~ ~~ * HF	* * I * I * I * I * I * I * I * I * I *	·*	· · · · · · · · · · · · · · · · · · ·	* * * * *	~ + +	**	→)
FAIRPAY/MILPAY	40500.00	42000.00	43000.00	43500.00	45 000.00	475CC.CO	49000.00	50000.00	55000.00	60.000.00	75000.00	80000.00



		I 0000		GGC GGC GGC GGC GGC GGC GGC GGC GGC GGC							
PAGE 29			637 00 * 0	PAGE 20 VERS2600 P VERS2600 P VATE90630 P PS 19274 C							
08/12/73		800g	24914. *******	112/73 10ER PAY 10PS 02170 P 10PS 02170 P 10PS 02000 S 10PS 02000 S 10PS 02000 S 10PS 02000 S	CUMULATIVE ADJ FREG (PERCENT)	7.0	ŝ,	58.6	89.0	98.3	100.0
08/		700	MEDIAN VARIANC RANGE	DECUATE DECUATE DECUATE DECUATE CELOCIOCO COMASSES COMASSES	ADJUSTED FREQUENCY (PERCENT)	0.7	4 0	32.6	30.4	6.8	100.00
		009		PFA1R DSFM2 AND SFM2 AND	RELATIVE FREGLENCY (PERCENT)	C.7	4 (22.6	30.4	۸, س	1.7
IPLE		1 00 500	166.197 8602.195 1.535 99995.000	MPLE 0 F PERCEIVED RDJE2000 COSC90015 COAF9222 XOSA9436	ABSOLUTE FREQUENCY	31	2 1	155	815	245	46
ENTIRE SAMPL		I 0	TD ERROR TD DEV KEWNESS AXIMUM	EN TIRE SURVEY SECOND DOUGH SECOND COSA9421	VALUE	1.00	0	4.00	5.00	00.9	7.00 TOTAL
STATISTICS FOR	10	200 30	ν ν ν Σ	ATISTICS FOR S 04/26/73) E = 04/26/73) PW 01900 X 0AV8672 TYC09098 OIC 59420							
DESCRIPTIVE STAT	1) 0.0 PCT	I 00	.168 .000 .476 .000 NS - 2679	R I P T I V E S T E A T I C A T E A T I C A T E C A T I C A T C A C A C A C A C A C A C A C A C							
) I * I	I I O FREQUENCY	25404 25006 25000 1500 8SERVATIC	AY DE AIR DE NG320 SA865 GA936 GE	EL						
FAIRPAY/MILPAY	0.65565		STATISTIC MEAN MODE KURTOSIS MINIMUM VALID MISSING	FAIRPAY/WILP FILE FELTE SUBFILE AGE AGE ARIABLE A	VALUE LAB	20-25	5-3	35-40	40-45	45-5C	50-65



31	A G G G G G G G G G G G G G G G G G G G					3) 32.6 PCT	C.4 PCT			. 1000						
PAGE	PERS260C AVMC81CC SMTL9063 DPSA9274 ADPO970C					. 28) *****	(815) 3			. I		4.237	1.238	6.000		
08/12/73	CUATE CFFICER PAY SPM2165 DPSC2170 CV F000 AVEC000 CWP9250 WEPA9258 CMA9582 INTL9600				20.6 PCT	计软代本母 克萨斯克 法产出处的 机光线 计十段	经存款 化十二二二二二二二二二二二二二二二二二二二二二二二二二二二二二二二二二二二二			7co 800		MEDIAN	VARIANCE	RANGE		
щ.	PERCEIVED FAIR AND ADE RDIE2100 DSPM2160 A PRJC6900 NPRC6914 N COSC9015 ACAF9222 XCAF9222 SCCM9500 C XOSA9436 SCCM9500				727 (551)	经存货 计计算机 化二甲苯甲苯甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲甲	化拉二甘蔗糖醇三苯甲烷 经收款 化二苯苯磺胺苯磺胺 医牙孔	PCT		500		0.021	1.113	-0.063	7.000	
S FOR ENTIRE SAMPL	1900 ANLS2085 1900 ANLS2085 14250 WENG6000 19098 COOP9220 19420 CCSA9421			.4.7 PCT	计段计算计算器 计数据 计数据	*************************************	不可称的 经存款 计分类性 经保险	*** (249) 9.3	5	300 t		STO ERROR	STD DEV	SKEWNESS	MAXIMUM	
AY DESCRIPTIVE STATISTIC	-ELTFAIR (CREATICN CATE = 04/26/7 COMPLOSO FENGAROO SUPO1900 TRNG320C FENGAROO PWKG425 AGSA865C COAV867O XDAV8675 SRTR9067 ANCO9085 TYCO9098 ENGA9362 FOPS9400 OICS942C	AGE PRESENT AGE	1 *** (18) 0.7 PCT	1 ************************************	1. 30-35	1 35-40	了 1 40-45 1 40-45 1 40-45 1 44-44-44-44-44-44-44-44-44-44-44-44-44-	I ************************************	I ***** (46) 1.7 PCT	I		4.221	4.000	-0.125	1.000	RVATICNS - 2679
FAIRPAY/MILPAY	FILE FELTF SUBFILE TRO	VARIABLE	1. CO	2.00	3.00	4.00	5.00	ۥ00	7.00		STATISTICS	VEAN	MCCE	KURTOSIS	MINIMUM	VALID CBSE



2	P&CD3000 S0PS96600 CCE69310 A1DE 5,630								
PAGE 32	PERS260C AVMO81CC SMTL9063 OPSA9274 ADPC970C		w ~1						
08/12/73	ICER PAY DPSG2170 AVEC8000 SCAC9060 WEPA9258 INTL9600		CUMULATIVE ADJ FREG (PERCENT	9.0	2.7	12.8	76.1	100.0	100.0
0.8	ADECUATE OFFI ASPM2165 NAVE7000 LCGI9051 DOWP9250 COMA9582		ADJUSTED FREQUENCY (PERCENT)	9.0	2.1	10.2	63.3		100.0
	FAIR AND NPRECOSTA XOO SCORES COO		RELATIVE FREGUENCY (PERCENT)	9°0	2.1	10.2	6.3 .3	23	100.0
SAMPLE	OF PERCEIVED PRJE6900 CCOSC909015 CCOAF9222 XCSA9436		ABSOLUTE FREQUENCY	1.5	56	272	1696		2679
ENTIRE SAN	SURVEY ANLS2085 WENG6000 MEDC8715 COOP9220 COSA9421	SERVICE	VALUE	1.00	2.00	3.00	4.00	5.00	TOTAL
ISTICS FOR	= 04/26/73) SUP01900 PWK04250 XOAV8672 TYC09098 OICS9420	YEARS COMMISSIONED S		-					
RIPTIVE STAT	EATICN DATE PCMT1400 FENG4200 COAV8670 ANCC9085 FOPS9400	YEARS COM							
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS	FELTFAIR (CREATICN DATE CCMP1050 PCMT1400 TRNG320C FENG4200 SRTRA0657 ANCC9085 ENGA9362 FOPS9400	YRSVC	3 E L						
FAIRPAY	SUBFILE	VARIABLE	VALUE LABEL	1-3	3-5	5-10	10-20	20-30	



CD 3000 SSS 6000 PSS 665 E 65310 DE 65310				.3 PCT		000 000						
S S S S S S S S S S S S S S S S S S S				63		. 2						
PAGE AVM 08100 SMTL 9065 0PS A9274 ADP 09700				«» (169٤)		1800 1800		4.088	0.468	4.000		
08/12/73 FFICER PAY DPS02170 ACCS0000 SCACS060 WEPA9258 INTL9600				5. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4.		1600 1			CE			
DECUATE 08 ASPM2165 NOG19050 CCWP9250 CCWA9582				**		1400		MEDIAN	VARIANCE	RANGE		
PF P				** ** ** ** ** ** ** ** ** ** ** ** **		1200						
F PERCEIVED PRJE6500 C03C905 C03F X05 C				化 经	23.5 PCT	1000I		0.013	0.684	-0.912	2.000	
ENTIRE SAMPL SURVEY OF ANLS2085 WENC6000 PENC6000 PENC6000 COSA9421	SERVICE		PCT	·	(059) ***:	I 0		STD ERROR	STD DEV	CEWNESS	MAXIMUM	
ISTICS FOR = 04/26/73) SUP01900 XDA 04/250 XDA 04/250 XDA 04/250 XDA 04/250 XDA 04/250 XDA 04/250	COMMISSIONED S 6 PCT	2.1 PCT .	272) 10.2	* * * * * * * * * * * * * * * * * * * *	计算符件计算符件	400 60		ST	ST	SK	M	20
STAT] 200 200 270 270 285		2.1	.	*	**	7						2679
DESCRIPTIVE STATISTICS (CREATICN DATE = 04/2 050 FEMT1400 PWK04 200 FEM64200 PWK04 650 CANG4200 PWK04 067 ANCO9085 TYC09	YEARS 1-3	3-5 56)	**************************************	华安林 华安安 安安	经济分子分类的 化二二乙二二二二二二二二二二二二二二二二二二二二二二二二二二二二二二二二二二	REGUENCY		4.079	4.000	2.490	1.000	NN NN
∝⊸നയഗഗ	YRSVC I I I	* * * * *	****	·⊶⇔ ⊷⊷		I O FREGUE	:	4	4	2	1	CBSERVATIONS CBSERVATIONS
FAIRPAY/MILPAY FILE FELTFAII SUBFILE TARNS AGAR SAGAR	VARIABLE CODE 1.00	2.00	3.00	4. 00	5.00		STATISTICS	MEAN	MODE	KURTOSIS	MINIMUM	VALID CB



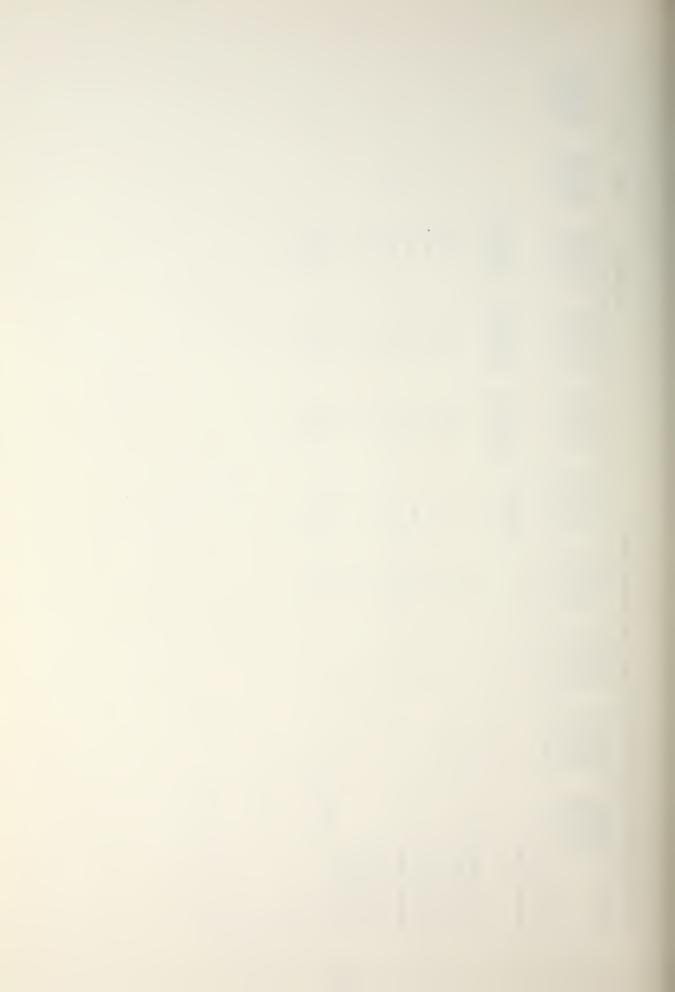
PAGE 34	PERSZ600 PMCD3000 AVMC810C AGSSE65 CPSA9274 CCE65310 ADPG570C AIDE5930							
08/12/73	DFFICER PAY DPS02170 SCACG90000 ANEPA9258 INTL9600		CUMULATIVE ADJ FREG (PERCENT)	0.0	0.3	37.3	0.66	100.0
80	ADECUATE OFF ASSPM2165 NAVE7C05 LOG19051 CCMA9582		ADJUSTED FREQUENCY (PERCENT)	0.0	0.3	37.0	61.7	1.0
	FAIR AND DSPM2160 NFFC6914 ADVR9020 XCAF9228 SCCM9500		RELATIVE FREGLENCY (PERCENT)	0.0	C•3	37.0	61.7	1.0
MPLE	OF PERCEIVED RD1E2100 PR1E2100 COSO90900 COAF9222 XOSA9436	NOIL	ABSOLUTE FREQUENCY	1	ω	366	1653	27 - 27 - 2679
ENTIRE SAMPLE	SURVEY ANLS2085 WENG660085 MEDC8715 COOP9220 CCSA9421	FORMAL EDUCATION	VALUE	0.0	1.00	2.00	3.00	4.00 TOTAL
FOR	= 04/26/73) SUPD1900 PWK04250 XOAV8672 TYC09098 OICS9420	LL						
RIPTIVE STA	EATICN CATE PCMT1400 FENG4200 COAV8670 ANC09085 FOPS9400	FIGHEST LEVEL OF						
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS	FELTFAIR (CREATICN CATE COMPLOSO PCMT1400 TRNG320C FENG4200 AGSA865C CDAV8670 SRTR9067 ANCO90870 ENGA9362 FOPS9400	ECLVL	EL		EGE			
FAIRPAY/M	SUBFILE FE	VARIABLE	VALUE LABEL		SOME CCLLEGE	BS-BA	MA-MS	РНО



35 PMCD 3000 G AGSS E600 C C C E G 9 3 10 C A I D E 9 5 3 0					61.7 PCT		2000						
P AGE AVMC82600 AVMC826000 SATA OPS A9272					(1653)		1800 1800		2.706	0.261	4.000		
08/12/73 FFICER PAY DPSG2170 AVEC8000 SCAC9060 WEPA9258 INTL9600					* * * * * * * * * * * * * * * * * * * *		1600			uı tu			
ADEQUATE OF F ASPM2165 NAVE7000 LCG19051 COMA9550				37.0 PCT	***		1400		MEDIAN	VARIANC	RANGE		
FA IR DSF W2 LAND NPR C6914 XCD F9228 SCD F9228 SCD F9228				(055	预 预		1200						
PLE OF PERCEIVED RDTE2100 CD6900 COAF9222 XDSA9436	ION) 化安林特特特特特特特特特特特特特特特特特特特特特特特特特特特特特特特特特特特特	*************************************		I		0.010	0.511	-0.434	4.000	
ENTIRE SAM SURVEY WENGGOOO MEDOP9220 COSA9421	RMAL EDUCATION			*************	· · · · · · · · · · · · · · · · · · ·		08 00		TO ERROR	STD DEV	KEMNESS	AXIMUM	
STATISTICS FOR ATE = 04/26/73 00 SUP 01900 00 PWK 04250 70 YG 09098 185 TYC 09098 00 GIC S9420	LEVEL OF FO	F	-	*****	· · · · · · · · · · · · · ·	C T	400 6		S	S	S	Σ	00
	HIGHEST L	0.0 PCT	SOME CCLLEGE	4. ************************************	**************************************	1.0 PCT							2679
R E	Н	1	SOME CC	* * * * * * * * * * * * * * * * * * *	# * S W - V ≥.	27) PHD	ECUENCY		2.633	3.000	0.864	0.0	NN NN NN
$\alpha \rightarrow \alpha \rightarrow$	EDLVL		-	* CO	***	, ,*	I O FREGUE		(7	(1)	0	0	CBSERVATIONS CBSERVATIONS
FAIRPAY/WILPAY FILE FELTFAII SUBFILE TRNG ARRASA SRTRA SRTRA SRTRA SRTRA SRTRA SRTRA SRTRA SRTRA SRTRA	VARIABLE	0.0	1.00	2.00	3.00	4 • 00		STATISTICS.	₹ EAN	MODE	KURTOSIS	MINIMUM	VALID CBSI



FAIRPAY/WILPAY DESCRIPTIVE STATISTICS F	FOR ENTIRE SAI	SAMPLE		80	08/12/73	PAGE	36
SUBFILE FELTFAIR (CREATICN CATE = 04/26/77: SUBFILE TRNG320C FENG4200 PWKC4250 TRNG320C FENG4200 PWKC4250 SRAFAB65 COMPATO XANY8672 SRAFAB65 CANCO9085 TYCO9098 ENGA9362 FOPS9400 CICS9420	22 MENGS2085 MENGS2085 MENGS000 MENGS000 MENGS000 MENGS2085 COSA9421	OF PERCEIVED PRJES100 PRJES100 COSC900 COSC X COSC	PAIR NPRESIGN NPRESIG	ACECUATE OFF NAVETOCS LOGI9051 COMP9250 COMA9582	ICER PAY DPSC2170 AVEC8000 SCAC9060 WEPA9258 INTL9600	PERSZ60C SMTL9063 OPS 49274 ADP 0970C	PMCD22000 AGSSE600 SOPS9665 COE69310 AIDE5930
VARIABLE FFPLVL ANNUAL FELTFAIR P	AY IN DISCRE	TE INCREMEN					
VALUE LABEL	VALUE	ABSOLUTE FREQUENCY	RELATIVE FREQUENCY (PERCENT)	ADJUSTED FREQUENCY (PERCENT)	CUMULATIV ADJ FREG (PERCENT	w_~1	
LESS THAN 15000	1.00	132	6.4	4.9	4.9		
15000-19599	2.00	379	14.1	14.1	1.51		
20000-24599	3.00	599	25.0	25.0	44.0		
25000-29599	4.00	684	25.5	25.5	9.59		
30000-34595	5.00	422	15.8	15.8	85.3		
35000-39999	00.9	217	8.1	8.1	93.4		
40000-44599	7.00	88	9°3	т. В.	7.96		
45000-49999	8.00	26	1.0	1.0	7.79		
GREATER THAN 5000C	9.00 TOTAL	<u>62</u> 2679	2.3	2.3	100.0		



PAGE 37	AVMC810C AGSS8600 SMTL9063 SOPS9C65 OPSA9274 COE69310 ADPO970C AIDE9530					⊢	F- U						900 I 000
E D8/12/73 PERCEIVED FAIR AND ADECUATE OFFICER PAY	PRJG6900 NPRC6914 NAVE7000 AVEC8000 COSC9015 ACVPG9020 LCG19051 SCAC9060 COAF9222 XCAF9228 DOWP9250 WEPA9258 XOAF9260 CCMA9582 INTL9600	INCREMEN			379) 14.1 PCT	*************************************	.************************************	*** (422) 15.8 PCT	CT				I
DESCRIPTIVE STATISTICS FOR ENTIRE S R (CREATICN GATE = 04/26/73) SURVE	TRNG\$200 FENG4200 PWKG4250 WENG6000 AGSA865C COAV8670 XOAV8672 MEDC8715 SRTR9067 ANCO9085 TYCO9098 DOOP9220 ENGA9362 FOPS9400 OICS9420 COSA9421	FFPLVL ANNUAL FELTFAIR PAY IN DISCRETE		*************	I 15000-19955	I ************************************	I ************************************	I ************************************	I 35000-29959	I 40000-44955 I 40000-44955		I ******** (62) 2.3 PCT I GREATER THAN 50000	I 300 300 400 FREQUENCY
FAIRPAY/WILPAY	S A A A A A A A A A A A A A A A A A A A	VARIABLE	CODE	1 • 00	2.00	3.00	4.00	2.00	9 • 60	7.CO	8 00	00°6	



8 6	PMCD3C00 AGSS86600 SOPS9C65 COEG5310 AIDE9530							39	A M M M M M M M M M M M M M M M M M M M															
PAGE	PERS260C AVMC8100 SMTL9063 OPSA9274 ADP0970C		3.733	2.759	8.000			PAGE	PERS2600 AVM08100 SMTL9063 OPSA5274 ADPG5700		B													
/12/73	ICER PAY DPSC2170 SVAC9060 WFPA9258 INTL9600			CE				112/73	ICER PAY DPS02170 AVEC8000 SCAC9060 WEPA9258 INTL9600		CUMULATIV ADJ FREG	9.0	0.7	2.7	7.2	12.7	13.3	13.4	4.	r	7.4	96.5	7.66	100.0
0	ADEQUATE OF F ASPM2165 LCGI9051 CCMP9250 CUMP9582		MEDIAN	VARIAN	RANGE			0.8	ADECUATE OFF NAVE7000 LCG19051 DOWP9250 CCMA9582		ADJUSTED FREQUENCY (PERCENT)	9.0	0.1	2.0	4.6	5.4	9.0	0.1	31.0	31.8	1.2	1.6	13.2	100.0
	PAIR AND DSFM2160 NDRC6914 ACVR9020 XCAF5228 SCCM9500								FAIR AND NFREST AND NF		RELATIVE FREGUENCY (PERCENT)	9.0	0.1	2.0	4.6	4.0	9.0	0.1	31.0	31.8	1.2	9.1	13.2	100.0
L E	OF PERCEIVED RD162100 CD3C9615 COAF9222 XOSA9436		C.032	1.661	0.740	000.5		MPLE	OF PERCEIVED PRJES100 PRJES100 COSC90900 COSC909015 XOSA9436		ABSOLUTE FREQUENCY	15	М	53	122	146	16	4	31	52	4	٦	354	2679
RE SA	SURVEY ANLS2085 AFNG6000 MENC8715 DOOP99220 COSA9421		D ERROR	TD DEV KEWNESS	XIMU		ENTIRE SAM	SURVEY ANLS2085Y WENG6000 MEDC8715 CCSA5421	AND YRSVC	VALUE	00.0060	13100.00	14200.00	2600.00	16200.00	17000.00	178co.co	18800.00			00.00	00.00	14000.00 TOTAL	
ICS FO	= 04/26/731 SUP01900 PWK04250 XOAV8672 TYC09098 OICS9420		ST	S	S	MAX	· •	ISTICS FOR	= 04/26/731 SUP01900 PWK04250 XOAV8672 TYC09098 OICS9420	Y FOR RANK		7												
IPTIVE STAT	EATICN EATE PCMT1400 FENGA6400 ANC09685 FCPS9400		892	0 0	000	BSERVATIONS - 267	LPAY DESCRIPTIVE STAT	EAT ION DATE = FENG4200 COAV8670 ANC09685 FOR S4000 ANC09685	ACTUAL PAY															
PAY DESC	LTFAIR (CRI COMPIO50 TRNG320C AGSA865C SRTR9067 ENGA9362	S		8 . 4						COMPIOSO TRNG320C AGSA865C SRTR9067 ENGA9362	MILPAY	EL												
AIRPAY/	FILE FEI SUBFILE	STATISTIC	FEAN	MODE	KURTOSIS	INIM	VALID C	FAIRPAY/M	FILE SUBFILE	VARIABLE	VALUE LAB													



	PMCD 2000 AGSS 8600 SOPS 9665 COE69310 AIDE9930						i.			• C PC1	31.8 PCT		
PAGE 40	PERSE A V T C S B C O O S M T C S D S C S C S C C S C C C C C C C C C									(831) 31	** (852)		
08/12/73	DEGUATE OFFICER PAY CASPM2165 CPS02170 AVE7600 AVEG8000 COMP9250 WEPA9258 COMA9582 INTL9600									计分子处理 化苯酚磺胺 化苯酚磺胺 医克尔克氏征	计长线模 化安排 化异苯基苯基苯基苯基苯基苯基苯基苯基苯基苯基苯基苯基苯基苯基苯基苯基苯基苯基苯基		
AY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	COMPLOSO PCMT1400 SUP01900 ANLS2085 RDTE2100 DSPM2160 TRNG3200 FENG4200 PWK04250 WENG6000 PRJU6900 NPREC6914 AGSABES COAVWRFT XQAVWRFT MENG6000 COSCORIS ACCURE AND AURICAGO COAF9222 RCAF5228 ENGA9362 FOFS9400 CICS9420 COSA9421 XOSA9436 SCOM9500	IILPAY ACTUAL PAY FOR RANK AND YRSVC	I	# (3) 0.1 PCT .	1 ****** (53) 2.0 PCT	1 *****************(122) 4.6 PCT	1 ************************************	1	i (4) 0.1 PCT	以 我们 经存货 计	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 **** (31) 1.2 PCT	1 并放法按办券按按按按按按按按按按按按按按按按按按按按按按按按按按按按按按按按按按按
FAIRPAY/WILP.	SUBFILE FELTE SUBFILE TRR	Σ	10900.00	13100.00	14200.00	15600.00	16200.00	17 CC C. CC	17800.00	18800.00	20200.00	23200.60	23300.00



FAIRPAY/MILP	AY DESCRIPTIVE	STATISTICS FOR	ENTIRE SAMPL	PLE		08/	8/12/73	PAGE	41
26700.00	1 法法律法律法律法律法律法律法律法律法律法律法律法律法律法律法律法律法律法律法	**************************************) *******	354) 13.2	PCT				
34000.00	(6) **	0.3 PCT							,
	I 0 100 FRECUENCY	200 30	I	I 0	009	002	800	006	1000
STATISTICS									
MEAN	20357.988	ST	D ERROR	63.914		MEDIAN	19886.	6.031	
MODE	20200.000	TS.	D DEV	3308.153		VARIANC	ш	计校长标记记录	
KURTOSIS	0.801	SK	EWNESS	0.686		RANGE	2310	0.000	
MINIMUM	10900.000	MA	MAXIMUM	34000.000					
VALID CBSE MISSING CBSE	ERVATIONS -	2679							
FAIRPAY/WILP	AY DESCRIPTIVE	STATISTICS FOR	ENTIRE SAMP	PLE		/80	/12/73	PAGE	42
FILE FELTE SUBFILE FOOD	TFAIR (CREATION ED COMP1050 PCMT140 TRN63200 FENGAS AGSA865C CDAV862 SRTR9067 ANCO908 ENGA9362 FOFS940	CATE = 04/26/73) 400 SUPD1900 6200 PWK04250 670 TYC09098 1400 DICS9420	SURVEY ANLSZOBS WENG6000 MEDC8715 DOOP9220 COSA9421	OF PERCEIVED ROTECIOO PRJC6900 COSC9015 COAF9222 XOSA9436	FAIR DSPIR DSPIR NPFRC6914 ADVR9020 SCOAFS020 SCOAFS020	NDEQUATE OFFI ASPM2165 NAVE7CC0 LOG19051 COMP9250 COMA9582	CER PAY CPSG2170 AVEC8000 SCAC9060 WEPA9258 INTL9600	PERS2600 AVMC8100 SMTL9063 OPS A9274	PMCD3000 AGSSE600 SOPSSE600 CORG9310 AIDE9330
VARIABLE P	PAYLVL ACTU	IAL PAY IN DISCRE	TE INCREMEN	NTS					
VALUE LABEL			VALUE	ABSOLUTE FREQUENCY	RELATIVE PERCENCY	ADJUSTED FREQUENCY (PERCENT)	CUMULATIV ADJ FREG (PERCENT	ш_с1	
LESS THAN 15	15000		1.00	7.1	2.7	2.7	2.7		
1500C-19595			2.00	11119	41.8	41.8	4.4.4		
20000-24599			3.00	1126	42.0	42.0	36.5		
25000-29599			4.00	354	13.2	13.2	1.56		
30000-34595			5.00 TOTAL	9 2679	0.3	0.3	100.0		
)	•)				



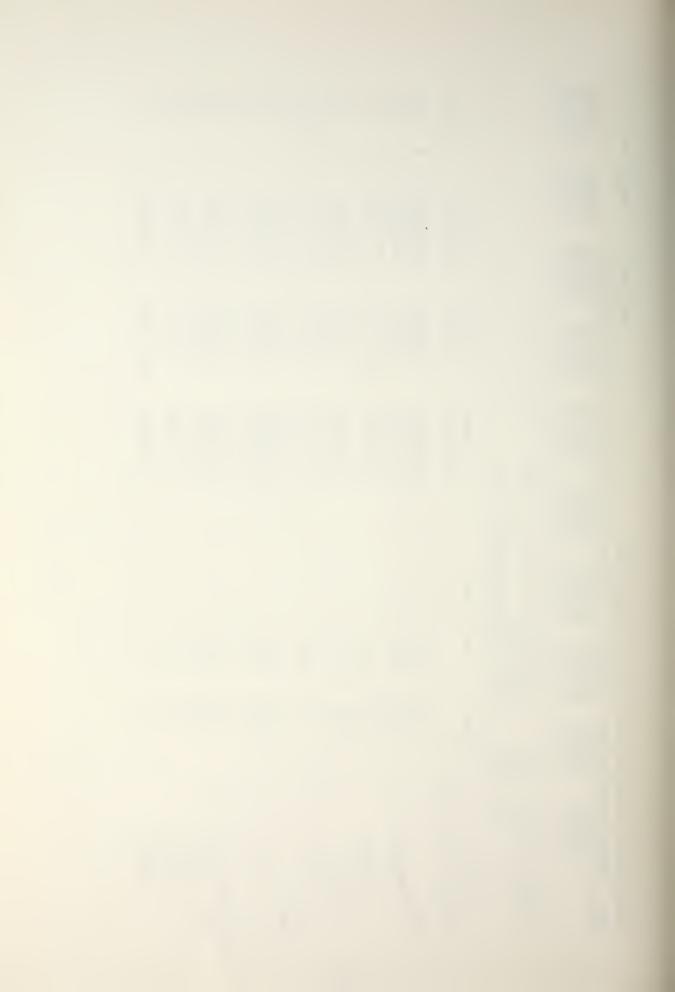
43	A DO S O O O O O O O O O O O O O O O O O							. 2000							44
P AGE	PER S260C AVMC8100 SMTL9063 OPS A9274							1800 1800		2.633	0.559	4 • 000			PAGE
8/12/73	FICER PAY DPS02170 AVEC8000 SCAC9060 WEPA9258 INTL9600			PCT	PCT			1600		Z	NCE				08/12/73
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PRCCESS SBFILESALL BREAKDCWN FAIRPAY, MILPAY BY RANK BY AGE BY YRSVC BY EDLVL OPTIONS 4

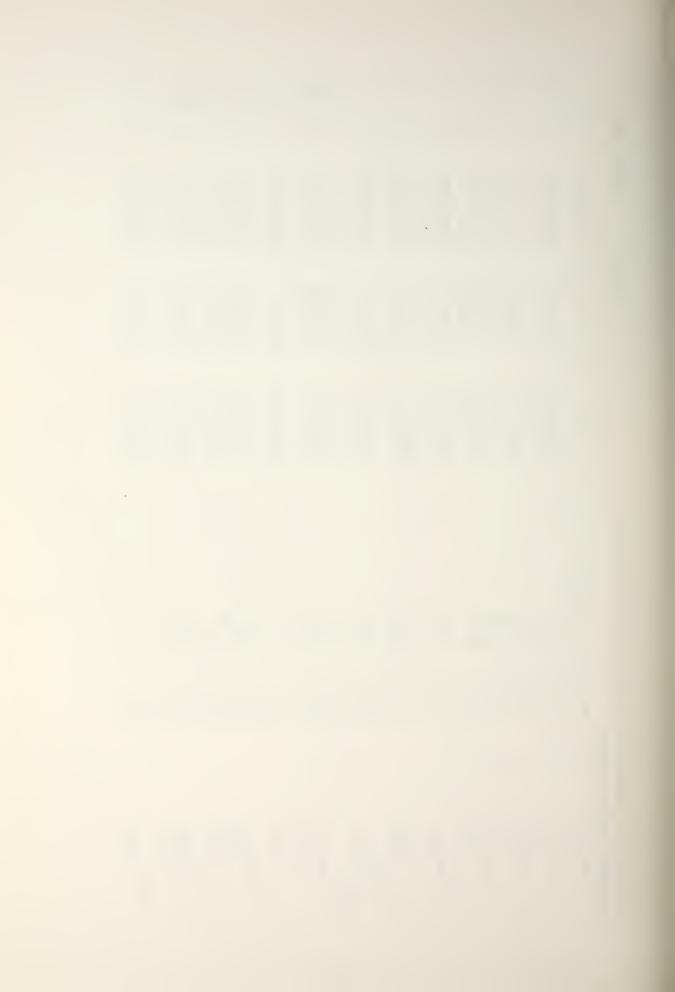
***** GIVEN SPACE ALLOWS FOR 11 VARIABLES AND 581 VALUES FOR CCDEBCCK ****



10	PMCD3000 AGSS8600 SOPS9665 DOE69310 AIDE5930		z	2679)	1137	11	200	52)	191)	10 E) 48) 47)	55) 48)	22
PAGE 45	PER S260C AVMO810C SMTL9063 OPSA9274 ADPO970C	, , , , , , , , , , , , , , , , , , ,	NCE	***************************************	*****	*****	***************************************	***	* * * * * * * * * * * * * * * * * * * *	* * * * * * * * * * * * * * * * * * * *	***	* * * * * * * * * * * * * * * * * * * *
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08/12	ASPM2165 NAVE7000 LCG 19051 DOWP925C CCMA99882		STE DEV	8601.766	33.460 3500.216 3502.365 3502.755	*****	2160.237 707.265 707.265	3468.578	4 + + + + + + + + + + + + + + + + + + +	4677.227 3590.79C ********	5218.2C7 4037.887 5417.66C	***************************************
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NTIRE SAMPLE	SURVEY OF PERCEIVE NLS2085 RDTE2100 ENG6000 PRJC6900 EDC8715 COSC9015 COPF9220 COAF9222 CSA9421	IN DOLLARS PER YEAR SIONED SERVICE	LABEL	2								2
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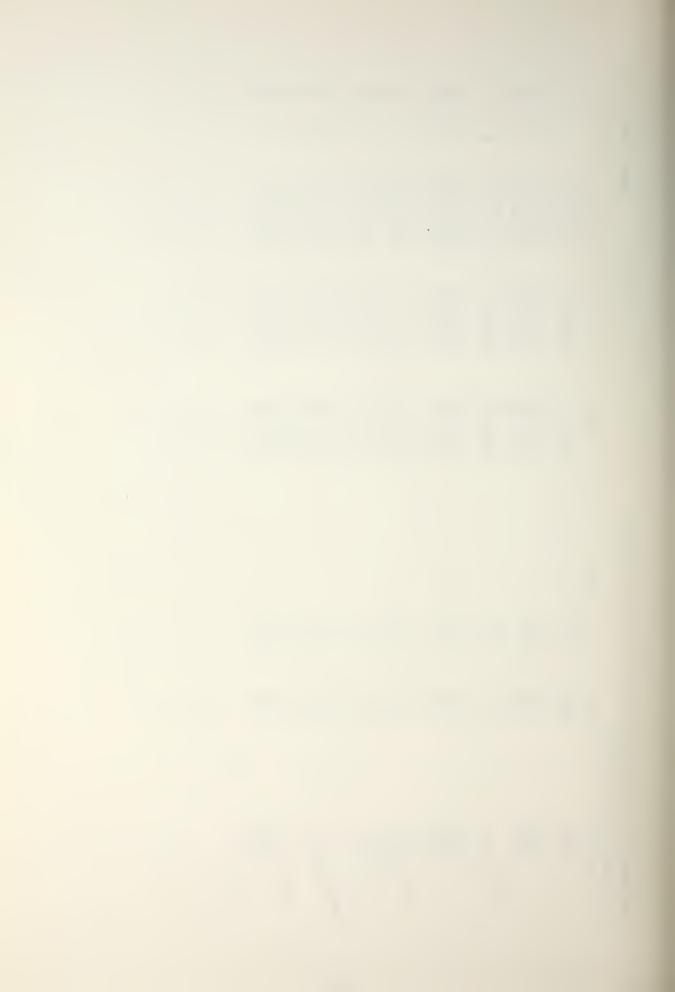
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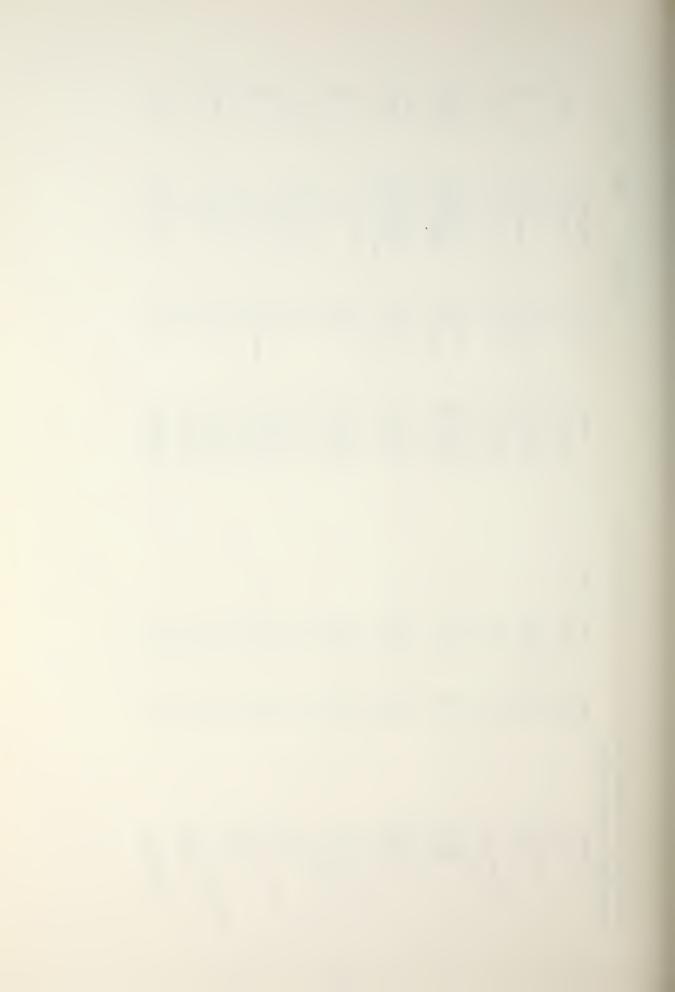


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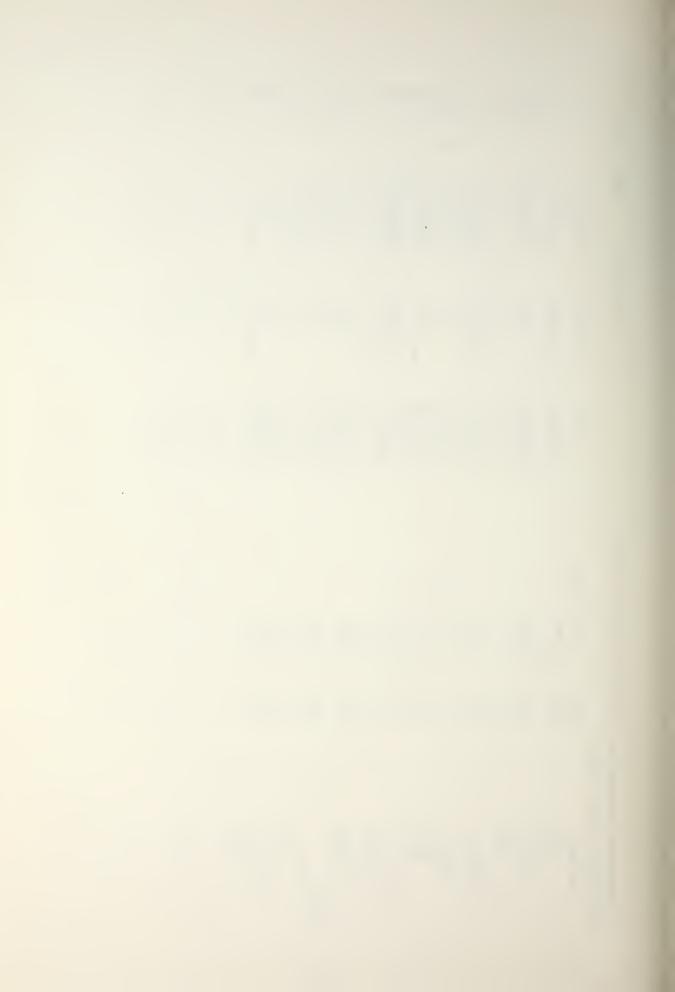
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4 DIMENSIONS FOR BREAKDCWN **** ***** GIVEN SPACE ALLOWS FOR 2186 CELLS AND

PRCCESS SBFILESALL PEARSON CORR RANK, AGE, YRSVC, EDLVL WITH FAIRPAY, MILPAY OPTIONS

PAGE 56	PERSZ600 PMCD3000 SMTL9063 AGSSC65 OPS 49274 CCE69310 ADPG970C AIDE5530		VARIABLE PAIR 	YRSVC 0.8828 WITH N(2675) MILPAY SIG .001	
08/12/73	AND ACECUATE CFICER PAY 160 ASPM2165 DPSC2170 914 NAVC68000 020 LCG19051 SCAC9060 0228 DOWP9256 WEPA9258 500 CCMA9582 INTL9600	OEFFICIENTS	VARIABLE PAIR 	0.8085 YRSVC 0.4029 (2679) WITH N(2679) IG.001 FAIRPAY SIG.001	
ENTIRE SAMPLE	SURVEY OF PERCEIVED FAIR ANL S2085 RDTE2100 DSFM21 MENG6000 PR.164900 NFFC6 D000 P9220 COAF92220 XCAF920 SCAF920 SCAF9	CORRELATION C	ABLE VARIABLE PAIR PAIR PAIR	0.4103 AGE N(2679) WITH N(PAY SIG .001 MILPAY SI	
FOR	= 04/26/73) SUP01900 PWK04250 XOAV8672 TYC09098 OIC S9420	1 P E A R S O N	VARIABLE VARI	RANK 0.9130 AGE WITH N(2679) WITH MILPAY SIG.001 FAIR	EDLVL -0.0757 WITH N(2679) MILPAY SIG.001
FAIRPAY/WILPAY DESCRIPTIVE STATISTICS	FILE FELTFAIR (CREATICN CATE COMPLO50 PC#11400 TRNG320C FENG4200 AGSA65C COAV670 SRTR9067 ANCC9085 ENGA9362 FOPS9400		VARIABLE PAIR 	RANK 0.4877 WITH N(2679) FAIRPAY SIG .001	EDLVL 0.0100 WITH N(2679) FAIRPAY SIG .606

A VALUE OF 99,00000 IS PRINTED IF A COEFFICIENT CANNOT BE COMPUTED.



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**** 69568 BYTES FROM GIVEN SPACE NOT USED FOR PEARSONS CERR ****

PRCCESS SBFILESEACH BEASSON CORR 3ANK, AGE, YRSVC, EDLVL WITH FAIRFAY, MILPAY CPTICNS 3

PAGE FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADECUATE OFFICER PAY SUBFILE COMPIOSO 08/12/73 FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE

CEFFICIENTS ELATION C ----PEARSON CORR

0.8599 N(41) SIG.COL VARIABLE PAIR YRSVC WITH MILPAY 0.2424 N(41) SIG .127 VARIABLE PAIR YRSVC NITE FAIRPAY 0.7749 N(41) SIG .001 VARIABLE AGE WITH MILOAY AGE 0.4954 WITH N(41) FAIRPAY SIG .001 VARIABLE PAIR 0.8949 N(41) SIG.001 -0.1539 N(41) SIG .337 VARIABLE PAIR RANK WITH MILPAY ECLVL WITH MILPAY 0.4088 N(41) SIG .008 0.070C N(41) SIG.664 VARIABLE PAIR RANK WITH FAIRPAY EDLVL MITH FAIRPAY

A VALUE OF 99.0000 IS PRINTED IF A COEFFICIENT CANNOT BE COMPUTED.

FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADECUATE CFFICER PAY 08/12/73 FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE

0.3970 N(51) SIG.COI VARIABLE PAIR Y RSVC W I TH M I L P A Y 0.5835 N(21) SIG.005 ELATION COFFFICIENTS VARIABLE YRSVC WITH FAIRPAY 0.8948 N(21) SIG .001 VARIABLE AGE WITH MILPAV 0.6667 (12) N(21) α VARIABLE PAIR ---PEARSON COR AGE WITH FAIRPAY 0.9505 N(21) SIG.001 VARIABLE PAIR R ANK WITH WILPAY 0.6853 N(21) SIG.001 1 1 1 VARIABLE PAIR RANK MITH FAIRPAY

0.2189 N(21) SIG .340 EOLVL WITH PILFAY C.3787 N(21) SIG.090 ECLVL MITH FAIRPAY

A VALUE OF 99,0000 IS PRINTED IF A CCEFFICIENT CANNOT SE COMPLIED.



Y DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE 60	IR (CREATICN CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE CFFICER PAY C190C
IRPAY/MILPAY DESCRIPTI	PEILE SUFCIOCE BEILE

0		1 1 1		0.5082 N(64) SIG .COI	
PAGE 60			VARIAELE PAIR	YPSVC WITH MILPAY	
08/12/73	R PAY			0.4256 N(64) SIG.001	
21/80	ATE CFFICE	CIENT	VARIABLE PAIP	YRSVC MITH FAIPPAY	
	AND ADECU	OEFFI		0.8541 YRSVC 0.4256 N(64) WITH N(64) SIG .001 FAIPPAY SIG .001	
	EIVED FAIR	IONC	VARIABLE PAIR	AGE WITH MILPAY	
SAMPLE	EY OF PERC	RELAT		AGE 0.4206 WITH N(64) FAIRPAY SIG .301	
JK ENLIKE	731 SURV	N C O R	VARIABLE PAIR	AGE WITH FAIRPAY	
FAIRFAY/FILFAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADECUATE CFFICER PAY	-PEARSON CORRELATION COEFFICIENTS		0.9333 N(64) SIG .001	-0.1023 N(64) SIG .421
KIPLIVE SI	EATICN CAT	d	VAPIABLE	RANK WITH MILPAY	EDLVL WITH WILFAY
ILPAY DESC	SUBFILE FELTFAIR (CREATION SUBFILE SUFCI900			0.5168 N(04) SIG .001	C.0147 N. 641 SIG.908
FAIRPAY	FILE FE SUBFILE	1 1 1 1	VARIABLE PAIP	RANK WITH FAIRPAY	EDLVL WITH FAIPPAY

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SUBFILE	SUBFILE ANLSZOBS										
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VAPIABLE PAIR		VAPIABLE PAIR		VARIABLE PAIP		VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIR	
RANK WITH FAIRPAY	0.5424 N(26) SIG .004	RANK WITH MILPAY	0.8836 N(26) SIG.001	AGE WITH FAIRPAY	0.3435 N(26) SIG .086	AGE WITH MILPAY	0.8026 N(26) SIG.001	YPSVC NITH FAIRPAY	YPSVC 0.3988 WITH N(26) FAIRPAY SIG .044	Y P SVC MITH MILPAY	YPSVC 0.5338 WITH N(26)
EDLVL WITH FAIRPAY	-0.2516 N(26) SIG .215	ECLVL MITH PILPAY	0.0003 N(26) SIG .999								

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2		1 1		0.842 N(47 SIG .CO
PAGE 62		1 1 1 1	VARIAELE PAIR	YRSVC WITH MILPAY
173	R PAY	S .		0.4503 N(47) SIG.001
08/12/73	ATE CFFICE	CIENT	VARIABLE PAIR	YPSVC NITH FAIRPAY
	AND ADECU	OEFFI		0.7646 YPSVC 0.4503 YRSVC 0.842 N(47) NITH N(47) WITH N(47 SIG .001 FAIRPAY SIG .001 MILPAY SIG .CO
	EIVED FAIR	O N O I .	VAPIABLE PAIR	
SAMPLE	ILE FELTFAIR (CREATION DATE = 04/26/73) SURVEY OF PEPCEIVED FAIR AND ABEQUATE GFFICER PAY SUBFILE PCTE2100	PEARSON CORRELATION COEFFICIENTS		AGE 0.4561 AGE WITH N(47) WITH FAIPPAY SIG .001 MILPAY
FOR ENTIRE	7731 SUR	0 N 0	VARIABLE PAIP	AGE WITH FAIPPAY
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	TE = 04/26	PEARS		PANK 0.8652 WITH N(47) MILPAY SIG .001
CRIPTIVE S'	REATION DA	1 1 1	VAPIABLE PAIR	P ANK W I TH M I L P A Y
ILPAY DESC	ELTEAIR (CF PCTE2100	1 1 1		0.6799 N(47) SIG .001
FAIRPAYIA	FILE FE SUBFILE	1 1	VAPIABLE PAIR	RANK MITH FAIRPAY

A VALUE OF 99,0000 IS PRINTED IF A CCEFFICIENT CANNOT BE COMPUTED.

EDLVL 0.4425 MITH N(47) FAIRPAY SIG .002



ATISTICS FOR ENTIRE SAMPLE 63	EATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR ANO ADEQUATE OFFICER PAY	
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF SUBFILE CSPM2160	

AGE WITH FAIRPAY
N(29) SIG .001

A VALUE OF 99.0000 IS PRINTED IF A COEFFICIENT CANNOT BE COMPUTED.

		PEARSON CORRELATION CCEFFICIENTS	
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FAIRPAY/MILPAY OESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	mir.		
F A I	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADECUATE OFFICER PAY SUBFILE ASPM2165		
-	_ ,		

1		0.8987 N(=33) SIG. COI
1 1 1 1 1	VARIABLE PAIR	YRSVC WITH MILPAY
S T		0.5052 N(33) SIG .003
CIEN	VARIABLE PAIR	YRSVC WITH FAIRPAY
CCEFF		0.7392 N(33) SIG.001
N 0 1 L	VARIAPLE PAIR	AGE WITH MILPAY
RRELA		0.6182 N(33) SIG .001
0 N	VARIABLE PAIR	AGE WITH FAIRPAY
PEARSON CORRELATION CCEFFICIENTS		0.8864 N(33) SIG.001
1 1 1	VARIABLE PAIR	RANK MITH MILPAY
1		0.4181 N(333) SIG .015
1	VARIABLE PAIR	RANK WITH FAIRPAY

0.1160 N(333) SIG.520 ECLVL WITH FAIRPAY A VALUE OF 99.0000 IS PRINTED IF A CCEFFICIENT CANNOT BE COMPUTED.

65 PAGE FILE FELTFAIR (CREATION DATE = 04/26/73) SURVEY OF PERCEIVEO FAIR AND ADECUATE CFFICER PAY Subfile DPS02170 08/12/73 FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE

I I		0.5115 SIG .001
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1	RI A	RANK HITH FAIRPAY
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PAGE	
08/12/73	FAIR AND ACECUATE OFFICER PAY
AIRPAY/FILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	ILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ACEGUATE OFFICER PAY UPFILE PERS260C
AIRPAY/MILPAY DE	ILE FELTFAIR (C

	1 1 1		0.8705 6.001	
	1 1 1 1	VARIABLE PAIR	YRSVC 0.8705 WITH N(52) MILPAY SIG .COI	
ER PAY	S L		YRSVC 0.3146 HITH N(92) FAIRPAY SIG .002	
UATE OFFICE	ICIEN	VARIABLE PAIR	YRSVC HITH FAIRDAY	
CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ACECUATE OFFICER PAY	PEARSON CCRRELATION COEFFICIENTS		0.7856 N(92) SIG .001	
CEIVED FAI	NOII	VARIABLE PAIR	AGE WITH WILPAY	
VEY OF PER	RRELA		0.2951 AGE N(92) WITH SIG .004 PILPAY	
173) SUR	O N O	VARIABLE PAIR	AGE WITH FAIRPAY	
ATE = 04/26	PEARS		0.9275 N(921 SIG .001	0.0281 N(92) SIG.791
REATION CA	1 1 1 1	VARIABLE PAIR	R M I L P A Y	EDLVL WITH PILPAY
FILE FELTFAIR (CREATION)	1 1 1 1		0.4173 N(92) SIG .001	C.1302 N(92) SIG.216
FILE SUPFILE	1 1 1	VARIABLE PAIR	RANK WITH FAIRPAY	EOLVL WITH FAIRPAY

A VALUE OF 99.0000 IS PRINTED IF A CCEFFICIENT CANNOT RE COMPUTED.

FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF PFRCEIVED FAIR AND ACECUATE OFFICER PAY SUBFILE PMCC3000PEARS CN CORRELATION CCEFFICIENTS			٠	
FAIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADECUATE OFFICER PAY SUBFILE PACC3000PEARS CN CORRELATION CCEFFICENTS			1	
FAIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF PFRCEIVED FAIR AND ADECUATE OFFICER PAY SUBFILE PPCC3000 PEARSON CORRELATION COFFICER 1	2		1	
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FAIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF PFRCEIVED FAIR AND ADECUATE OFFICER PAY SUBFILE PPCC3000 PEARSON CORRELATION COFFICER 1				
FAIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF PFRCEIVED FAIR AND ADECUATE OFFICER PAY SUBFILE PPCC3000 P E A R S C N C O R R E L A T I O N C C E F I C I E N T S P E A R S C N C O R R E L A T I O N C C E F I C I E N T S	4 G E		1	
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FAIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF PFRCEIVED FAIR AND ACECUATE OFFICER SUBFILE PPCC3000	73	۵	v)	
PAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF PFRCEIVED FAIR AND ACEGUATE OFFIC SUBFILE PMCC3000	12/	E S	-	
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PFRCEIVED FAIR AND ACECUATE OF SUBFILE PMCD3000PEARS ON CORRELATION CCEFICE	8/1	E 1	Z	
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF PFRCEIVED FAIR AND ACECUATE SUBFILE PMCD3000 PEARS CN CORRELATION CCEFIC	0	90	ш	
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FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PFRCEIVED FAIR AND ACEC SUBFILE PMCD3006PEARSON CORRELATION COEFF		LAU	1	•
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF PFRCEIVED FAIR AND AC SUBFILE PMC03006 PEARSON CORRELATION CCEF		E	u.	
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FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF PFRCEIVED FAIR SUBFILE PMC03000 PEARSON CORRELATION C		∀	Ü	
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FAIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTEAIR (CREATION CATE = 04/26/73) SURVEY OF PE SUBFILE PMCD3006PEARSON CORRELA		R C E	-	
FAIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF SUBFILE PMCD3006		P	A	
FAIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAME FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY GUBFILE PMCD3000	, LE	J.		
FAIRPAY/FILPAY DESCRIPTIVE STATISTICS FOR ENTIRE S. FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVE SUBFILE PMCD3000	ΔM	>	α	
FAIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR ENTIRE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURSUBFILE PMCD3000	S	>	~	
FAIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR ENTIFILE FELTFAIR (CREATICN CATE = 04/26/73) SUBFILE PMCD3000	R	J. C.R.	0	
FAIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR E FILE FELTFAIR (CREATION CATE = 04/26/73) SUBFILE PPC5300	E	Ψ,	U	,
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR FILE FELTFAIR (CREATION DATE = 04/26/7 SUBFILE PMCD3000	ω ω	3)	z	
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FILE FELTFAIR (CREATICN CATE = 04/26 SUBFILE PMCC3006	FO	17	Ö	
FAIRPAY/MILPAY DESCRIPTIVE STATISTIC FILE FELTFAIR (CREATICN CATE = 04, SUBFILE PMCC3006	S	726	S	
FAIRPAY/MILPAY DESCRIPTIVE STATIS: FILE FELTFAIR (CREATICN DATE = SUBFILE PPCC3000	T 10	041	×	
FAIRPAY/MILPAY DESCRIPTIVE STATFILE FELTFAIR (CREATICN DATE SUBFILE PMCC3000	SI	II	A	
FAIRPAY/PILPAY DESCRIPTIVE S'EILE FELTFAIR (CREATICN CA'SUBFILE PPCC3006	TAT	ш	<u>а</u>	
FAIRPAY/PILPAY DESCRIPTIVE FILE FELTFAIR (CREATICN SUBFILE PPCC3000	S	[A]	1	1
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FAIRPAY/PILPAY FILE FELTFAIR SUBFILE PPCC	DE	2008	!	
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PEARSCN CORRELATION CCEFFICIENTS-			
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		1		0.9 N(SIG	
PAGE 68		1 1 1	VARIAELE	YPSVC WITH MILPAY	
2/73	ER PAY	1 1 5		0.3429 N(52) SIG.013	
08/12/73	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADECUATE OFFICER PAY SUBFILE TRNG3200	PEARSON CORRELATION COEFFICIENTS-	VARIABLE	YRSVC HITH FAIRPAY	
	R AND ACEC	COEFF		0.8093 N(52) SIG .001	
	CEIVED FAI	Z 0 I L	VARIABLE PAIR	8 AGE WITH 5 MILPAY	
SAMPLE	VEY OF PER	R E L A .		0.2928 N(52) SIG .035	
OR ENTIRE	73) SUR	N C O F	VARIABLE PAIR	AGE WITH FAIRPAY	
SCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	TE = 04/26	PEARSO		RANK 0.8980 WITH N(52) MILPAY SIG .001	-0.3420 N(52) SIG 013
RIPTIVE ST	EATION DA		VARIABLE PAIR	W N N N N N N N N N N N N N N N N N N N	EDLVL WITH
ILPAY DESC	LIFAIR (CR	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		0.4489 N(52) SIG .001	-0.0468 N(52)
FAIRPAY/MILPAY DE	FILE FE SUBFILE	1 1	VARIABLE PAIR	RANK MITH FAIRPAY	EDLVL WITH FAIRPAY

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•		1 1 1 1		0.5454 N(26) SIG.001	
PAGE 69		!	VARIAELE PAIR	YRSVC 0.5454 WITH N(26) MILPAY SIG .COI	
2/73	R PAY	S		YRSVC 0.1846 hith Fairpay Sig .367	
08/12	ATE OFFICE	CIENT	VARIABLE PAIR	YRSVC HITH FAIRPAY	
	AND ADECU	DEFFI		0.7934 N(26) SIG.001	
	CEIVED FAIR	NOI	VARIABLE PAIR	AGE WITH MILPAY	
SAMPLE	/EY OF PER(RELAI		0.0759 N(26) SIG.713	
FOR ENTIRE	73) SURI	NCO	VARIABLE PAIR		
TATISTICS A	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE OFFICER PAY SUBFILE FENG4200	PEARSON CORRELATION COEFFICIENTS-		0.9004 AGE N(26) WITH SIG .301 FAIRPAY	N(26) SIG .398
CRIPTIVE S	REATICN CA	1 1 1 1	VAR JABLE PAIR	RANK WITH MILPAY	ECLVL WITH MILPAY
VILPAY DES	FILE FELTFAIR (CREATION SUPFILE FENG4200	1 1 1 1		0.2573 N(26) SIG.204	-0.1269 N(26) SIG .537
FAIRPAY	FILE SUBFILE	1 1	VARIABLE PAIR	RANK WITH FAIRPAY	EDLVL WITH FAIRPAY

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FAIRPAY/MILPAY DESCRI	AY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	NTIRE SAMPLE	08/12/73	PAGE 7C
FILE FELTE/	AIR (CREATION CATE = 04/26/73)	FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ACEGUATE OFFICER PAY. E PWKO425C	DEQUATE OFFICER PAY	
1 1 1 1 1		PEARSON CORRELATION CCEFFICIENTS	FICIENTS	; ; ; ; ; ; ; ;
VARIABLE PAIR	VARIABLE VAR PAIR	VARIABLE VARIABLE PAIR PAIR	VARIABLE PAIR	VARIABLE PAIR

YRSVC WITH MILPAY 0.6480 N(22) SIG.001 YRSVC WITE FAIRPAY 0.8012 N(22) SIG.001 AGE WITH MILPAY AGE 0.5274 WITH N(22) FAIRPAY SIG .012 0.8774 N(22) SIG.001 99.0000 N(22) SIG .*** RANK WITH MILPAY EDLVL WITH MILFAY 0.6080 N(22) SIG.003 99.0000 N(22) SIG .*** RANK WITH FAIRPAY EDLVL HITH FAIRPAY

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	1		0.8380 N(41) SIG.001	
PAGE 71	1 1 1 1 .	VARIABLE PAIR	Y FSVC W ITH M ILPAY	
2773 ER PAY			YRSVC 0.5126 WITH N 41) FAIRPAY SIG .001	
CB/12/73 JATE CFFICER PAY	CIENI	VARIABLE PAIR	YRSVC WITH FAIRPAY	
08/12/73 ATICN CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADECUATE CFFICER PAY	PEARSON CORRELATION CCEFFICIENTS		0.6833 N(41) SIG.001	
CEIVED FAIL	NOIT	VARIABLE PAIR	AGE WITH MILPAY	
SAMPLE VEY OF PERI	RELA		0.5979 N(41) SIG.001	
FOR ENTIRE	N C D	VARIABLE PAIR	AGE WITH FAIRPAY	
PTIVE STATISTICS FOR ENTIRE SAMPLE TICN CATE = 04/26/73) SURVEY OF I	PEARS		0.9143 N(41) SIG .001	-0.11 C3 N(41) SIG .492
CRIPTIVE S	1 1 1 1	VARIABLE	M W M M M M M M M M M M M M M M M M M M	EDLVL WITH MILPAY
FAIRPAY/MILPAY DESCRI File Feltfair (Crea Subfile Wengbocc	1 1 1 1		0.5460 N(41) SIG .001	-C.C56C
FAIRPAY/ FILE F SUBFILE	1 1 1	VARIABLE PAIR	RANK HITH FAIRPAY	ECLVL MITH FAIRPAY



7.5	
PAGE 72	
08/12/73	CEIVED FAIR AND ACEQUATE CFFICER PAY
RPAY/FILPAY OESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	FELTFAIR (CREATION CATE = 04/26/77) SURVEY OF PERCEIVED FAIR AND ADEQUATE CFFICER PAY

		,			
2		1 1 1 1 1		YRSVC 0.8443 WITH N(67) MILPAY SIG .001	
PAGE 12		1 1 1	VARIABLE PAIR	YRSVC WITH MILPAY	
08/12/73	R PAY	8		YRSVC 0.3985 MITH N(67) FAIRPAY SIG .001	
08/15	ATE CFFICE	CIENT	VARIABLE PAIR	YRSVC MITH FAIRPAY	
	CATE = 04/26/77 SURVEY OF PERCEIVED FAIR AND ADEQUATE CFFICER PAY	-PEARSON CORRFLATION CCEFFICIENTS-		0.6824 N(67) SIG.001	
	CEIVED FAIR	NOII	VARIABLE PAIR	A D C E M I L P A Y	
SAMPLE	VEY OF PERI	RFLA		0.2747 N(67) SIG .024	
OR ENTIRE	SUR!	0 N C C C	VARIABLE PAIR	AGE WITH FAIRPAY	
E STATISTICS FOR ENTIRE SAMPLE	TE = 04/26,	PEARSO		0.8934 A	-0.3030 N(67) SIG .013
	EATICN CA		VARIABLE PAIR	RANK WITH WILPAY	EOLVL WITH PILFAY
FAIRPAY/FILPAY OESCRIPTIV	SUBFILE FELTFAIR (CREATION SUBFILE	1 1 1		0.3860 N(67) SIG .001	-C.1085 N(67) SIG .382
FAIRPAYIN	FILE FE SUBFILE	1 1 1	VARIABLE PAIR	RANK WITH FAIRPAY	EOLVL WITH FAIRPAY

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FAIRPAY/FILPAY UESCRI	DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	ENTIRE SAMPLE	08/12//3	PAGE 73
SUBFILE FELTFAIR	(CREATICN DATE = 04/26/731 914	FILE FELTEAIR (CREATION DATE = 04/26/73) SURVEY OF PERCEIVEO FAIR AND ADEQUATE DFFICFR PAY SUBFILE NFRC6914	NO ADECUATE OFFICER PAY	
1 1 1 1 1 1		FEARSCN CORRELATION COEFFICIENTS	EFFICIENTS	1 1 1 1 1 1 1
VARIABLE PAIR	VARIABLE VA	VARIABLE VARIABLE PAIR	VARIABLE	VARIABLE PAIR

VARIABLE PAIR		VARIABLE PAIR	ш	VARIABLE PAIR 		VARIABLE PAIR		VARIABLE PAIR		VARIABL PAIR
RANK WITH FAIRPAY	0.2749 N(.20) SIG .241	RANK WITH MILPAY	0.8973 N(20) SIG.001	AGE WITH FAIRPAY	0.4684 N(20) SIG .037	AGE WITH MILPAY	0.7404 N(20) SIG .00I	YRSVC HITH FAIRPAY	0.3404 N(20) SIG .142	YRSVC WITH MILPAY
EDLVL WITH FATRLAV	0.2135 N(20)	2 % E E E E E E E E E E E E E E E E E E	0.0908 N(2C)							

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		 		0. 8526 N(82) SIG .COI	
PAGE 74		1 1 1 1	VARIABLE PAIR	YRSVC WITH MILPAY	
2/73	ER PAY			0.3668 N(83) SIG.001	
08/12/73	JATE CFFICE	CIEN	VARIABLE PAIR	YRSVC WITH FAIRPAY	
	ATICN CATE = 04/26/73) SURVEY OF PERCEIVEO FAIR AND ACEGUATE CFFICER PAY	PEARSON CORRELATION CCEFFICIENTS		0.7462 N(83) SIG .001	
	CEIVEO FAI	NOIL	VARIABLE PAIR	AGE WITH WILPAY	
SAMPLE	VEY OF PER	RELA		0.3349 N(833) SIG .001	
IPTIVE STATISTICS FOR ENTIRE SAMPLE	73) SUR	N C O F	VARIABLE PAIR 	AGE WITH FAIRPAY	
STICS	04/26	ARSO		0.9078 N (83) SIG.001	.1690 83) .127
STATI	ATE =	Ф	ш,		N O SIG
CRIPTIVE	REATION C	1 1 1	VARIABLE PAIR	RANK WITH WILFAY	ECLVL -0.1690 WITH N(83) WILFAY SIG .127
AIRPAY/MILPAY OESCRI	TLE FELTFAIR (CRE)	1 1		C.3880 N(83) SIG.001	0.0016 N(83) S IG .989
FAIRPAY	FILE FE SUBFILE	1 1	VARIABLE PAIR	RANK MITH FAIRPAY	EOLVL MITH FAIRPAY

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PAGE 75	
08/12/73	R AND AGEGUATE OFFICER PAY
ENTIRE SAMPLE	SURVEY OF PERCEIVEO FAIR
AY/WILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVEO FAIR AND AGEGUATE OFFICER PAY LE AVEG800C

75		1 1 1 5 1		0.8897 N(54) SIG.001	
PAGE		1	VARIABLE PAIR	YRSVC WITH MILPAY	
08/12//3	R PAY			0.1493 N(54) SIG .281	
08/17	ATE OFFICE	CIENT	VARIABLE PAIR	YRSVC WITE FAIRPAY	
	CATE = 04/26/73) SURVEY OF PERCEIVEO FAIR AND ADEQUATE DFFICER PAY	-PEARSON CORRELATION CCEFFICIENTS-		0.7226 YRSVC 0.1493 N(54) WITE N(54) SIG .001 FAIRPAY SIG .281	
	CEIVEO FAI	1 1 0 N	VARIAELE PAIR	AGE WITH MILPAY	
SAMPLE	VEY OF PER	RRELA		0.3588 N(54) SIG.308	
מאן אח אטר	731 SUR	0 N C 0	VARIABLE	AGE WITH FAIRPAY	
TAINTAINT ILTAI OESCRIPTIVE STAITSTICS FOR ENTIRE SAMPLE	TE = 04/26	PEARS		0.8618 N(54) SIG.001	0.1707 N(54) SIG.217
0 0 1 1 4 1 4 2	REATION CA	1 1 1	VARIABLE PAIR	RANK WITH MILPAY	EDLVL WITH MILPAY
ILPAT OF	FILE FELTFAIR (CREATICN SUPFILE AVEG8000	1		0.4723 N(54) SIG.001	0.1093 N(54) SIG.432
TATATAT	FILE FE SUBFILE	1 1	VARIABLE PAIR	RANK WITH FAIRPAY	ECLVL hITH FAIRPAY

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	CREATION DATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE CFFICEP PAY	PEARSON CORRELATION CCEFFICIENTS	VARIABLE
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VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIR	
RANK HITH FAIRPAY	0.4753 N(33) SIG .005	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	0.8195 N(333) SIG.001	AGE WITH FAIRPAY	0.3001 N(333) SIG. 090	AGE WITH MILPAY	0.8298 N(333) SIG.001	YRSVC WITH FAIRPAY	YRSVC 0.1992 WITH N(33) FAIRPAY SIG .266	Y RSVC W I TH M I L P A Y	0.8871 N(5.33) SIG.001
EOLVL h I TH FA IRPAY	C.2C24 N(33) SIG.259	EOLVL WITE WILFAY	0.0620 N(33) SIG .732								

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7	1 1		0.550 N(21 SIG .CO	
PAGE 77	1 1 1	VARIABLE PAIR	YRSVC 0.550 WITH N(21 MILPAY SIG .CO	
2773 R PAY			0.5327 N(21) SIG.013	
08/12/73 ATE OFFICER P.	CIENT	VARIABLE PAIR	YRSVC MITH FAIRPAY	
-AIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE 11E - FELTFAIR (CREATION DATE = 04/26/73) SURVEY OF PERCEIVEO FAIR AND ADEQUATE OFFICER PAY SUBFILE AGSS8600	PEARSON CCRRELATION COEFFICIENTS		0.7308 YRSVC 0.5327 N(.21) RITH N(.21) SIG .001 FAIRPAY SIG .013	
EIVEO FAIR	NOI	VARIABLE PAIR	VITH VILPAY	
SAMPLE EY OF PERC	RELAT		0.2779 N(21) SIG .223	
OR ENTIRE 73) SURV	N C C R	VARIABLE PAIR	AGE WITH FAIRPAY	
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATION DATE = 04/26/73) SURVEY OF B SUBFILE AGSS8600	EARSO		0.8093 N(21) SIG.001	-0.1877 N(21) SIG .415
RIPTIVE ST.	d 1 1	VARIABLE PAIR	RANK WITH MILPAY	EOLVL WITH WILPAY
ILPAY DESCR TFAIR (CRI AGSS860C	1 1 1 1		0.3106 N(21) SIG .171	C.C841 SIG.717
FAIRPAY/M File Subfile	f 9 6 9	VARIABLE	RANK NITH FAIRPAY	EOLVL WITH FAIRPAY

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OBVIZ/73 PAGE 78 FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ACECUATE CFFICER PAY ILE AGSAB65C			
OB/12/73 REATICN CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ACECUATE CFFICER PAY	18		
OB/12/73 PAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADECUATE CFFICER PAY LE AGSAB65C	PAGE		
PAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR ILE AGSAB65C	08/12/73	AND ACECUATE CFFICER PAY	
PAY/MILPAY DESCRIPTIVE STATISTICS FOR ENT FELTFAIR (CREATION CATE = 04/26/73)	IRE SAMPLE	SURVEY OF PERCEIVED FAIR	
	RPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTI	-50	

		1 1 1 1 1		C. EE45 N(71) SIG .COI	
PAGE 78		1 1 1 1 1 1	VARIABLE PAIR	YRSVC MITH MILPAY	
08/12/73	R PAY	5		0.2593 N(71) SIG .029	
08/12	ATE OFFICE	CIENT	VARIABLE PAIR	YRSVC 0.2593 MITH N(71) FAIRPAY SIG .029	
	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ACECUATE CFFICER PAY SUBFILE AGSAB650	PEARSON CORRELATION CCEFFICIENTS		0.8267 N(71) SIG.001	
	CEIVED FAIR	NOIL	VARIABLE PAIR	AGE MITH MILPAY	
SAMPLE	VEY OF PER	RELA		0.2781 N(71) SIG .019	
-UK ENIIKE	73) SUP	N C D F	VARIABLE PAIR	AGE WITH FAIRPAY	
1A11511C5	TE = 04/26,	FEARSO		0.9139 AGE N(71) WITH SIG .001 FAIRPAY	-0.2336 N(71) SIG.050
KIFIIVES	REATION CA	1	VARIABLE PAIR	RANK WITH MILPAY	ECLVL WITH VILPAY
ILPAY DESC	FILE FELTFAIR (CREATION SUBFILE AGSAB65C	1 1 1		0.3636 N(71) SIG .002	-C.0144 N(71) SIG.905
F & IKPAY/	FILE FE SUBFILE	1 1 1	VARIABLE PAIR	RANK WITH FAIRPAY	EDLVL HITH FAIRPAY

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PAGE 79		
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08/12/73	CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ACECUATE SFFICER PAY C	+
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SCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	96	ш
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1		99. COCU N(44) SIG .***	
	PAIR	YRSVC WITH N(
1 1 5		-0.0595 N(44) SIG .701	
CIENT	PAIR	YRSVC WITH FAIRPAY	
PEARSON CORRELATION COEFFICIENTS RIAPHE VARIABLE VARIABLE		0.4255 N(44) SIG .004	
N O N	PAIR	AGE WITH MILPAY	
RRELA		-0.0153 N(44) SIG.921	
ON CO	PAIR	AGE WITH FAIRPAY	
PEARS		99.0000 N (44) SIG ***	0.0433 N(44) SIG .780
	PAIR	RANK WITH MILPAY	EDLVL KITH MILPAY
1 1 1 1 1		99.0000 N (44) SIG ***	0.C458 N(44) SIG .768
VARIAPIR	PAIR	RANK WITH FAIRPAY	EDLVL MITH FAIRPAY

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PAGE 80	1 1 1	VARIABLE PAIR	YRSVC 99.CCC00 WITH N(44) WILPAY SIG .****	
TIVE STATISTICS FOR ENTIRE SAMPLE 17N DATE = 04/24/73	PEARSON CORRELATION CCEFFICIENTS		YRSVC -0.1966 N HITH N(44) PEAIRPAY SIG .201	
A LORGE OF A CINA	CCEFFI	ш і	0.5276 N(.44) SIG .CCI	
עם עבו אבו	NOIL	VARIABLE PAIR	0 AGE) WITH 8 MILPAY	
SAMPLE	RELA		0.0750 N(44) SIG .628	
OR ENTIRE	N	VARIABLE PAIR	AGE WITH FAIRPAY	
ATISTICS F	EARSO		99.0000 N (44) S I G ***	-0.0230 N(44) SIG.882
RIPTIVE ST		VARIABLE PAIR	RANK WITH MILPAY	ECLVL MITH MILPAY
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FIIF FFITFAIR (CREATION DATE = 04/24/73) SUBVEY OF A	E XOAV8672		\$9.0000 144 \$16.0000 \$16.0000	0.0104 N(44) SIE .947
FAIRPAY/	SÚEFILE"	VARIABLE PAIR	RANK MITH FAIRPAY	EDLVL MITH FAIRPAY

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1			
1 1 1 1 1		0.8405 N(41) SIG.001	
1 1 1 1	VARIABLE PAIR	YRSVC WITH MILPAY	
8		0.1686 N(41) SIG .292	
CIENT	VARIABLE PAIR	YRSVC MITH FAIRPAY	
. 0 E F F I		0.78C7 N(41) SIG .0C1	
NOI.	VARIABLE	AGE WITH MILPAY	
IRELAI		0.1934 N(41) SIG .226	
N C O B	VARIABLE PAIR	AGE WITH FAIRPAY	
PEARS'ON CORRELATION COEFFICIENTS		0.9313 N(41) SIG .001	-0.1666 N(41) SIG .298
1 1 1 1	VARIABLE PAIR	RANK WITH FILPAY	ECLVL WITH MILPAY
1 1 1		C.1978 N(41) SIG.215	-0.0998 N(41) SIG.535
1 1 1	VARIABLE PAIR	RANK WITH FAIRPAY	EDLVL NITH FAIRPAY

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08/12/73 PAGE 82	ICER PAY
FAIRPAV/WILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PEPCEIVED FAIR AND ADECUATE CFFICER PAY SUEFILE COSO9015

		1 1 1 1		0.5355 N(41) SIG .001
77 7941		1 1 1 1	VARIABLE PAIR	YRSVC MILPAY
00/12/13	ER PAY	S 1		0.4061 N(41) SIG .008
1 100	JATE CFFIC	ICIEN	VAPIABLE PAIR	0.8236 YRSVC N(41) WITH SIG .001 FAIRPAY
	TICN CATE = 04/26/73) SURVEY OF PEPCEIVED FAIR AND ACECUATE CFFICER PAY	PEARSON CORRELATION CCEFFICIENTS		0.8236 N(41) SIG .001
	CEIVED FAI	N O I	VARIABLE PAIR	AGE WITH MILPAY
CANTEN	VEY OF PEP	RRELA		0.3412 A
מאן ואט אטר	/73) SUR	0 U N 0	VARIABLE PAIR	AGE WITH FAIRFA
10110114	TE = 04/26.	PEARS		0.9381 N(41) SIG .001
TAIRPAIL ICEAT DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	REATION CA	1 1 1 1 1	VARIABLE PAIR	RANK WITH VILPAY
FILPAT DES	FELTFAIR (CREA'	1 1 1		0.4593 V(41) SIG.003
LAIXLAI/	FILE SUEFILE	1 1	VARIABLE PAIR	RANK WITH FAIPPAY

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	08/12/73	PAGE 83	83	
FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PEPCEIVEO FAIR AND ADEGUATE CFFICER PAY Subfile advr9020	UATE CFFICER PAY			

1		0.8128 N(52) SIG.001
1		SIC
	VARIABLE PAIR	
ı	I A B	YRSVC WITH MILPAY
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		0.4600 N(22) SIG .031
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ند	VARIABLE	YRSVC WITH FAIRPAY
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1		0.6533 N(221 SIG .001
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ر		0.2220 N(22) SIG.321
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		PEARSON CCRRELATION CCFFFICIENTS
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FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ACECUATE SFFICER PAY SUBFILE LOGI9051	1
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		1 1 1 1		0.5C12 N(77) SIG.COI
2		1 1 1	VAPIABLE PAIR	YRSVC 0.5C12 WITH N(77) MILPAY SIG .CO1
1	PAY	S		YESVC 0.0874 NITE N(77) FAIRPAY SIG .450
	JATE CEFICE	ICIENT	VARIABLE PAIR	YESVC KITH FIIRPAY
	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE CFFICER PAY SUBFILE LCG19051	PEAR, SON CCRRELATION CCEFFICIENTS		0.7586 N(77) SIG .001
	CEIVED FAI	NOIT	VARIABLE PAIR	AGE WITH VILPAY
,	VEY OF PER	RRELA		0.0137 N(77) SIG .906
	/73) SUR	0 N C C	VARIABLE PAIR	0.9096 AGE 77 WITH SIG .001 FAIRPAY
	TE = 04/26	PEARS		
	REATION EA	1 1 1 1 1	VARIABLE PAIR	RANK WILPAY
770 12171	ELTFAIR (C			0.1650 N(77) SIG .152
	FILE SUBFILE	1 1 1	VARIABLE	RANK MITH FAIRPAY

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PAGE 95	
C8/12/73	FAIR AND ADECUATE OFFICER PAY
FAIRPAV/MILPAY OESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE OFFICER PAY SUBFILE SCAC9060

LA IKLAI	CICERT OFFI) DATIALY	TAIRFAILF ILFAI OFSCRIPTIVE STATISTICS TOR ENTIRE SAMPLE	מאן ואים אס	いるといれてい			77/20	CE/171/20	PACT UD	C C
FILE SUBFILE	SUBFILE SCAC906C	EATION EA	EATION DATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE OFFICER PAY	73) SUR	VEY OF PER	CEIVED FAI	R AND ADECE	JATE OFFICE	ER PAY		
1 1	1 1 1 1	1 1 1	PEARSON CORRELATION CCEFFICIENTS-	0 0	RRELA	N O I L	CCSFF	. V = 1 0 1	5		1
VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIS		VARIABLE PAIR	ш ,
RANK WITH FAIRPAY	C.1594 N(333) SIG .376	RANK WITH FILFAY	MITH N(33) WILFAY SIG .001	AGE WITH FAIRPAY	-0.1355 N(33) SIG .452	AGE WITH MILPAY	0.4661 N(33) SIG.006		YRSVC 0.2302 RITH N(33) FLIRPAY SIG .197	YRSVC WITH MILPAY	0.8653 N(33) SIG .COL
EOLVL WITH FAIRPAY	C.1512 N(33) SIG .401	EDLVL WITE PILFAY	EDLVL 0.2783 WITH N(33) WILFAY SIG.117								

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PAGE 86		
08/12/73	AND ACECUATE OFFICER PAY	
NTIRE SAMPLF	SURVEY OF PERCEIVED FAIR	
PAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLF	FELTFAIR (CREATION DATE = 04/26/73) SURVEY OF PERCEIVEO FAIR AND ADEQUATE OFFICER PAY LE SMIL9063	
FAIR	SUBF	

	0.5240 N(53) SIG.001	
VARIAELE PAIR	YPSVC WITH MILPAY	
	0.5536 N(553) SIG .001	
VARIABLE PAIR	Y PS V C FITT TAINDAY	
	N(52) SIG .001	
VARIAGLE PAIR	AGE WITH MILPAY	
	0.6009 N(53) SIG.001	
VARIABLE PAIR	AGE WITH FAIRPAY	
	0.9072 N(53) SIG.001	0.2039 N(53) SIG.143
VARIABLE PAIR	R ANK WITH VILPAY	EDLVL WITH VILPAY
	0.6349 N(53) SIG.001	-0.0002 N(53) SIC .999
VARIABLE PAIR	RANK HITH FAIRPAY	EDLVL WITH FAIRPAY

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PAY/MILPAY OF	SAMPLE	08/12/73	PAGE 87	87
FILE FELTFAIR (CREATION LATE = 04/20/13) SURVET OF PERCEIVED FAIR AND ACECUATE DEFICER PAY	VET OF PERCEIVED TAIR AND ACE.	ALE UPFICER PAY		

1 1 1		0.8290 N(240) SIG.COL	
1 1 1	VARIAELE PAIR	YRSVC WITH MILPAY	
		YRSVC 0.3090 NITH N(240) FAIRPAY SIG .001	
CIENI	VARIABLE	YRSVC KITH FAIRPAY	
COEFFI		0.7426 N(240) SIG .001	
NOIL	VAKI ABLE PAIR	AGE WITH MILPAY	
RELAI		0.2838 N(240) SIG .601	
N C O F	VARIABLE PAIR	AGE WITH FAIRPAY	
PEARSON CORRELATION COEFFICIENTS		0.8962 N(240) SIG .001	0.0821 N(240) SIG .205
1 1 1	VARIABLE PAIR	RANK WITH MILPAY	ECLVL MITH MILPAY
1 1 1 1		C.3827 N(2240) SIG.001	0.0220 N(240) SIG .735
1 1 1	VARIABLE PAIR	RANK WITH FAIRPAY	EOLVL MITH FAIRPAY

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04/12/73	(CREATICN CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND AGECUATE OFFICER PAY 067
SCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	04/26/73) SURVEY OF F
FAIRPAY/PILPAY DESCRIPTIVE STATIST	FILE FELTFAIR (CREATION DATE = 0. SUBFILE SRTR9067

VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIR		VAKIABLE PAIR		VARIABLE PAIR	
RANK MITH FAIRPAY	0.4362 N(333) SIG.011	RANK MITH MILPAY	0.8921 N(333) SIG.001	MITH FAIRPAY	0.2040 N(333) SIG.255	AGE WITH MILPAY	0.6879 N(33) SIG .001	YPSVC WITH FAIRPAY	YRSVC 0.1039 WITH FAIRPAY SIG .565	Y RSVC WITH MILPAY	0.805B N(523) SIG.001
EDLVL KITH FAIRPAY	C. C3B1 SIG. B33	ECLVL WITH MILPAY	-0.0649 N(33) SIG.720								

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PAGE 89			VARIA BLE PAIR 	YRSVC 0.9070 WITH N(51) WILPAY SIG .001	
	FFICER PAY	ENTS		YRSVC 0.4852 YR WITH N(51) WI FAIRPAY SIG.001 MI	
	R AND ADECUATE CI	PEARSON CORRELATION COEFFICIENTS	VARIABLE PAIR	0.8455 YESV(N(51) WITH SIG .001 FAIRR	
4PLE	OF PERCEIVED FAI	ELATION	VARIABLE PAIR	0.4765 AGE N(51) WITH SIG .001 MILPAY	
AIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIPE SAMPLE	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE CFFICER PAY SUBFILE ANCO9085	26/73) SURVEY SON CORR	VARIABLE PAIR	0.8950 AGE N(51) WITH N(51) SIG .001 FAIRPAY SIG	2 1 7 1
VE STATISTIC		P E A R	ARIABLE AIR 	RANK 0.895 NITH N(51 MILPAY SIG.00	EDLVL -0.25C2
LPAY OESCRIPT	TFAIR (CREATIC	1 1 1 1 1 1	VARI PAIR	0.4718 RANK N(51) WITH SIG .001 MILP	-0.1506 EDLV N(51) WITH SIG .291 MILP
FAIRPAYIMI	FILE FEL SUBFILE	1 1 1	VARIABLE PAIR	RANK WITH FAIRPAY S	EDLVL MITH FAIRPAY S

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C8/12/73 PAGE 50	ICER PAY
FAIRPAY/WILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	FILE FELTFAIR (CREATION DATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADECUATE CFFICER PAY SUBFILE TYCO9058

	1		000 ***	
	1		99.0000 N(12) SIG .***	
	1	VARIABLE PAIR	YESVC WITH MILPAY	
R PAY			YRSVC 0.3806 MITH: N(12) FAIRPAY SIG .222	
JATE CFFICE	ICIENT	VARIABLE PAIR	YRSVC MITH FAIRPAY	
AND ACECU	CEFF		0.7570 N(12) SIG .004	
EIVEO FAIR	Z	VARIABLE PAIR		
EY OF PERC	RELAT		0.4021 AGE N(12) WITH SIG .195 WILPAY	
73) SURV	0 0 2	VARIABLE PAIR	AGE WITH FAIRPAY	
ICN CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ACECUATE CFFICER PAY	PEARSON CORRELATION CCEFFICIENTS-		99.0000 N(12) SIG.***	EDLVL 0.2582 WITH N(12) WILFAY SIG .418
EATION DA	1	VARIABLE PAIR	RANK WITH MILPAY	EDLVL WITH VILPAY
FILE FELTFAIR (CREAT) Subfile TYCO9058	1 1 1		0.3806 N(12) SIG .222	0.4352 N(12) SIG .157
SUBFILE SUBFILE	1 1 1	VARIABLE PAIR	RANK WITH FAIRPAY	EOLVL WITH FAIRPAY

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2	1	YSVC C.5407 MITH N(161) MILPAY SIG .001	
PAGE \$2	VARIABLE PAIR		
2/73 ER PAY	1 1 0	YRSVC 0.2557 MITH N(181) FAIRPAY SIG .001	
OB/12/73 JATE OFFICER P.	VARIABLE PAIR	YRSVC WITH FAIRPAY	
OB/12/73 TILE FELIFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE OFFICER PAY SUBFILE CCAF9222	PEARSON CORRELATION COEFFICIENTS SPIABLE VARIABLE VARIABLE	0.8160 N(181) SIG .001	
CEIVED FAI	VARIABLE	AGE MITH MILPAY	
SAMPLE VEY OF PER	R R E L A	0.3575 ASE N(181) WITH SIG .001 MILPAY	
FOR ENTIRE	VARIABLE PAIR	AGE WITH FAIRPAY	
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF B SUBFILE CCAF9222	P E A R S	0.9184 N(181) SIG .001	-0.1249 N(181) SIG.054
CRIPTIVE S	VARIABLE PAIR	R M N N N N N N N N N N N N N N N N N N	EELVL WITH WILPAY
FLTFAIR (C	1 1 1	0.4182 N(181) SIG.001	0.0151 N(181) SIG .840
FAIRPAY/ FILE F SUBFILE	VARIABLE	RANK WITH FAIRPAY	EDLVL WITH FAIRPAY



08/12/73 PAGE 53	CEIVED FAIR AND ACECUATE GFFICER PAY
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	FILE FELTFAIR (CREATION CATE = 04/26/13) SURVEY OF PERCEIVED FAIR AND ACEGUATE GFFICER PAY SUEFILE XOAF9228

		1			
n				0.5086 N(152) SIG .001	
מא מו		1 1	VARIAELE PAIR	YRSVC WITH MILPAY	
01/	R PAY	1 1 5		YRSVC 0.3554 YRSVC 0.5086 MITH N(152) FAIRPAY SIG .001 MILPAY SIG .001	
06/12/13	ATE CFFICE	CIENT	VARIABLE PAIR	YRSVC MITH FAIRPAY	
	AND ACECUA	CEFFI		N(152) SIG .001	
	TVED FAIR	1 O N C	VARIABLE PAIR		
MARKE	EY OF PERCI	RELAT		0.2836 AGE N(152) WITH SIG .001 MILPAY	
י באוואם או	73) SURVI	C O &	VARIABLE PAIR	AGE WITH FAIRPAY	
FRIKFAILFILFAI DESCRIFTIVE STATISTICS FOR ENTIRE SAMPLE	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ACECUATE GFFICER PAY SUFFILE XOAF9228	PEARSON CORRELATION CCEFFICIENTS		0.8487 AGE N(152) WITH SIG .001 FAIRPAY	-0.0382 N(152) SIG.640
KIRLIVE SI	EATICN CAT	1 1 1	VARIABLE	RANK WITH MILPAY S	EELVL MITP MILPAY
ILPAT DESC	LIFAIR (CR	1 1 1		0.3345 N(152) SIG .001	-0.1591 N(152) SIG .05C
T D IK P A T / F	FILE FE SUEFILE	1 1 1 1	VARIABLE	RANK MITH FAIRPAY	EDLVL MITH FAIRPAY

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E S	LTFAIR (CREATICN CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEGUATE OFFICER PAY DOWP925C	1
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-AIRPAY/WILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	ILE DOWPS	1
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1 1 1	1 1 1 1 1	1 1 1 1	PEAPSON CORRELATION COEFFICIENTS	N C O	RRELA	NOIL	CDEFFI	CIEN	S L	1 1 1 1	1 1 1 1
VARIABLE PAIR		VARIABLE PAIR	шı	VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIR	
RANK MITH FAIRPAY	0.3947 N(27) SIG .042	RANK WITH MILPAY	0.8950 N(27) SIG.001	AGE WITH FAIRPAY	0.5721 N(27) SIG.002	AGE WITH MILPAY	0.9087 N(27) SIG .001	YRSVC WITH FAIRPAY	0.5296 N(27) SIG.005	YRSVC WITH MILPAY	0.5828 N(27) SIG .601
EDLVL FITH	-0.4081	EOL VL FITT	-0.4976								

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	1		0.5751 N(255) SIG.CC1	
ر <u>ب</u>	1		o. SIG	
PAGE 55	1	VARIAELE PAIR	YRSVC WITH MILPAY	
2/73 ER PAY	+ + 8		YRSVC 0.1097 MITH N(25) FAIRPAY SIG .602	
C8/12/73 JATE CFFICER P.	CIENI	VARIABLE PAIR	YRSVC MITH FAIRPAY	
IPTIVE STATISTICS FOR ENTIRE SAMPLE ATICN CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEGUATE CFFICER PAY	PEARSON CORRELATION CCEFFICIENTS		0.8764 N(25) SIG.001	
CEIVED FAIR	N O I	VARIABLE PAIR	AGE WITH MILPAY	
SAMPLE VEY OF PER(R E L A .		0.1459 N(251 SIG .436	
OR ENTIRE	O N C O F	VARIABLE PAIR		
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF	PEARSO		0.8786 AGE N(225) WITH SIG .001 FAIRPAY	-0.5826 N(25) SIG.002
CRIPTIVE S'	1	VARIABLE PAIR	RANK WITT MILPAY	EDLVL WITH VILPAY
FAIRPAY/MILPAY DESCR. FILE FELTFAIR (CREV	hEPA9258		0.5175 N(25) SIG.008	C.C2C1
FAIRPAY/P	SUBFILE	VARIABLE PAIR	RANK WITH FAIPPAY	EDLVL KITH FAIRPAY

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PAGE 96	
C8/12/73	CREATION CATE = 04/26/73) SURVEY OF PERCEIVEO FAIR AND ADEQUATE OFFICER PAY
NTIRE SAMPLE	SURVEY OF
ESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	ICREATION CATE = 04/26/73)
FAIRPAY/MILPAY DESC	FILE FELTFAIR (C) SUBFILE CPSA9274

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1		0.9250 N(1C1) SIG .C01	
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!	REAL	YRSVC WITH MILPAY	
,	VARIABLE	ZZZ ZZZ	
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1		591 001)	
t		0.3591 N(101) SIG.001	
S		SN	
2	LE	YRSVC AITH FAIRPAY	
ш	I A 6	V C R P A	
<u>μ</u>	VARIABLE PAIR	FATS	
_			
u.		0.7928 N(1C1) SIG .001	
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U		0 7 8 1 6	
U	VARIABLE PAIR		
z	ABI	AGE WITH MILPAY	
()	ARIA	0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
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PEARSON CORRELATION CCEFFICIENTS		0.3651 N(101) SIG.001	
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S	VARIABLE PAIR	AGE WITH FAIRPAY	
	ARIA	A I H	
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S		97.1	600
α		0.8366 N(101) SIG .001	EOLVL -0.3213 WITH N(101) WILFAY SIG .001
E		0_0	9
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1	VARIABLE	RANK WITH MILPAY	>
i	i a i	X FJ	717
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1		0.4753 N(101) SIG .001	-C.1372 N(101) SIG.171
i		ZV	, zv
1	VARIABLE PAIR	R D N K W I TH F D I R P D Y	EOLVL WITH FAIRPAY
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RIPTIVE STATISTICS FOR ENTIRE SAMPLE	EATICN CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE OFFICER PAY	
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ų.	IT (V)	1

1	0.5777 N (57) SIG. COI
VARIAELE PAIR	Y RSVC MITTH MILPAY
	0.5217 N(57) SIG .001
C I E N VARIABLE PAIR	YRSVC FITF FAIRPAY
VARIABLE VARIABLE PAIR PAIR	0.8754 N(57) SIG.001
T I O N VARIABLE PAIR	AGE WITH MILPAY
m T	0.4642 N(57) SIG .001
VARIABLE PAIR	AGE WITH FAIRRAY
F E A R S	0.9310 N(57) SIG.001
VARIABLE PAIR	RE RAIN THE LANGE THE PAX
1 1 1	0.5686 N(57) SIG.001
VARIABLE	RANK NITH FAIRPAY

EOLVL -0.1731 ECLVL -0.0478 WITH N(57) WITH N(57) FAIRPAY SIG .198 WILFAY SIG .724 A VALUE OF 99,0000 IS PRINTED IF A CCEFFICIENT CANNOT BE COMPUTFC.

FAIRPAY/MILPAY OESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	08/12/73	PAGE 58	8 5	
FILE FELTFAIR (CREATICN CATE = 04/26/73) SURVEY OF PERCEIVED FAIF AND ACEGUATE OFFICER PAY SUEFILE ENGA9362	TE OFFICER PAY			

1 1 1	0.8511 N(43) SIG .CC1
VARIABLE PAIR	YRSVC WITH MILPAY
1 1 1 U	0.5901 N(43) SIG.001
VARIABLE	YRSVC MITH FAIRPAY
ARSON CORRELATION COEFFICIENTS VARIABLE PAIR PAIR	0.7562 N(43) Sig.001
VAPIABLE PAIR	AGE MILPH MILPA
R E L A	0.5940 N(43) SIG.001
VARIABLE	AGE WITH FAIRPAY
ш	0.8448 N(43) SIG.001
VARIABLE PAIR	M W RA ILTR LPA
1	C.7253 N(43) SIG .001
VARIABLE PAIR	RANK NITH FAIRPAY

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PAGE 59	
08/12/73	AGECUATE OFFICER PAY
ENTIRE SAMPLE	(CREATION DATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADECUATE OFFICER PAY
FAIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	FILE FELTFAIR (CREATION DATE = 04/26/73) SUBFILE FOPS940C

SUEFILE	SUEFILE FURSAGO										
1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1	PEARS	0 N C	RRELA	NOIL	PEARSON CORRELATION CCEFFICIENTS-	CIEN	S T	1 1 1 1 1 1 1	1 1 1 1
VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIR		VARIABLE PAIP		VARIABLE PAIR		VARIABLE PAIR	
RANK WITH FAIRPAY	0.3891 N(20) SIG .090	RADAK WITH MILPAY	0.8913 N(20) SIS.001	AGE WITH FAIRPAY	0.2601 N(20) SIG .268	AGE WITH MILPAY	0.6345 N(220) SIG.COI	YRSVC MITH FAIRPAY	0.3859 N(20) SIG .093	Y PSVC WITH MILPAY	0.9222 N(20) SIG.001
EDLVL NITH FAIPPAY	0.2221 N(20) SIG 347	EDLVL WITH MI-PAY	-0.34C6 N(20)								

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08/12/73 PAGE ICO	CFFICER PAY	
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE CFFICER PAY SUBFILE 010S5420	

	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	VARIABLE PAIR 	0.7484
PAY	1	PAR	0.4718 YRSVC N (61) WITH SIG 0001 WITH PAY
NTICN CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE CFFICER PAY	PEARSON CORRELATION CCEFFICIFNTS-	VARIABLE PAIR	YRSVC BITH FAITH N
IR AND ADECU	CCEFFI	ш	0.7923 YRSVC N(61) WITH SIG .COT FATEPAY
PERCEIVED FA	ATICN	VARIABLE PAIR	O AGE I MITH MILPAY
SURVEY OF P	CORREL	ABLE	AGE NITH N 611 WITH FAIRPAY SIG .001 MILPAY
04/26/731	R S O N	VARIABLE PAIR	0.8703 AGE N(611 WITH SIG .001 FAIR
ICN CATE = (P E A	VARIABLE PAIR	RANK WITH MILPAY SIG
FELTFAIR (CREAT OICSS42C	1 1 1 1 1	4 V G I	C.5586 RA N(61) WI SIG .001 MI
FILE FEL SUBFILE	1 1 1 1	VARIABLE PAIR	RANK WITH FAIRPAY S

EOLVL 0.1656 ECLVL 0.1548 hITH N(61) HITH N(61) FAIRPAY SIG .2C2 MILPAY SIG .233 A VALUE OF 99.0000 IS PRINTED IF A COEFFICIENT CANNOT BE COMPUTED.

PAGE 101	
08/12/73 PA	EQUATE OFFICER PAY
NTIRE SAMPLE	P (CREATION DATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE OFFICER PAY
PAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	FAIP (CREATION DATE = 04/26/73)
FAIRPAY/PILP	FILE FELTI

	1 1 1 1 1		0.5952 N(295) SIG.001
	1 1 1 1	VARIABLE PAIR	Y P S V C W I T H M I L P A Y
ER PAY	1 - S -		0.0763 N(39) SIG.644
JATE OFFICE	ICIEN	VARIABLE PAIP	YRSVC WITH FAIRPAY
R AND ADEGI			0.6526 N(39) SIG.001
EIVED FAIR	701	VARIAELE PAIR	AGE WITH MILPAY
EY OF PER	RELA		0.1718 N(399) SIG. 296
731 SURV	N C O R	VARIABLE PAIR	AGE WITH FAIRPAY
ATICN CATE = 04/26/731 SURVEY OF PERCEIVED FAIR AND ADEGUATE OFFICER PAY	PEARSON CORRELATION CCEFFILIENTS		0.9634 N(35) SIG .001
EATICN CAT	1 1 1	VARIABLE PAIR	RANK WITH TILPAY
FELTFAIP (CRE)	1 1 1		0.1557 N(39) SIG .344
FILE FE SUBFILE	1 1 1	VAPIABLE FAIR	RAANK PAITH AIRPAY

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PAGE 102	
08/12/73	FAIR AND ADECUATE CFFICER PAY
RPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	E FELTFIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE CFFICER PAY FILE XDSA9436

FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE CFFICER PAY SUBFILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE CFFICER PAY SUBFILE FOR FAIR AND CORRELATION CORR	PAGE 1C2	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	VARIABLE PAIR	YRSVC 0.5442 WITH N(28) MILPAY SIG .001	
**************************************		ICIENTS			
AIRPAY/PILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE LE	CEIVED FAIR AND ADEGL	TION CCEFFI	VARIABLE PAIR	AGE WITH WILPAY	
ARPAY/PILPAY DESCRIPTIVE STATISTICS F LE FELTF IR (CREATION CATE = 04/26 L P E A R S G ARIABLE ARIAB	FOR ENTIRE SAMPLE 73) SURVEY OF PER	N CORRELA.	VARIABLE P.IR	AGE 0.4544 WITH N(28) FAIRPAY SIG .015	
AIRPAY/PILPAY DESCRIP LEE FELTFIR (CREAT L	TIVE STATISTICS FICE FILES FIL	PEARSO	RIABLE	NK 0.9299 TH N(28) LPAY SIG .001	
A HO DAD CH D	IRPAY/MILPAY DESCRI	EFILE XDSA9436		0.4675 N(28) SIG .012	-C.2873 N(28) SIG .138

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	† 1 1	0.8501 N(65) SIG.001	
PAGE 103	VARIAELE PAIR	YRSVC WITH MILPAY	
2/73 ER PAY		0.3924 N(65) SIG .001	
08/12/73 JATE CFFICER P.	VARIABLE PAIR	YPSVC 0.3924 NITH N(65) FAIRPAY SIG .001	
19TIVE STATISTICS FOR ENTIRE SAMPLE ATICN CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEGUATE CFFICER PAY	VARIABLE VARIABLE VARIABLE PAIR PAIR PAIR PAIR PAIR PAIR PAIR PAIR	0.7496 N(65) SIG .001	
CEIVED FAI	VARIABLE PAIR	AGE WITH WILPAY	
SAMPLE VEY OF PER	R R E L A	0.4566 N(65) SIG .001	
FOR ENTIRE (73) SUR	O N C C I	AGE WITH FAIRPAY	
IPTIVE STATISTICS FOR ENTIRE SAMPLE ATICN CATE = 04/26/73) SURVEY OF P	P E A R S	C.9302 N(65) SIG.001	EDLVL -0.C476 WITH N(651 WILFAY SIG .706
CRIPTIVE S	VARIABLE PAIR	RANK WITH MILPAY	
FAIRPAY/PILPAY DESCR' FILE FELTFAIR (CREV SUBFILE	1	0.4559 N(65) SIG .CCI	C.0734 N(65) SIG.561
FAIRPAY/	VARIABLE PAIR	RANK WITH FAIRPAY	EDLVL MITH FAIRPAY

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THE FELTMAN UNEATION LATE = 04/26/73/ SUNVEY OF PERCEIVED FAIR AND ABERDATE CFFICER PAY
VARIABLE VARIABLE VARIABLE PAIR PAIR PAIR PAIR PAIR PAIR PAIR PAIR
C.8151 RANK 14) WITH SIG .001 MILPAY
NC 14) WITH

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PAGE 105	
08/12/73	AND ADECUATE OFFICER PAY
NTIRE SAMPLE	SURVEY OF PERCEIVED FAIR
FAIRPAY/FILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	FILE FELTFAIR (CREATION DATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADECUATE GFFICER PAY SUBFILE INTU9600

		1 1		N (2551 N (2551 S I G . 001	
		1 1 1 1 1	VARIABLE PAIR	YRSVC WITH MILPAY	
	R FAY	S		N(.8327 YRSVC 0.2352 NITH N(.333) SIG .001 FAIRPAY SIG .188	
;	FILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADECUATE OFFICER PAY SUBFILE INT1960C	PEARSON CORRELATION COEFFICIENTS	VARIABLE	YRSVC WITH FAIRPAY	
	R AND ACEC	COEFF		0.8327 N(.33) SIG .001	
	CEIVED FAI	NOIL	VARIABLE PAIR	AGE WITH MILPAY	
)	VEY OF PER	RRELA		-0.0736 AGE N(33) WITH SIG .684 MILPAY	
1	/731 SUR	0 N C 0	VARIABLE PAIR	AGE WITH FAIRPAY	
THE PART OF THE PA	TE = 04/26	PEARS		0.8822 N(33) SIG.001	ECLVL -0.1257 WITH N(33) MILPAY SIG .486
0 7 1 1 1 1 1 1	REATICN CA	1 1 1	VARIABLE PAIR	RANK WITH MILPAY	ECLVL WITH MILPAY
richal one	ELTFAIR (C			0.2033 N(33) SIG.256	0.1247 N(33) SIG.489
LALVIAL	FILE SUPFILE	1 1	VARIABLE PAIR	RANK FITH FAIRPAY	EDLVL MITH FAIRPAY

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0.6018 RANK 0.8991 AGE 0.4735 AGE 0.7794 YPSVC 0.4364 YRSVC N. 581 WITH N. 581		ÜEFILE ACPO970C	ILE FELTFAIR (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE CFFICER PAY	FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE	1 7980	VAPRIABLE STORY ST	C C E F F C C C E F F C C C E F F F C C C E F F F C C C C	VARTABL PAIR ABL	D R R E L	V N D VARIABLE OF STATE OF STA	P E A R S E A R S N (0.8991)	PEAT I DE LE	ELTFAIR (C	SUEFILE PARIABLE PARK ANK NANK
	0.6018 RANK 0.8991 AGE 0.4735 AGE 0.7794 YPSVC 0.4364 YRSVC N.C.581 WITH N.C.581 WI	VARIABLE	VARIABLE VARIABLE PAIR PAIR	A T I O N C C F F I C I E N T S VARIABLE PAIR PAIR PAIR NITHAN O.7794 YPSVC MITHAN NITHAN NITH							000			

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PAGE 1C7	VARIABLE PAIR	YRSVC 0.E578 WITH N(59) MILPAY SIG .CC1	
08/12/73 TE DFFICER PAY	C I E N T S	YRSVC 0.3246 WITH N(29) FAIRPAY SIG .086	
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIP (CREATION CATE = 04/26/73) SURVEY OF PERCEIVED FAIR AND ADEQUATE DFFICER PAY SUBFILE AIDE9930	RIABLE VARIABLE VARIABLE PAR COEFFICIENTS PEARSON CORRELATION COEFFICIENTS	0.8234 N(259) SIG .001	
SAMPLE VEY OF PERCEIVE	R R E L D T I G N VARIA PAIR	0.4172 AGE N(29) WITH SIG .024 MILPAY	
FAIRPAY/MILPAY DESCRIPTIVE STATISTICS FOR ENTIRE SAMPLE FILE FELTFAIP (CREATION CATE = 04/26/73) SURVEY OF 1 SUBFILE AIDE993C	VARIABLE PAIR	AGE WITH FAIRPAY	
STATISTICS EATE = 04/2	- PEARS	0.9157 N(25) SIG.001	DLVL C.0722 ITH N(29) ILPAY SIG .710
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AGE, PRESENT AGE/
YRSVC, YEARS COMMISSIONED SERVICE/
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Project Managers
Time Span of Discretion
Felt Fair Pay
Equitable Pay

Level of Responsibility Managerial Selection Executive Development Work, Pay and Capacity

20. ABSTRACT (Continue on reverse side if necessary and identify by block number)

A unique technique for assessing the interrelationships of work, pay and capacity in managerial roles is described. The utility of this technique, entitled Time Span of Discretion, is postulated for applicability in the selection, training and evaluation of Navy Project Managers. The results of a study to determine the perceived equitable pay for a wide range of Navy officer billets are set forth, and the implications of the results (cont.)

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20. Abstract (cont.)

are discussed as they relate to the military utility of Time Span of Discretion and to the possible courses of future study.

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